**Date: 13.11.2026**

**To,**
**BSE Limited**
**Phiroze Jejeebhoy Towers,**
**Dalal Street,**
**Mumbai – 400 001**
**Scrip Code: 544489**

Dear Sir/Madam,

**Subject: Intimation for revision in Schedule of Investor Meetings under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

With reference to our letter dated November 12, 2026 and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, this is to inform you that the timing of the Conference Call with Analysts/ Investors post declaration of H1 FY27 Unaudited Financial Results, has been revised from 3:00 P.M. (IST) to 4:00 P.M (IST) on November 18, 2026.

| Date | Investor / Event | Type of meeting | Mode of meeting | Place of meeting | Time |
|---|---|---|---|---|---|
| November 18, 2026 | H1- FY 2026-27 | Group | Virtual | - | 4.00 P.M (IST) |

Please note that the above shall be subject to changes, if any.

This is for information of the Exchanges and the Members.

Thanking You,

Yours Faithfully,
For LGT Global Hospitality Limited
(Formerly known as LGT Business Connextions Limited)

ANKIT A JAIN
Digitally signed by ANKITA JAIN
Date: 2026.11.13 12:47:17 +05'30'

Ankita Jain
Company Secretary and Compliance Officer

# LGT Global Hospitality Limited

is pleased to invite you to the

## H1FY27 Earnings Conference Call

**Wednesday, 18th November, 2026**

**at 04:00 PM IST (16:00 hours)**

**Click here to join the call**

**Zoom link:**

https://us06web.zoom.us/j/86770775741?pwd=bDbPS1xnNb76qAQPB7BXDQAUmODqv2.1

Meeting ID: **867 7077 5741**

*Please note the call will be held over Zoom and will be recorded, in line with SEBI regulation*

IR PARTNER

Orobiz

CONTACT US

✉ pr@orobiz.in

# LGT Global Hospitality Ltd

# H1-FY27

## INVESTOR PRESENTATION



# Disclaimer

LGT Global Hospitality Ltd



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# Company at a Glance

LGT Global Hospitality Ltd

**LGT Global Hospitality Ltd** (formerly LGT Business Connextions Ltd) is an integrated travel and hospitality solutions provider, founded in 2016 in Chennai. The company follows an asset-light model, aggregating hotels, airlines, transport and event services into end-to-end solutions, primarily for corporate clients. **Listed on BSE SME in August 2025.**

## What We Do

- MICE & Corporate Events
- Corporate Hotel Bookings & Accommodation
- Domestic & International Holidays
- Inbound Tours (India Journez)
- Serviced Apartments (Luxe Living)
- Ticketing & Visa

| | |
|---|---|
| Founded: 2016, Chennai | Offices: 14 |
| Countries Served: 50+ | Employees: 139 |
| FY26 Revenue: ₹13,545 Lakh | Corporate Revenue Share: 93%+ |
| Tour Assignments (FY26): 581 | Hotel Bookings (FY26): 39,919 |

**FY26 Revenue Mix (by Customer Category)**

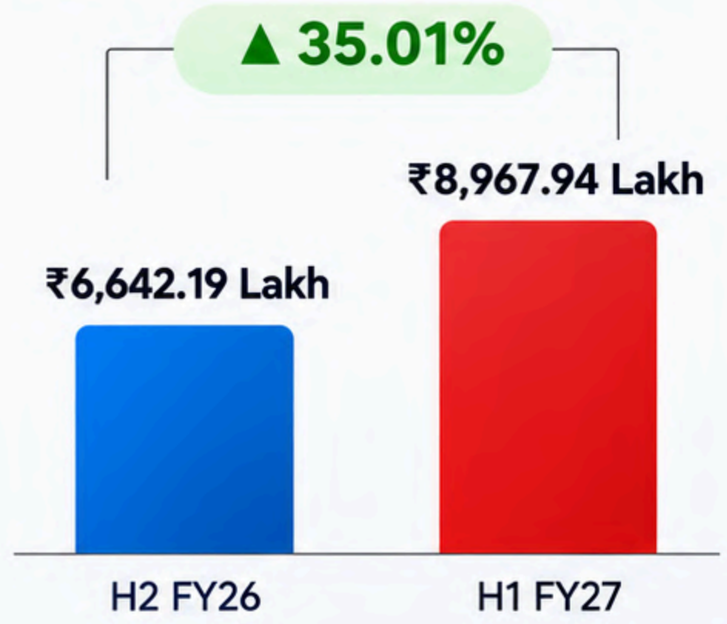
Corporate: ~93% | Non-Corporate: ~7%

# H1 FY27 Performance – Strong HoH Growth

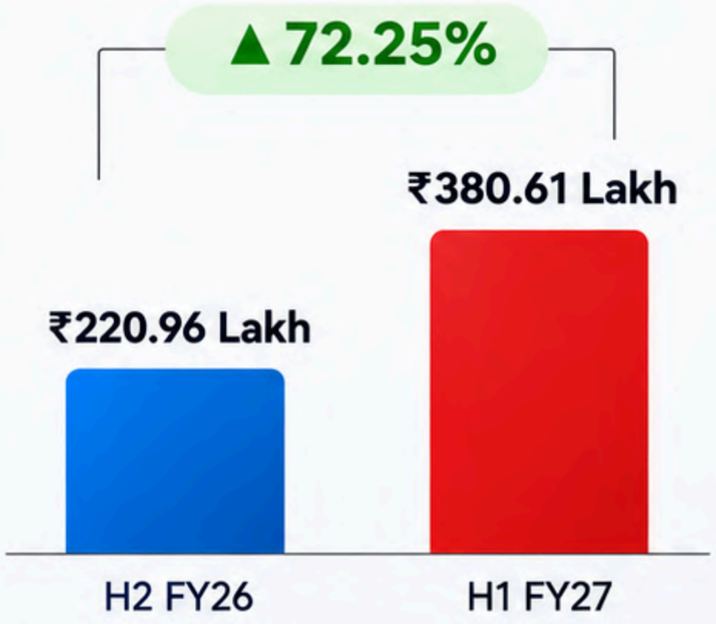
*Higher revenue, stronger profitability and operating leverage*

LGT Global Hospitality Ltd

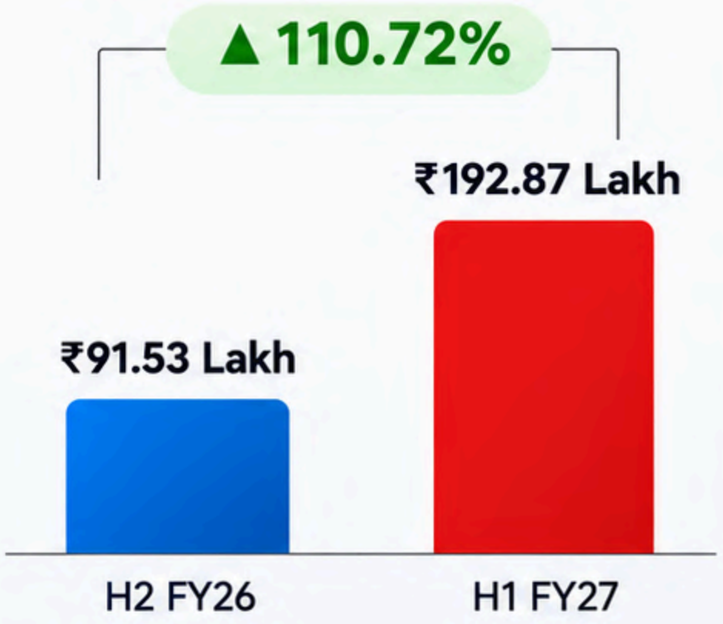
## Revenue from Operations




## EBITDA




## Profit After Tax

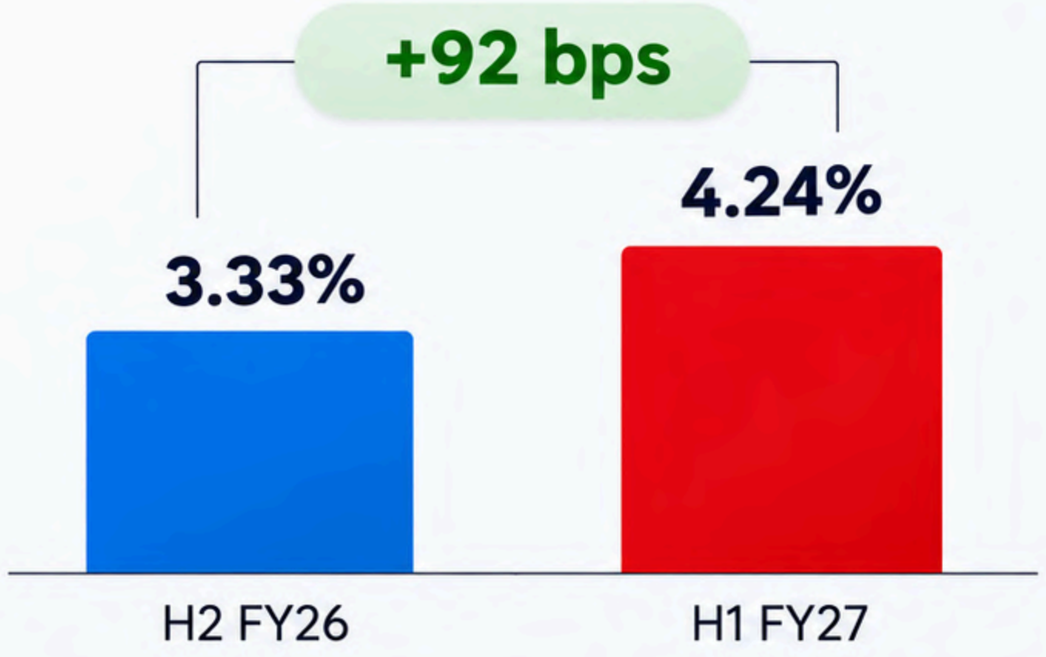


# Margin Performance

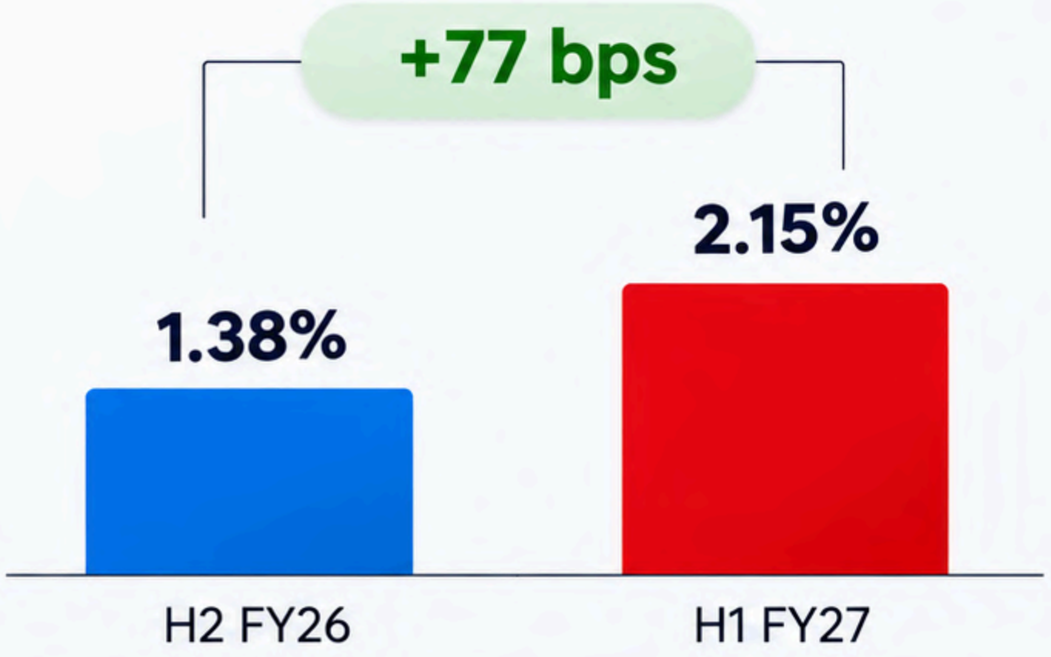
*Healthy expansion in profitability margins*

LGT Global Hospitality Ltd

## EBITDA Margin




## PAT Margin



# Management Commentary

LGT Global Hospitality Ltd



**Mr. Wilfred Selvaraj**
*Managing Director,*
*LGT Global Hospitality Limited*

H1 FY27 marks a strong turnaround for LGT. We grew revenue by **35%** to **₹89.68 crore**, expanded our EBITDA margin to **4.24%** and more than doubled our profit after tax to **₹1.93 crore**, reflecting the strength of our business model, the trust of our corporate clients and the growing scale of our platform.

We continued to invest for growth, expanding our network from **9 to 14 offices** by entering five new markets — **Nagercoil, Coimbatore, Jaipur, Indore** and **Vadodara** — and adding **22 new corporate clients**. Despite higher travel costs from geopolitical developments, we remained focused on long-term growth by investing in talent and new offices, and we expect these investments to drive stronger growth and better margins as the environment normalises.

We are building LGT for its next phase of growth by scaling **Wilfred Collections** and **Hotel Stays**, building **our online travel platform**, and upgrading our technology with new **CRM, mid-office** and **financial systems**. We enter H2 FY27 from a position of strength, with confirmed forward bookings of over **₹50 crore** and a robust pipeline. With India's travel and MICE sectors on a strong growth path, we are confident that the best is ahead of us and we remain committed to delivering **disciplined, profitable growth** for our shareholders.

# Financial Highlights

LGT Global Hospitality Ltd

| Particulars | H1 FY27 | H2 FY26 | H1 FY26 |
|---|---|---|---|
| Revenue from Operations | **8,967.94** | **6,642.19** | **7,057.02** |
| Other Income | 50.85 | 62.26 | **33.42** |
| Total Income | **9,018.79** | **6,704.45** | **7,090.44** |
| Cost of Services | 7,232.71 | 5,327.20 | 5,641.15 |
| Employee Benefit Expense | 1,022.08 | 727.56 | 624.66 |
| Finance Costs | 105.31 | 63.4 | 53.89 |
| Depreciation & Amortisation | 86.16 | 60.92 | 31.86 |
| Other Expenses | 332.54 | 366.47 | 268.26 |
| Total Expenses | 8,778.80 | 6,545.55 | 6,619.62 |
| Profit Before Tax | 239.99 | 158.9 | 470.62 |
| Current Tax | **40.7** | **53.43** | **95.65** |
| Deferred Tax | 1.36 | 10.09 | 5.42 |
| Tax of Earlier Periods | 2.15 | 1.9 | – |
| Profit After Tax | **195.78** | **93.48** | **369.55** |
| PAT attributable to Owners | **192.87** | **91.53** | **369.55** |

# H2 FY27 Outlook

*Strong booking visibility, with margins expected to improve*

LGT Global Hospitality Ltd

## ₹50 Cr+

**Confirmed forward bookings in hand**

(As of date, Source: Company)

***Healthy uptick in forward booking flow***

## Key Drivers for H2 FY27

### Strong Booking Pipeline

₹50 Cr+ confirmed bookings provide revenue visibility.

### Growth in Accommodation Businesses

Wilfred Collections and Hotel Stays to grow in H2.

### Easing Cost Pressures

Stabilisation in the Middle East expected to lower fuel costs and support margins.

### Expanded Reach Starting to Contribute

5 new offices and 22 new clients added in H1 to contribute in H2.

## Industry Tailwinds

- Rising corporate travel demand
- Higher demand for quality stays
- More MICE and events
- Continued recovery in leisure travel

***With a strong booking pipeline, growing accommodation businesses and easing cost pressures, we remain focused on disciplined, profitable growth in H2 FY27.***

# Expanding Our Office Network

LGT Global Hospitality Ltd




**5 new offices added in H1 FY27**

## Why It Matters

**Wider Market Reach**
Local presence in new regions helps us serive clients across more cities.

**Closer to Clients**
On-ground teams enable faster response and better service.

**New Client Acquisition**
Each new office opens access to new corporate accounts and local travel demand.

**Foundation for Future Growth**
Expanded network positions us to scale revenue as new offices mature.

Network expansion is a key driver of our growth strategy. As new offices mature, we expect them to contribute meaningfully to revenue.

# Geographic Presence & Client Expansion

LGT Global Hospitality Ltd

LGT Global Hospitality Limited has established a strong pan-India presence through a strategically located network of **14 branch offices** across key metropolitan cities and emerging business hubs, enabling us to effectively serve corporate and leisure travel clients nationwide.




## Client Expansion in H1 FY27

**22** New Corporate Clients Added in H1 FY27

### New Client Engagement



To enter into various contracts and agreements with clients for evaluating and executing business opportunities related to travel, event management, hospitality and allied services.

### Strategic Impact

- Broader client base
- Higher business visibility
- Strengthens revenue pipeline

# Navigating Margin Headwinds

LGT Global Hospitality Ltd

*Addressing near-term cost pressures while positioning for a margin recovery ahead.*

## Key Factors Impacting Margins

### Geopolitical Situation
Developments in the Middle East led to higher fuel and travel costs, impacting operating margin by **~3%**.

### Employee Costs
Increase in costs due to new hires and annual salary increments.

### Expansion-related Costs
Initial operating expenses for 5 new offices added in H1 FY27.

## Path to Margin Improvement

### Stabilisation of Geopolitical Conditions
Initial signs of stabilisation in the Middle East are expected to bring down fuel costs.

### Improvement in Group Margins
Lower fuel costs should improve travel operations cost efficiency and support higher group margins going forward.

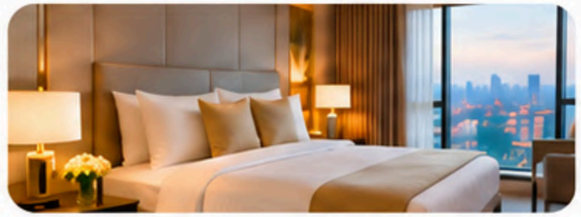
The recent margin pressure is largely attributable to geopolitical cost headwinds and investments in people and network expansion. **Stabilisation in the Middle East is expected to ease fuel costs and support margin recovery going forward.**

# Strategy & Key Priorities

LGT Global Hospitality Ltd

*Building a scalable, technology-enabled travel and hospitality platform*

## 01 Expanding Luxury Stays (Wilfred Collections)



- Grow premium stay portfolio
- Add properties in key cities (Chennai: +19 units in Jul 2026)

**Why it matters:**
Recurring, accommodation-led revenue.

## 02 Scaling Corporate Accommodation




- Expand corporate hotel booking business
- Access to 600K+ global properties

**Why it matters:**
Deeper client relationships and repeat business.

## 03 Building an Online Travel Platform




- Developing our online travel platform
- Serve retail and individual travellers

**Why it matters:**
A new digital channel for leisure and retail customers.

## 04 Strengthening Technology & Systems



- Implement CRM, mid-office and financial modules
- Improve efficiency and scalability

**Why it matters:**
Better efficiency, Cost Optimization and growth readiness.

## Also on our roadmap

- Deeper presence in existing markets
- Selective new geographies (Dubai, Thailand)
- Next office: Ahmedabad
- Pilgrimage & religious tourism

# Our Journey

LGT Global Hospitality Ltd

**2016**
Founded in Chennai with 4 professionals

**2019**
Expanded into corporate lodging solutions & events.

**2020**
Moved to a new corporate office in Chennai

**2022**
Opened branches in Karnataka, Kerala & Telangana.

**2023**
Entered Maharashtra with a Mumbai office

**2024**
Converted into a public limited company.

**2025**
**BSE SME listing;** offices in New Delhi & Vijayawada; first subsidiaries – Yaja Travel (60%) and Travflix Tours (51%)

**2026**
Acquired 51% in Holiday One; new branches in Nagercoil & Coimbatore; renamed to LGT Global Hospitality; Luxe Living expanded in Chennai.

# Business Verticals

LGT Global Hospitality Ltd

Five verticals covering corporate, leisure, inbound and accommodation needs

Flagship Vertical

## LGT Holidays

Flagship brand for MICE, corporate events, holidays and exhibition travel

- MICE
- Domestic & International Holidays
- Ticketing
- Visa

## LGT Hotelstays

Corporate accommodation solutions with access to 600K+ properties globally

- Hotels
- Serviced Apartments
- Apart Hotels
- 24/7 Support

## LGT India Journez

Customised inbound tours to India for international travellers and groups

- Inbound Holidays
- Inbound MICE
- Heritage Tours

## Luxe Living

**Wilfred Collections**

Premium serviced apartments for long-stay executives, expats and business travellers

*We are in the process of expanding this vertical in a separate company, Wilfred Collections Pvt. Ltd.*

- Chennai
- Trivandrum
- Cochin

## LGT Holiday Lounge

Premium, consultation-led retail travel outlet for walk-in travellers

- Leisure
- FIT
- Personalised Planning

# Leadership Team

LGT Global Hospitality Ltd

An experienced and complementary leadership team driving LGT's growth and long-term vision



## Wilfred Selvaraj

**Managing Director**
(DIN: 07562331)

- 30+ years of experience in travel & hospitality
- Held leadership roles at IHL, SITA, ITH, TUI India and Goomo Orbit
- Co-founded the Company in 2016 and has led its growth into a listed, pan-India Group



## Wilfred Padma

**Whole-Time Director**
(DIN: 07562343)

- B.Sc. (Chemistry), University of Madras; PGDCA
- Experience at Thermax Limited and Getit Yellow Pages
- Leads strategic planning, business development and operational oversight



## Venkatesh Ambaragonda

**Chief Financial Officer**

- Semi-Qualified Chartered Accountant; B.Com. (CA), Satavahana University
- Expertise in financial accounting, taxation, reporting and cost control
- Oversees finance & accounting, ensures compliance and drives financial efficiency



## Ankita Jain

**Company Secretary**

- B.Com. and qualified Company Secretary (ICSI)
- Experience in corporate laws, regulatory compliance and governance
- Oversees secretarial matters, regulatory filings and compliance under applicable laws

## Leadership Strengths

- **Domain Expertise** in Travel & Hospitality
- **Strong Execution** & Operational Focus
- **Financial Discipline** & Compliance
- **Proven Track Record** of Scaling the Business

# Our Subsidiaries

LGT Global Hospitality Ltd

Three specialised subsidiaries extending LGT's reach into trade fairs, leisure and sector-specific corporate travel, while leveraging the Group's brand, supplier relationships and infrastructure.




## Travflix Tours Limited

*Travel Made Personal*

**Stake: 51%** Acquired: Dec 2025

Specialised travel company focused on international trade fair, exhibition and corporate group travel. Single-window solution covering air travel, stay, visa, transfers and itineraries.

### Focus Areas

- Trade fair & exhibition travel
- Corporate group travel & MICE
- Customised individual & corporate itineraries

**51%** Stake | **Dec 2025** Acquisition



## Holiday One Private Limited

*Holidays for One and All*

**Stake: 51%** Acquired: Mar 2026

Niche leisure travel company offering curated domestic and international holidays at accessible price points, positioned between budget operators and premium agencies.

### Focus Areas

- Solo, couple, family & group holidays
- Domestic & international packages for all budgets
- Experiential & specialised travel

**51%** Stake | **Mar 2026** Acquisition



## Yaja Travel Solutions Private Limited

*Sector-Smart Travel Solutions*

**Stake: 60%** Incorporated: Dec 2025

New venture offering sector-specific corporate travel programmes for industries like pharma, manufacturing and financial services, with built-in compliance and approval integration.

### Focus Areas

- Sector-specific corporate travel management
- Policy & compliance-integrated programmes
- Specialised itineraries for niche verticals

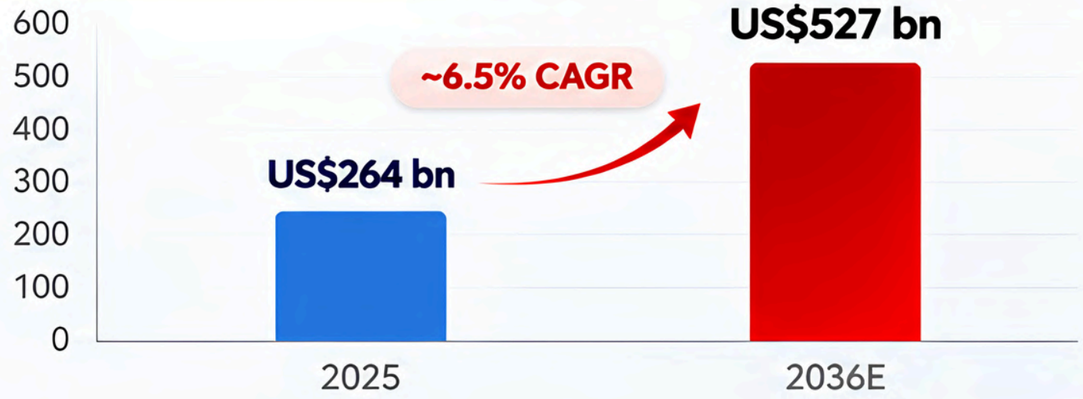
**60%** Stake | **Dec 2025** Incorporation

# Industry Outlook

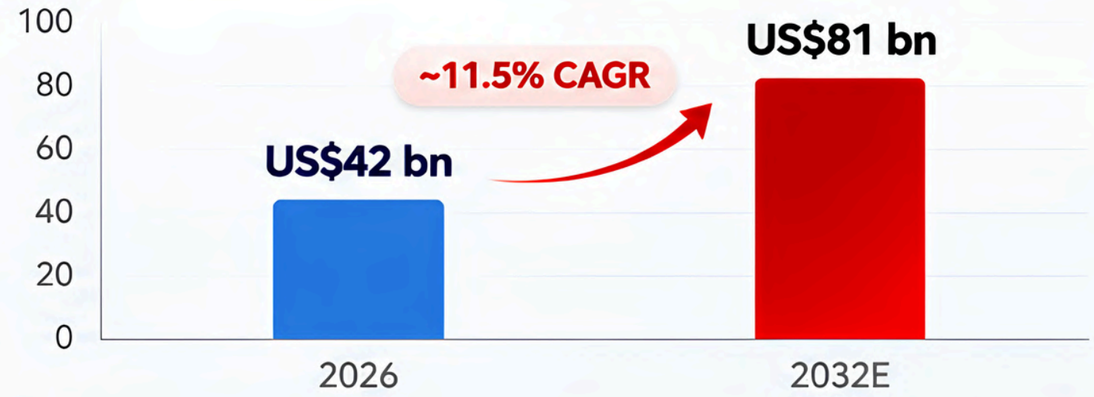
*Strong structural tailwinds for travel, MICE and corporate accommodation*

LGT Global Hospitality Ltd

## India Travel & Tourism Spend *(US$ bn)*




## India MICE Market Size *(US$ bn)*




## Key Growth Drivers

- **Rising corporate activity**
- **Growing middle class**
- **Government push**
- **Shift to organised players**

## What This Means for LGT

- **Corporate focus** (93%+ revenue)
- **MICE expertise** to capture growth
- **Accommodation play** (Hotel Stays & Wilfred Collections)
- **Pan-India reach** (14 offices)

LGT Global Hospitality Ltd

# Thank You

FOR YOUR TIME, SUPPORT AND TRUST

IR PARTNER

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**Orobiz Corporate Services Pvt Ltd**

Pr@orobiz.in