

BSE Scrip Code : 536264
NSE Symbol : TIGERLOGS



13th February 2026

To,
BSE Ltd.,
P J Tower, Dalal Street,
Mumbai 400001.

To,
National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai 400051

Subject: Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015.

Dear Sir,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 and all the other applicable provisions thereto, please find attached Investor Presentation for the period ended 31st December 2025.

Kindly take on record the above.

Thanking You

For Tiger Logistics (India) Limited

Vishal Saurav
Company Secretary & Compliance Officer



TIGER LOGISTICS (INDIA) LIMITED

Q3 & 9M FY26 INVESTOR PRESENTATION



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PRESENTATION CONTENT

1 Q3 & 9M FY26 Financials

2 Operational Overview

3 Growth Strategy

4 Corporate Profile

5 Historical Data



Commenting on the results, Mr. Harpreet Singh Malhotra, Chairman & MD of Tiger Logistics (India) Limited, said,

"In Q3 FY26, we delivered revenue of ₹13,902 lakhs, EBITDA of ₹757 lakhs with a margin of 5.4%, and PAT of ₹594 lakhs with a margin of 4.3%. The performance reflects resilient demand, with TEU volumes growing 52% year-over-year, even as freight realisations across the air cargo segments remained competitive. Importantly, revenue trends were rate-driven rather than volume-driven, demonstrating strong underlying growth.

Despite near-term pressure, our nine-month EBITDA margin improved to 6.0% from 5.6% last year, underscoring our focus on cost discipline and operational efficiency. Finance costs were modestly higher due to increased working capital utilization to support growing volumes, which we continue to manage prudently.

Looking ahead, we remain confident in our long-term prospects. Structural improvements in India's logistics ecosystem, combined with our asset-light model and diversified trade portfolio, position us well to navigate market dynamics and deliver sustainable, profitable growth. We remain committed to creating long-term value for our shareholders while strengthening our business fundamentals and scaling efficiently."

Q3 & 9M FY26 Financials

1 Q3 & 9M FY26 Financials

- ◆ Q3 FY26 Financial Performance
- ◆ 9M FY26 Financial Performance
- ◆ Volume Performance
- ◆ Income Statement
- ◆ Balance Sheet Statement

Q3 FY26 Financial Performance

Revenue

₹13,902 Lakhs

EBITDA

₹757 Lakhs

EBITDA Margin

5.4%

EBIT

₹929 Lakhs

EBIT Margin

6.7%

PAT

₹594 Lakhs

PAT Margin

4.3%

9M FY26 Financial Performance

Revenue

₹41,027 Lakhs

EBITDA

₹2,461 Lakhs

EBITDA Margin

6.0%

EBIT

₹2,936 Lakhs

EBIT Margin

7.2%

PAT

₹1,926 Lakhs

PAT Margin

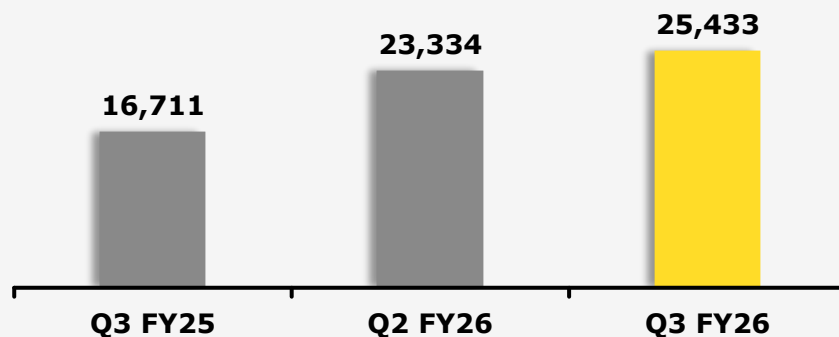
4.7%

Volume Performance

TEU's Volume

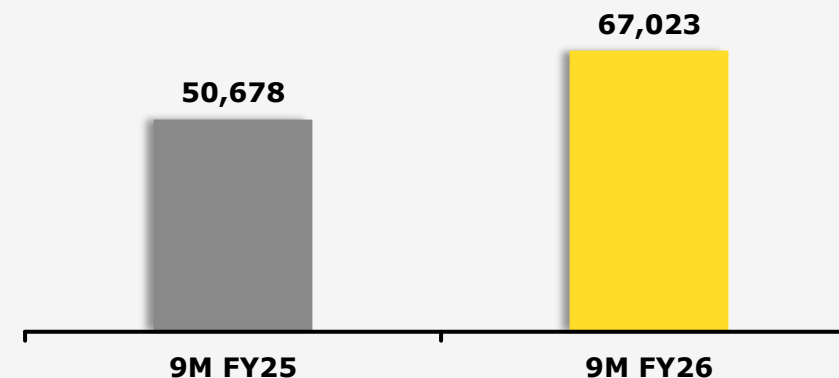
QUARTERLY

▲ 9.0% QoQ, ▲ 52.2% YoY



NINE-MONTHS

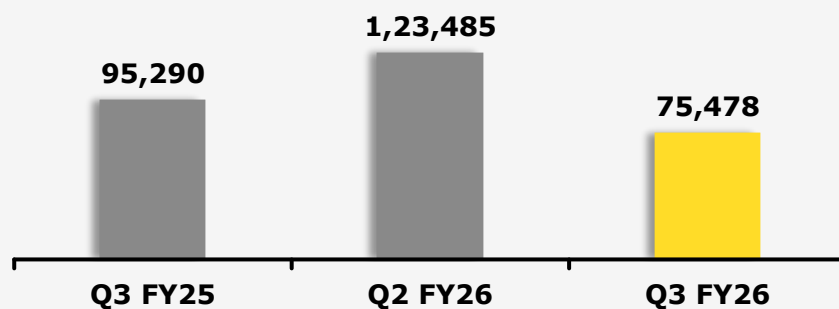
▲ 32.3% YoY



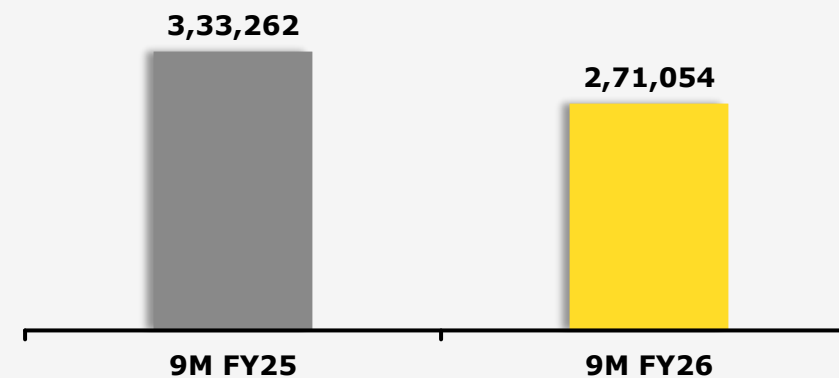
(In TEUs)

Air Transport

QUARTERLY



NINE-MONTHS



(In Kg)

Income Statement

Parameters	Quarterly					Nine-Months			Yearly	(₹ in Lakhs)
	Q3 FY26	Q2 FY26	QoQ	Q3 FY25	YoY	9M FY26	9M FY25	YoY	FY25	
Revenue	13,902.5	16,873.1	(17.6%)	16,046.6	(13.4%)	41,027.4	42,180.0	(2.7%)	53,630.5	
Operating Expenses	12,288.9	14,946.2		14,327.4		36,169.2	37,947.7		47,955.6	
Employee Expenses	573.8	508.5		465.8		1,579.2	1,256.8		1,703.3	
Other Expenses	282.5	304.6		275.0		818.4	600.8		877.2	
EBITDA	757.3	1,113.8	(32.0%)	978.4	(22.6%)	2,460.6	2,374.8	3.6%	3,094.3	
EBITDA Margins	5.4%	6.6%	(115 bps)	6.1%	(294 bps)	6.0%	5.6%	(25 bps)	5.8%	
Other Income	195.8	202.2		266.2		545.0	649.0		883.6	
Depreciation	24.3	23.5		21.3		70.0	63.0		84.7	
EBIT	928.8	1,292.5	(28.1%)	1,223.3	(24.1%)	2,935.6	2,960.8	(0.9%)	3,893.3	
EBIT Margins	6.7%	7.7%	(98 bps)	7.6%	(346 bps)	7.2%	7.0%	(153 bps)	7.3%	
Finance Cost	147.2	94.8		95.3		326.5	198.7		284.1	
PBT	781.6	1,197.7	(34.7%)	1,128.0	(30.7%)	2,609.1	2,762.1	(5.5%)	3,609.2	
Tax	187.8	335.8		285.7		682.8	703.6		907.0	
PAT	593.8	861.9	(31.1%)	842.3	(29.5%)	1,926.4	2,058.5	(6.4%)	2,702.2	
PAT Margins	4.3%	5.1%	(84 bps)	5.2%	(0 bps)	4.7%	4.9%	(19 bps)	5.0%	

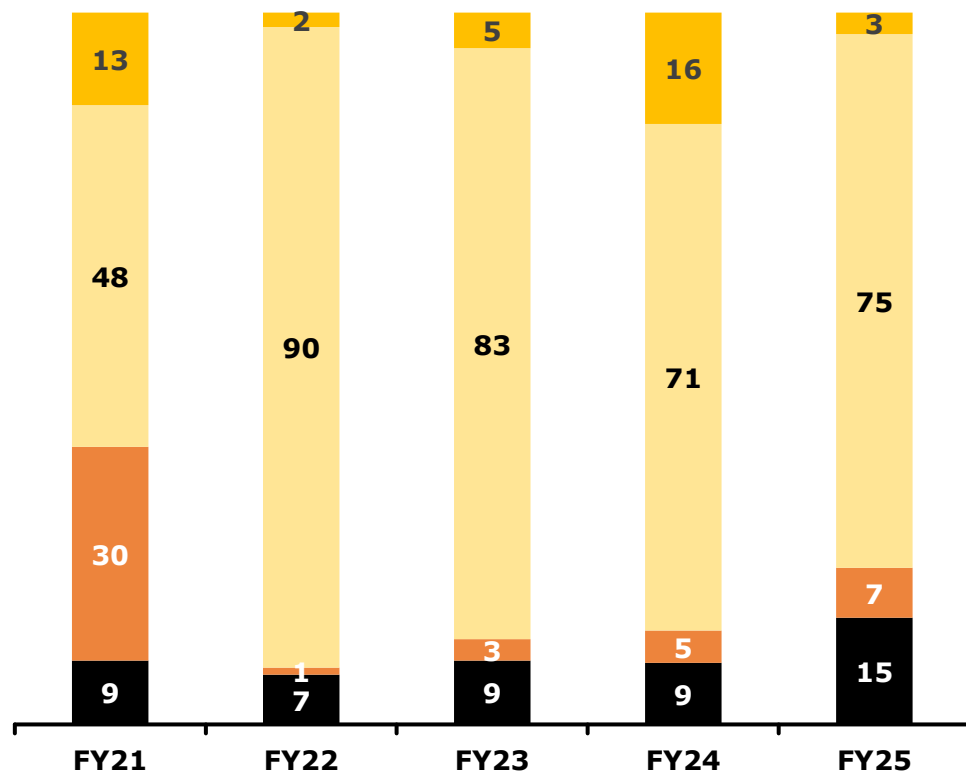
Operational Overview

2 Operational Overview

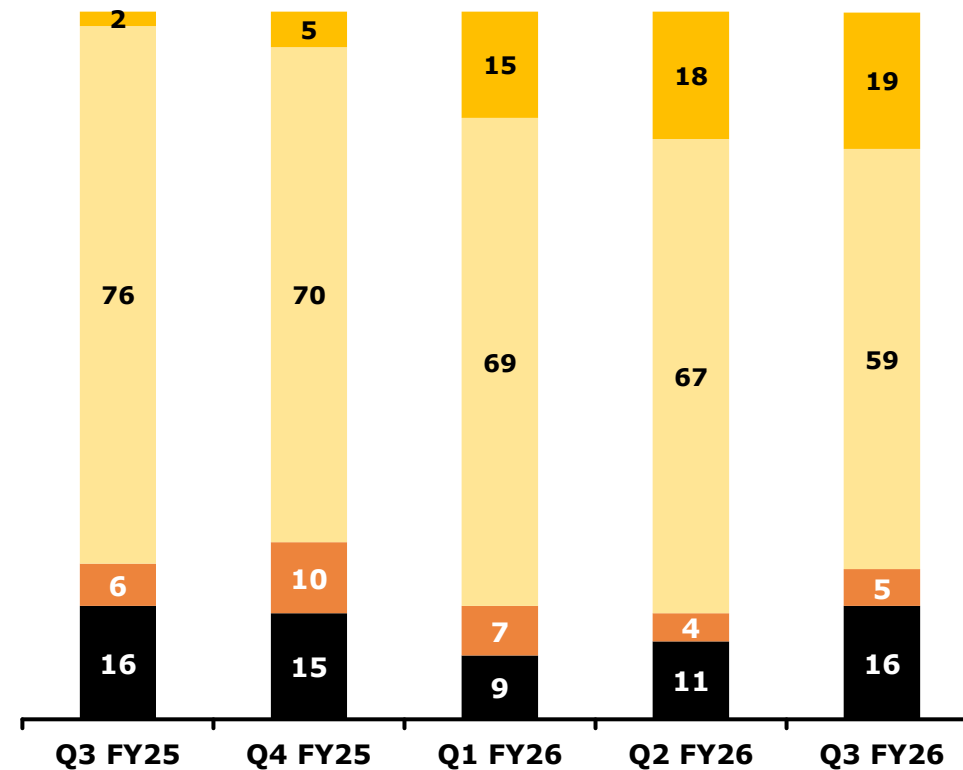
- ◆ Industry Wise Revenue Composition
- ◆ Top 5 Customer Revenue Composition
- ◆ Segment Wise Revenue Composition
- ◆ Working Capital Limit & Fixed Assets

Industry Wise Revenue Composition

Yearly Revenue Composition (%)

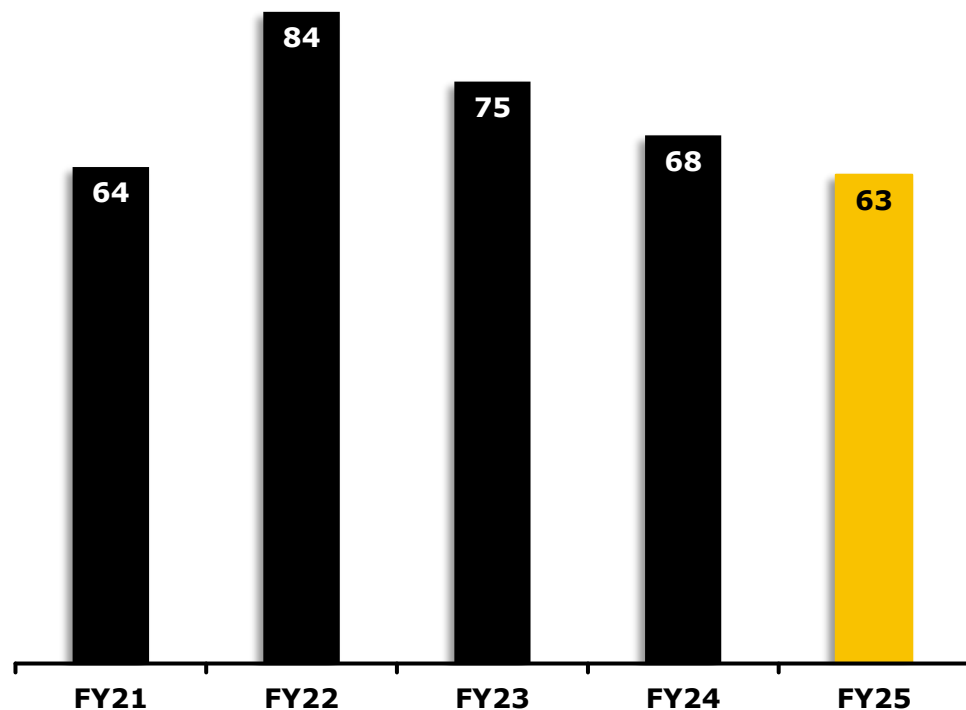


Quarterly Revenue Composition (%)

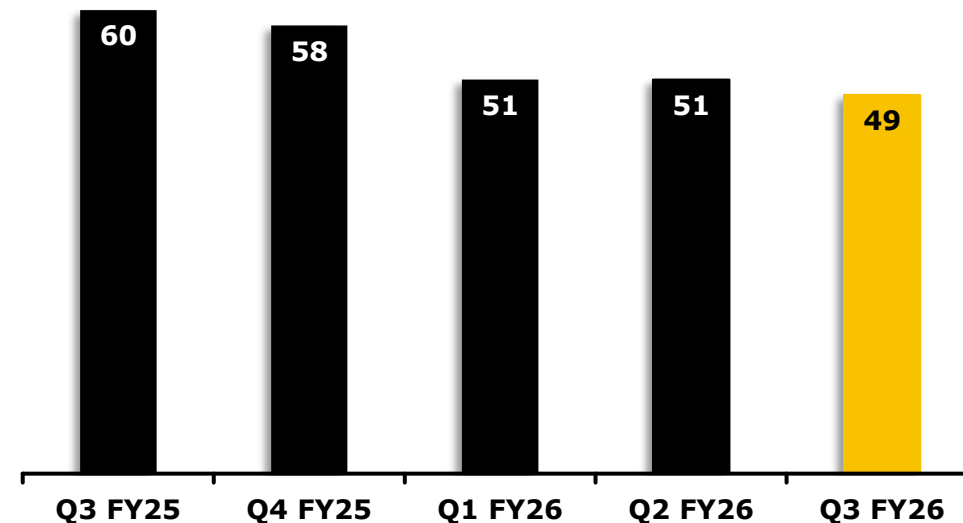


Top 5 Customer Revenue Composition

Yearly Revenue Composition (%)

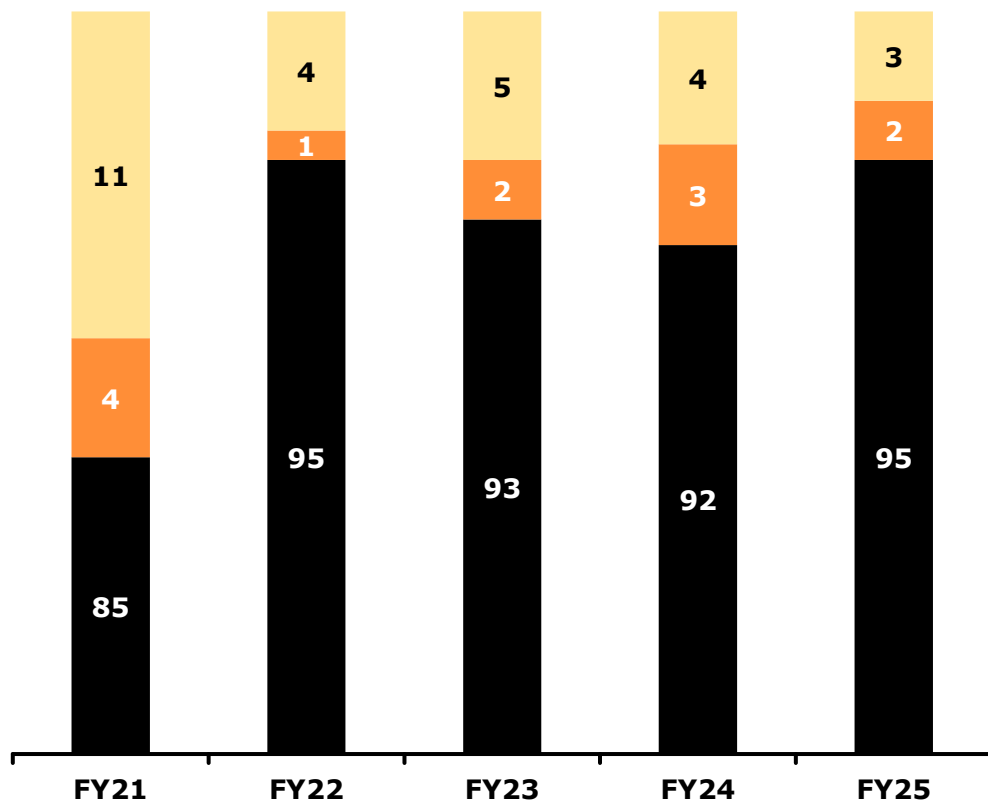


Quarterly Revenue Composition (%)

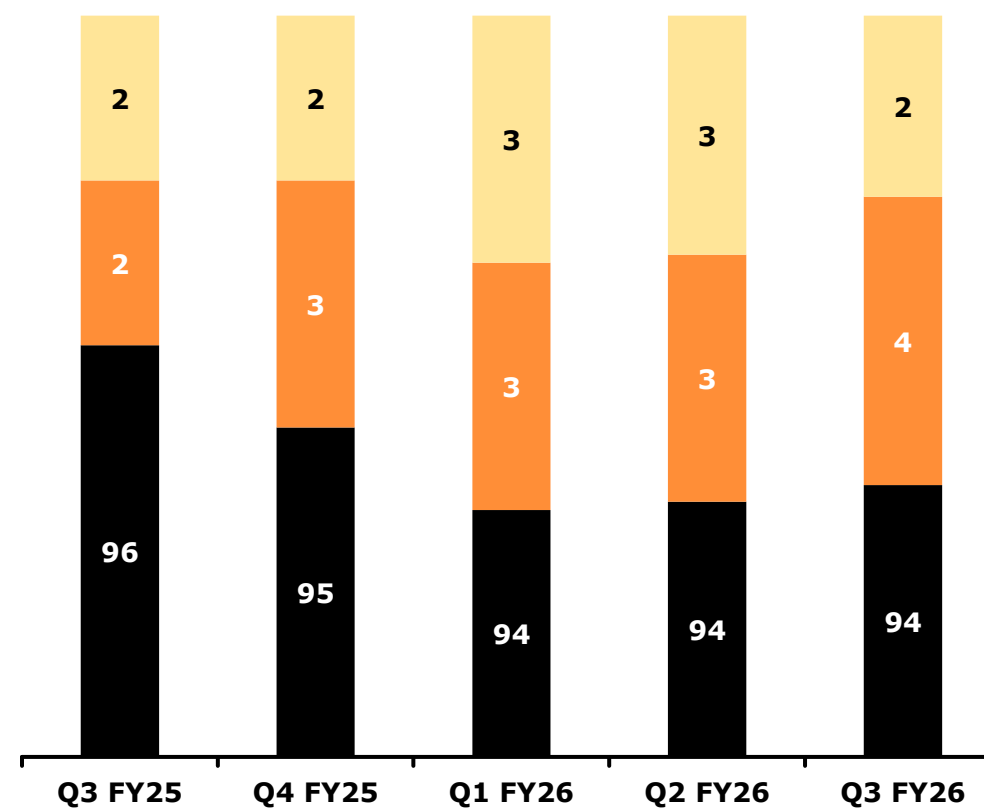


Segment Wise Revenue Composition

Yearly Revenue Composition (%)



Quarterly Revenue Composition (%)



Working Capital Limit & Fixed Assets

(₹ in Cr)

Sanctioned Working Capital Limit (Fund-based) as of 31st December 2025

Financial Year	SBI	IDBI	ICICI	Kotak
FY21	16.0	5.0	-	-
FY22	16.0	5.0	-	10.0
FY23	16.0	2.0	-	10.0
FY24	16.5	2.0	10.0	-
FY25	16.5	2.0	10.0	-
9M FY26	23.5	3.5	10.0	-

Cash Reserve

Financial Year	Net Cash in Hand
FY21	7.4
FY22	31.6
FY23	52.4
FY24	41.8
FY25	51.2

Fixed Assets

Financial Year	Net Block
FY21	8.6
FY22	7.8
FY23	7.5
FY24	8.8
FY25	8.7

Growth Strategy

3 Growth Strategy

- ◆ Logistics Sector Overview
- ◆ Growth Engine
- ◆ Growth Pillar
- ◆ Digital Platform - FreightJar 2.0



Logistics Sector Size

Indian freight and logistics market is estimated to grow at 8.8% annually to USD 484 billion by 2029 from USD 317 billion in 2024

\$ 484 Bn



Logistics Performance Index

India ranked 44 In the Global LPI in 2018, a Barometer for gauging Trade Logistics Performance

44/160 Rank



Logistics Cost

Total logistics cost is 13% of GDP. Comparative figures for China are 18%, while for the USA they are 8.5%



Infrastructure Boom

Government reforms in Transportation & Digitalisation, increase in Port Capacities, & Railway Traffic aim at improving the logistics sector



Industries Driving Growth

The increase in manufacturing drives an uptick in demand, E-commerce, Automobiles, Pharmaceutical, Textiles & Cement Sector Industry

Export Demand

- ♦ Achieved \$197 billion worth of merchandise exports
- ♦ Expected to reach the target of \$400 billion this year
- ♦ Estimated 33% increase in merchandise exports
- ♦ Better port infrastructure to help EXIM propel further



Manufacturing Boost

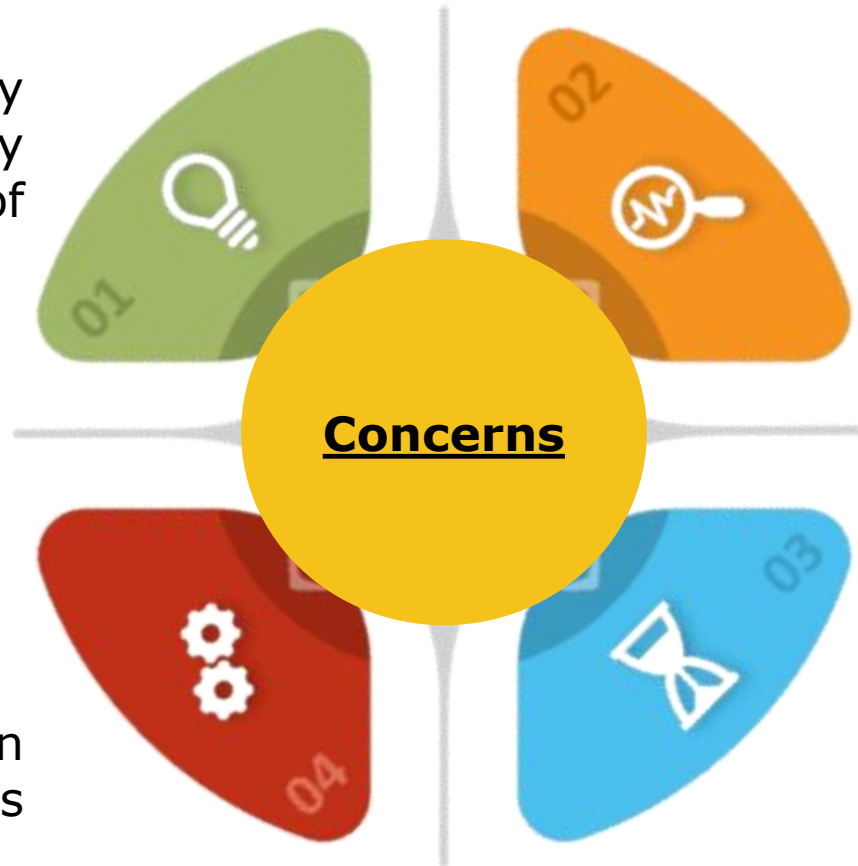
- ♦ The Make In India initiative has opened doors to IT manufacturing
- ♦ Expected steady annual increase of 9.7% in industrial production
- ♦ National Logistics Policy to reduce logistics cost from ~14% to 9–10% of GDP, with goals to boost efficiency, integrate supply chains, and grow logistics as a growth engine

Infrastructure

Poor road and highway quality increases delivery days, and the cost of operation

Competition

Increasing competition from global as well as domestic players



Trained Staff

Lack of trained and educated staff leads to slower adoption of technology

Transit Loss

Goods are lost or stolen during transit, which leads to operational loss.

Tiger Logistics have been Pioneering End-to-End Logistics Globally

01.

We are a prominent global logistics firm offering comprehensive solutions in freight forwarding, transportation, and customs clearance.

02.

With over 25 years of industry experience, Tiger Logistics (India) Limited has a robust nationwide presence, serving various **Sectors including**

- **Automotive**
- **Engineering**
- **Textiles**
- **Commodities**
- **Pharmaceuticals**
- **FMCG industries**

03.

We operate with an Asset-Light Approach Model, collaborating with partners worldwide to ensure dependable, efficient, and punctual cargo transportation.

- International logistics sector remains largely manual, highlighting a significant opportunity to digitalize logistics processes.
- By implementing FreightJar™, we can enhance efficiency and reduce costs, ultimately benefiting our customers.
- The platform will enable automated RFQs, real-time freight and price discovery, shipment tracking, and digital documentation and invoicing which will streamline operations and improve overall service delivery.

Digital Play

New Geographies

- To further increase our global competitiveness and enhance our capability to serve customers, we plan to strengthen our network of agents and partners in new geographies.
- To establish sales offices in Bangladesh, South America, and the US, dedicated solely to breaking into new markets and securing business opportunities.
- This will enable us to better serve our clients and reinforce our position as a leading player in the international logistics sector.

- We are planning to establish an EV division for first-mile logistics.
- Large corporations now prefer partnering with companies focused on sustainability to reduce their carbon footprints.
- This strategic move will position us as a leader in carbon-conscious logistics, making us an attractive choice for environmentally aware clients.

Green Logistics

Mergers & Acquisitions

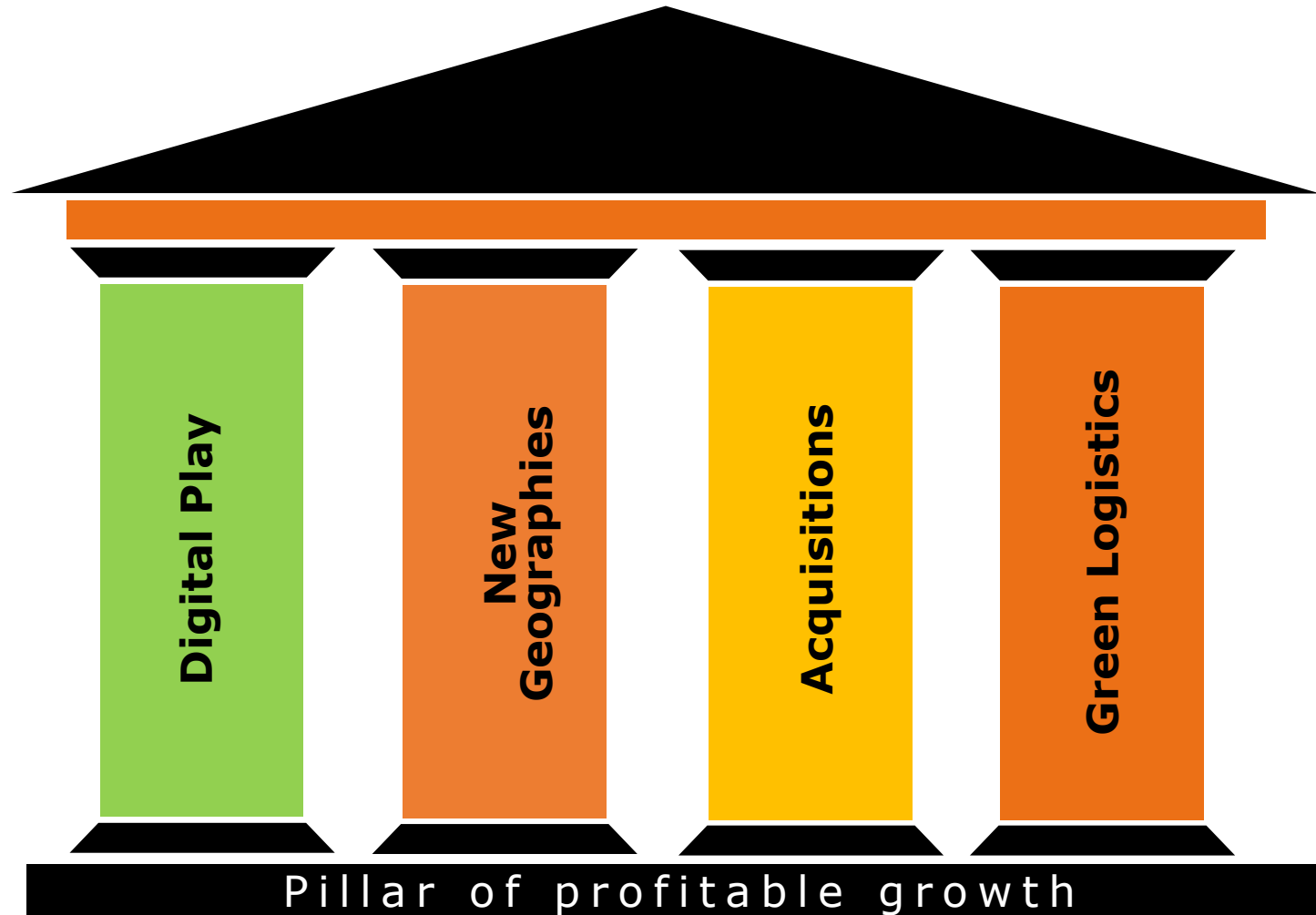
- We've already hired business consultants to search for medium-sized companies in the LCL & import sectors.
- These acquisitions will help us expand our product mix into related areas like export packaging while making the most of our existing network and skills.
- This strategic move ensures our growth by new verticals without diluting our expertise.

Tiger Logistics' Growth is Driven by

- Dedicated team delivery
- Consistent, high-quality service
- Strong industry expertise
- Timely and responsive operations
- End-to-end efficient freight management services



- Achieved & Improving
- Continuous
- Ongoing



Powered by Tiger Logistics - "FreightJar"

Digital End-to-end shipment handling
- India's leading global logistics solution provider.

Back-end



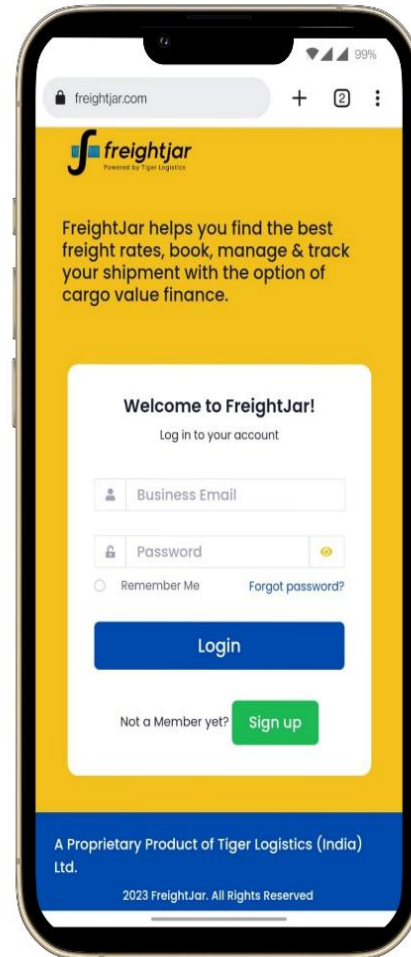
Search Rates of
Multiple Shipping
Lines to Optimize
your cost



Get An Instant
Quote on your
Global Shipping
Requirement



Launch of
FreightJar
2.0



Front-End



Track Your Shipments in
Real-Time for Enhanced
Supply Chain Visibility



Helps in faster booking
and saves ~5 working
days and reduce
logistics cost ~30%



Sales
Acceleration



[Video](#)

Corporate Profile

4 Corporate Profile

- ◆ Mission & Vision
- ◆ Promoter Prowess
- ◆ Milestone
- ◆ International Footprints
- ◆ Clients
- ◆ Accreditations & Affiliations
- ◆ Recognition & Awards

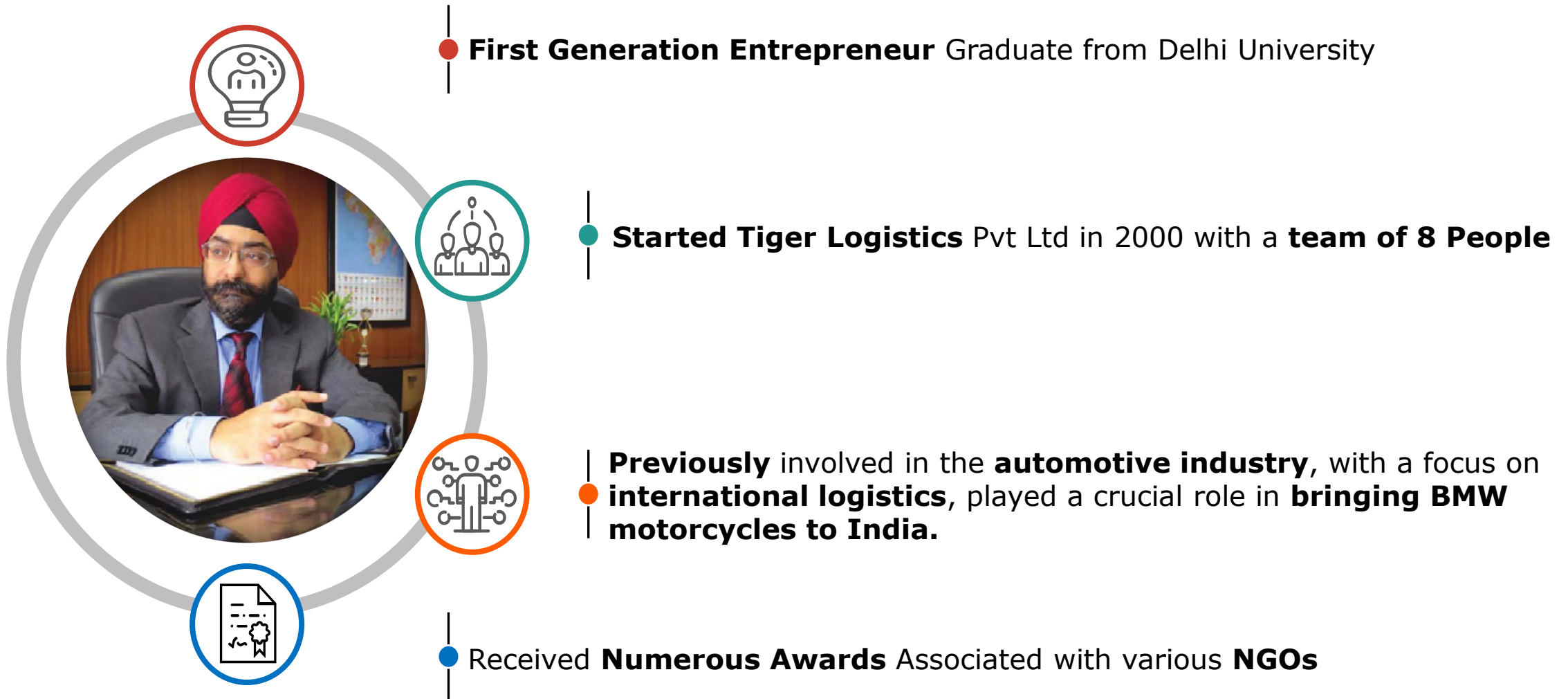
WE ARE TIGER LOGISTICS
IN THE RIGHT PLACE, AT THE RIGHT TIME
Setting a new standard for global trade.



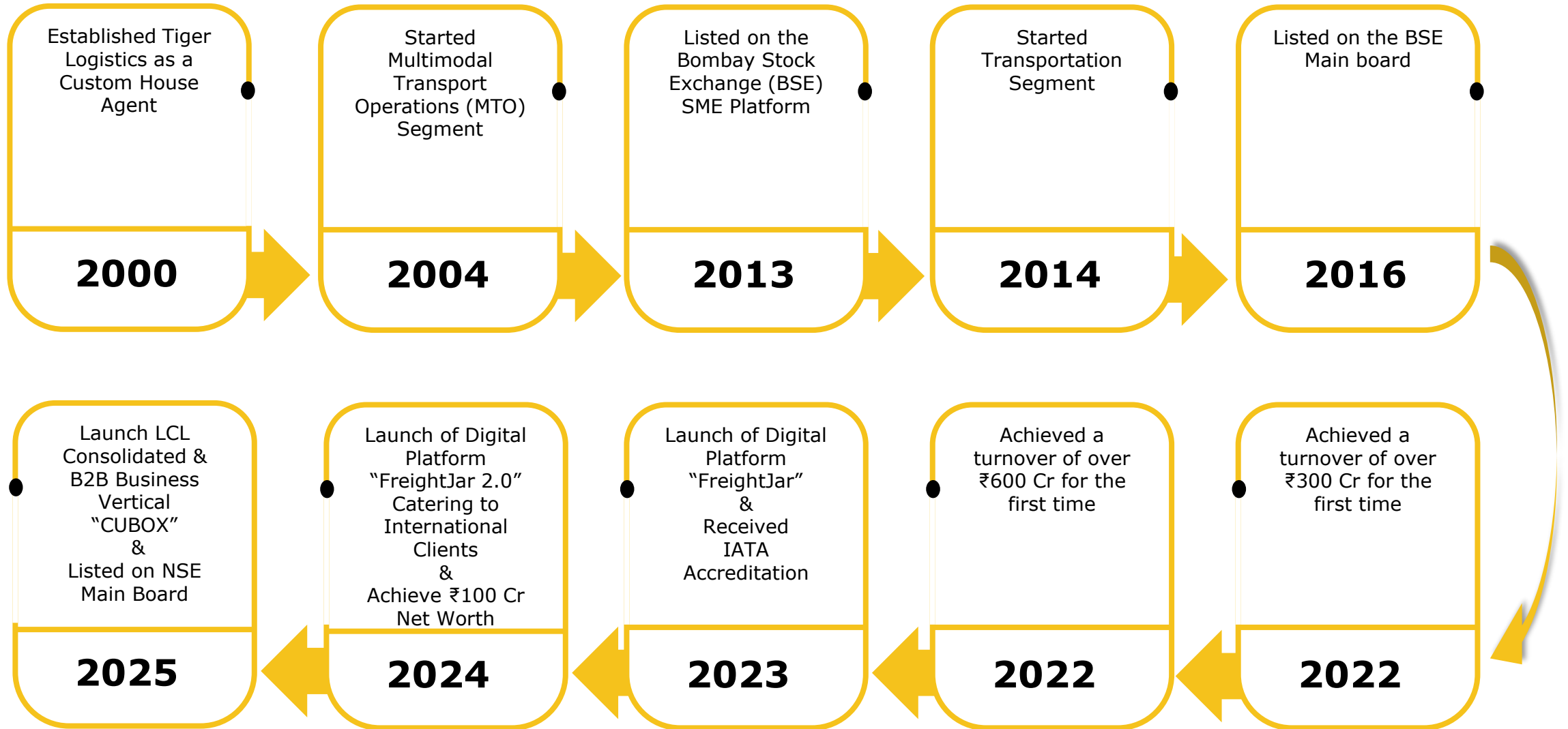
Mission & Vision

Logistics is the backbone of the global economy; it is the tool that has been instrumental in the evolution of human civilization.

It is this movement, this acceleration of trade, commerce, culture and life that **Tiger Logistics (India) Limited** aims to facilitate with a seamless process, dependable services and a foolproof approach.



Milestone



International Footprints



Accreditations & Affiliations



Confederation of Indian Industry



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai • Delhi • Kolkata • Chennai
Bengaluru • Pune • Düsseldorf



Clients





Recipient

"India's Greatest Brands & Leaders 2015-16 in PRIDE OF THE NATION" (Logistics sector)

- PWC India, & chosen by Consumers & Industry



Awarded

"World's Greatest Brand & Leader of Asia & GCC in Logistics sector"

- PWC India



Awarded

"Most Diversified Logistics Company of the Year"

- At Northern India Multimodal Logistics Awards, PWC India



Awarded

“Business Leader of the Year”

- At Northern India Multimodal Logistics Awards



Awarded

“Digital Startup of the Year”

- At Northern India Multimodal Logistics Awards 2024



Certified

“Great Place To Work”

- Great Place To Work® in India from July 2024 to July 2025.



Awarded

"25 Years of Logistics Excellence"

- At Conquest 2025, New Delhi



Awarded

"Logistics Champion – Mid-Sized Company"

- By ISCM Logistics Ranking 2025



Awarded

"Logistics Company of the Year"

- At the All India Maritime and Logistics Awards 2025

5 Historical Data

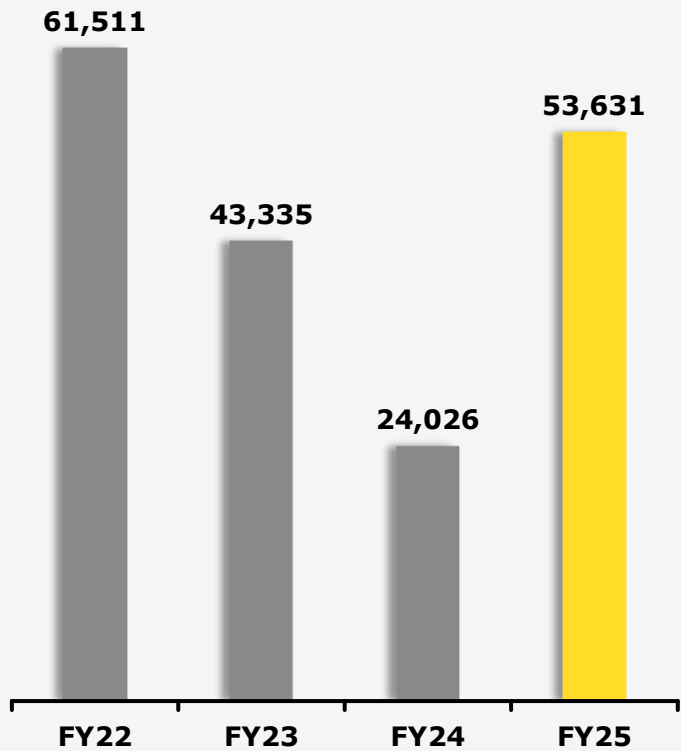
- ◆ Historical Financial Data
- ◆ Historical Operational Data

Historical Data

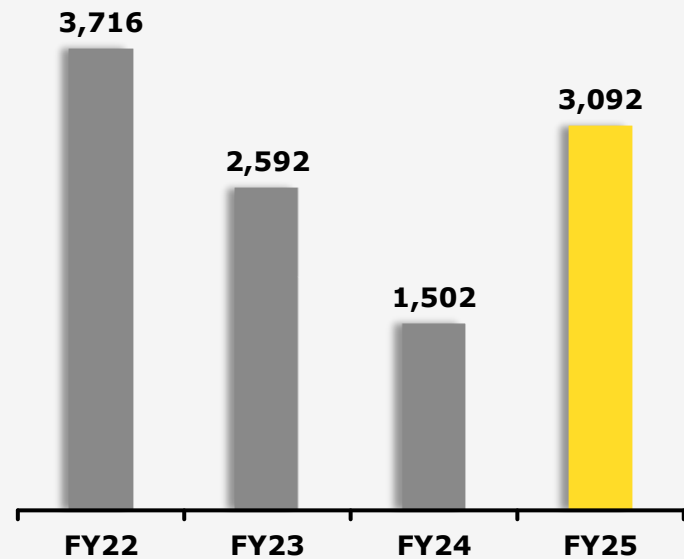
Historical Financial Data

(₹ in Lakhs)

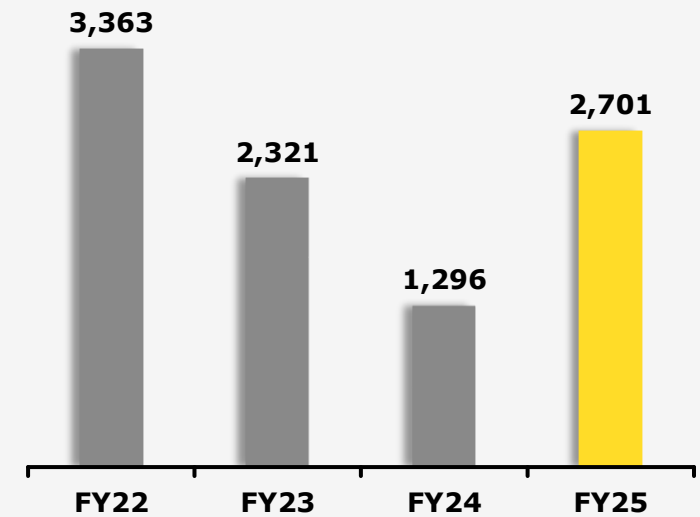
Revenue

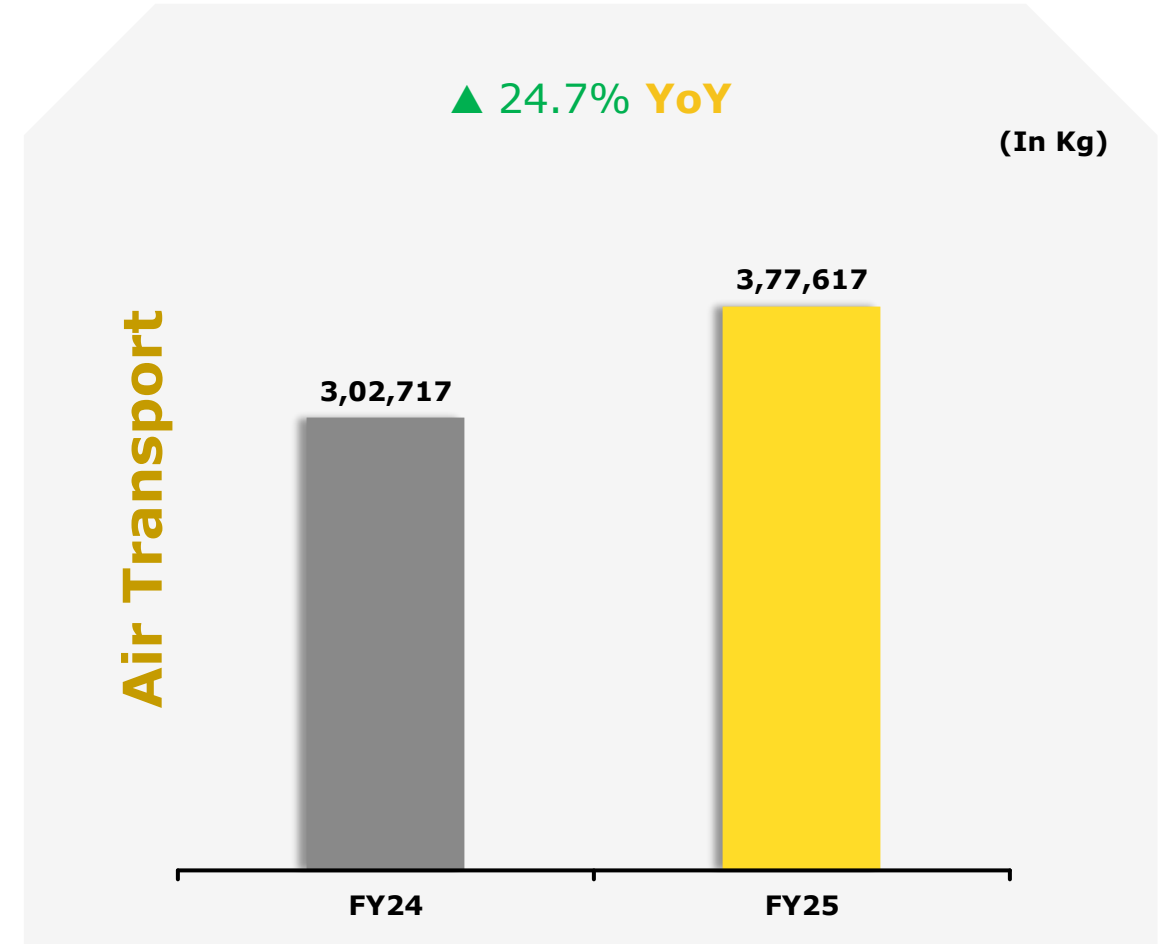
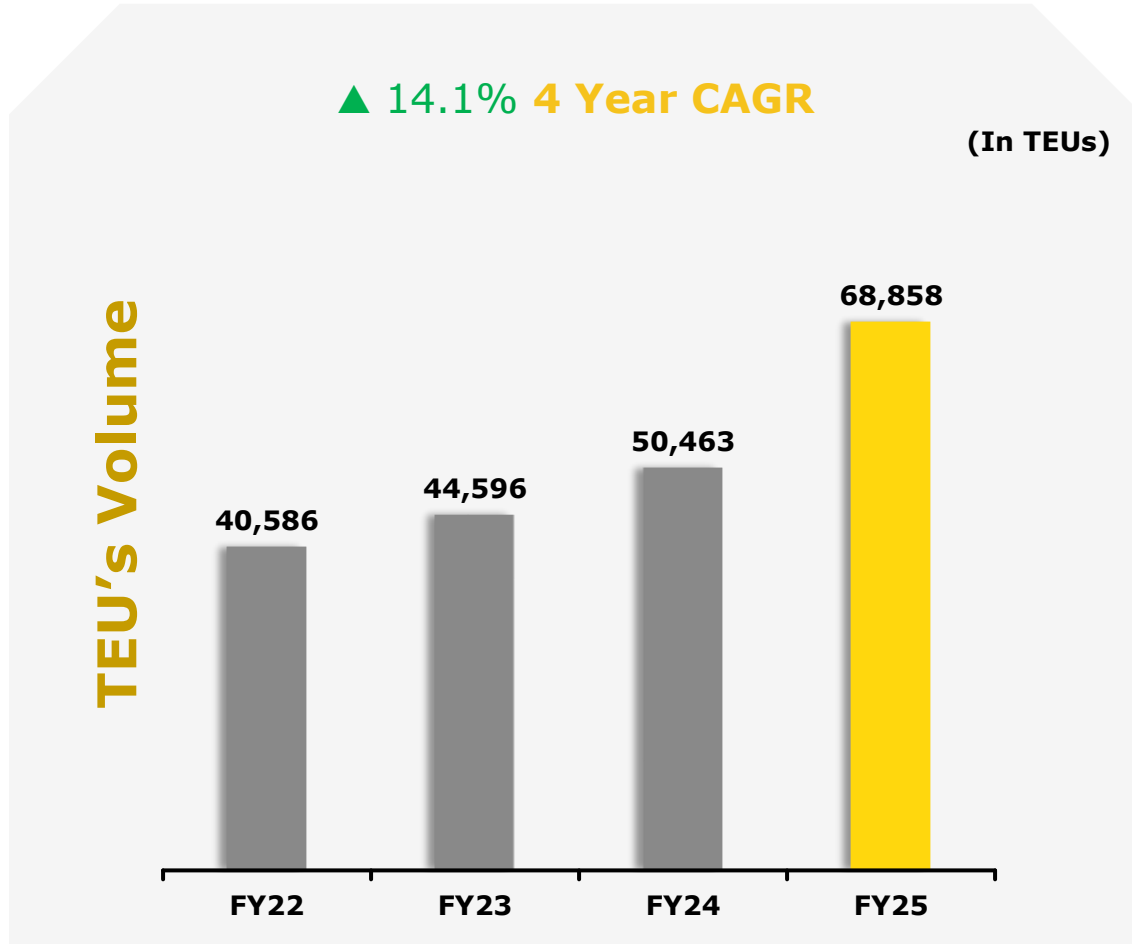


EBITDA



PAT





Thank You



[Meeting Request Form](#)

Tiger Logistics (India) Limited

CIN - L74899DL2000PLC105817

Mr. Vishal Saurav Gupta

Company Secretary & Compliance Officer

E: csvishal@tigerlogistics.in

W: www.tigerlogistics.in

Mr. Ritesh Shashiprakash Singh

Investor Relations Consultant, Rik Capital

M: +91 83293 85762

E: ritesh.singh@rikcapital.in | **W:** www.rikcapital.in