



Tasty Bite Eatables Limited

The Board of Directors of Tasty Bite Eatables Limited (TBEL) on February 13, 2026, have announced their unaudited results for the quarter and nine months ended December 2025. Key highlights of the performance of this year are as follows:

Financial Highlights Q3 FY 2026:

Particulars	Q3 FY 2026	Q2 FY 2026	QoQ %	YTD FY 2026	YTD FY 2025	YoY %
Total Revenue	1,837.96	1,385.73	33%	4,475.93	4,342.06	3%
EBITDA	330.58	144.47		672.89	543.85	24%
EBITDA Margin (%)	18.0%	10.4%		15.0%	12.5%	
Profit / (loss) after tax	174.85	36.20		292.94	194.14	51%
PAT Margin (%)	9.5%	2.6%		6.5%	4.5%	

Performance Highlights

- Revenue for YTD FY26 grew 3% YoY to ₹4,476 million
- Affiliate business declined YTD by 9% primarily due to macro-economic factors with the consumer business in the US, compensated by YTD 128% growth in Mars Affiliate Business boosted by new launches. Innovation is emerging as a likely source for future growth.
- Core Food Service Business for Q3 at 16% (YTD 16% YoY), aligned with long-term strategy for Tasty Bite.
- EBITDA margin improved to 15%, up 250 bps YoY, driven by operational efficiencies and strict control on Fixed Costs
- Significant increase in PAT landed at ₹293 million, up by 51% YoY, driven by Higher EBITDA coupled with lower Interest Costs.

Managing Director's Comments

We are pleased to share that our performance for period ending December 2025 reflects steady progress in line with our strategic priorities. Total revenue grew by 3% year-on-year to INR 4,476 million with a sequential growth of 33% in Q3 FY 25-26 vs Q2 FY 25-26.

Our Export-led Consumer Business remained stable, with strong growth of 128% in Mars' affiliate markets, supported by successful new product launches. While the consumer business in the US (PBI) faced a slowdown due to macroeconomic challenges in the US, we remain confident and continue to invest in its long-term potential.

The Food Service Business continues to be a key pillar of our growth strategy, landing at INR 1,523 Mn delivering a healthy 16% increase in YTD FY 2026 (Q1 +18%, Q2 +13%, Q3 +16%). This marks 9th consecutive quarter of growth for TFS Business. The growth is driven by Formed Frozen Products range and continuous expansion into HoReCA Distribution business.

Since our launch in August 2025, *Cheffin* on Amazon has demonstrated a strong positive trend across all key business KPIs. This performance reinforces our conviction that the retail business in India will play a significant role in our growth journey over the coming years.

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Over the past few months, we have gained valuable customer insights that are helping us sharpen our strategy. These learnings position us well to expand our presence through the fast growing quick-commerce platforms. To take advantage of this opportunity we are enhancing our e-commerce capabilities by on-boarding new talent and partnering with an experienced agency ecosystem.

We witnessed steady improvement in profitability, with EBITDA margin rising to 15.0%, up 250 basis points from last year. This was achieved through disciplined cost management, price optimization, and productivity. Our PAT increased significantly to INR 293 million, reflecting an 51% year-on-year growth.

Safe Harbor Statement

This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, projections, financial or otherwise, which are forward looking statements. These forward looking statements are based on our beliefs and assumptions, which in turn are based on currently available information, certain expectations, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade. Any of these assumptions/ expectations/ anticipated developments could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be realized. These forward-looking statements speak only as of the date of this document. None of the Company, the promoters, their respective advisors or any of their respective directors, officers, affiliates, or associates have any obligation to, and do not intend to, update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. All forward-looking statements contained herein are expressly qualified in their entirety by reference to these cautionary statements.

For Tasty Bite Eatables Limited

Vimal Tank

Company Secretary

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