

Godrej Consumer Products Ltd.
Regd. Office: Godrej One,
4th Floor, Pirojshanagar,
Eastern Express Highway,
Vikhroli (E), Mumbai - 400 079, India.
Tel : +91-22-2518 8010/8020/8030
Fax : +91-22-2518 8040
Website : www.godrejcp.com

CIN : L24246MH2000PLC129806

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BSE Limited

Corporate Relations Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai - 400 001
Scrip Code: 532424

The National Stock Exchange of India Ltd

Exchange Plaza,
Bandra-Kurla Complex,
Mumbai 400 050.
Symbol: GODREJCP

Dear Sirs,

Quarterly Update Q4 FY26

We enclose herewith a communication which is self-explanatory.

Thanking you,

Yours faithfully,

For Godrej Consumer Products Limited

Tejal Jariwala

**Company Secretary & Compliance Officer
(F9817)**





Quarterly Update: Q4FY26

This update provides an overall summary of the operating performance and demand trends during the quarter ended March 31, 2026. This is based on internal unaudited management reports. A detailed performance update will be shared following the Board of Directors' approval of the Q4 FY26 financial results.

The demand conditions and consumer sentiment remained steady in the domestic FMCG sector through Q4 FY26, with trade channels normalizing following the GST transition and food inflation easing. Policy tailwinds, including personal income tax relief and GST rationalization do position the industry well to offset the impact of crude led inflation as we enter FY27.

Against this backdrop, our Standalone business is expected to deliver double-digit underlying sales growth and high-single digit underlying volume growth in Q4 FY26, in line with guidance provided at our last analyst interaction. Excluding soaps, volume growth continues in double-digits, positioning GCPL among the volume growth leaders in the Indian FMCG sector. Growth has been broad-based, with all our future categories growing well. Standalone EBITDA margins are expected to sustain within our normative range, supported by meaningful cost savings in Q4.

As guided earlier, our Indonesia business continues to show signs of stabilization with the peak of the competitive intensity behind us. Underlying volume growth is expected at mid-single digit in Q4, with market share gains sustained across categories.

The GAUM (Godrej Africa, USA, and Middle East) business continues to deliver strong results, with double-digit sales growth and high-single volume growth. The growth has been broad based across geographies and categories with Hair Fashion and other categories continuing to see strong consumer traction of our products across markets.

At a Consolidated level, we expect to deliver close to double-digit revenue growth, consistent with the sequential improvement trajectory through the year, with EBITDA growth broadly in line with revenue.

On the commodity front, global events in the later part of Q4 have introduced a sharp uptick in crude oil prices and created upward pressure on derivative input costs. We are closely monitoring the situation and have taken preemptive measures to mitigate the impact. Our procurement strategy draws from multiple geographies, reducing concentration risk on stock availability. Importantly, strong brand positioning and large saving projects give us adequate headroom to calibrate trade and other expenses and adjust consumer prices in line with commodity costs. We do expect sustained inflation into first half of FY27 and will address the same through a combination of pricing actions and cost efficiency programmes—consistent with our established approach to navigating commodity cycles. We have seen and navigated larger volatility in commodities in the past than we are experiencing at this stage. With Brent crude at between \$100-110 and palm at between 4500 - 4800 MYR we expect a cost hit of 6 - 9%. We should be able to offset the impact of most of these cost increases through pricing, cost savings, leverage, and some prudent media optimization. Elevated costs augur well for formalization of the demand in categories like burning formats of household insecticides and upgradation in laundry supporting stronger demand. Hence, even if costs remain at these levels, we should be broadly in line with our original bottom line plans for FY27 while stepping up revenue growth.

We remain conscious of the volatility of the situation. If there is a further significant further cost escalation from current levels, we may have to re-assess the situation and our plans.

We remain confident in the resilience of our portfolio, the strength of our brands, and our ability to deliver sustained, profitable growth going forward. The exit trajectory, combined with a favourable base, and continued strong domestic execution, positions us well for an acceleration into FY27.

ABOUT GODREJ CONSUMER PRODUCTS

Godrej Consumer Products is a leading emerging markets company, driven by the purpose of bringing the goodness of health and beauty to consumers in emerging markets. As part of the Godrej Industries Group, we are fortunate to have a proud legacy of over 125 years, built on the strong values of trust, integrity, and respect for others. At the same time, we are growing fast and have exciting, ambitious aspirations.

Today, we enjoy the patronage of 1.4 billion consumers globally. We rank among the largest Household Insecticide and Hair Care players in emerging markets. In Household Insecticides, we are the leader in India, the second largest player in Indonesia and are expanding our footprint in Africa. We are the leader in serving the Hair Care needs of women of African descent, the number one player in Hair Colour in India and Sub-Saharan Africa, and among the leading players in Latin America. We rank number two in Soaps in India and are the number one player in Air Fresheners and Wet Tissues in Indonesia.

We believe that we are only as good as what we do next. So, we strive to continuously improve how we do business, and how we live in the world, shaping a more sustainable and responsible future by placing our planet and people alongside profit. Through Godrej Good & Green, we are helping create a more inclusive and greener planet, in line with the United Nation's Sustainable Development Goals, and the needs of local communities. At the Godrej DEI (Diversity, Equity, Inclusion) Lab, we work on empowering inclusion, help build DEI ecosystems across corporate India and aim to bring ideas and innovation related to DEI to the mainstream.

For further information, please contact:

Institutional investors:

Email: ir@godrejcp.com

Tel: +91 22 2519 5721

Retail investors:

Email: investor.relations@godrejcp.com

Tel: + 91 22 2519 4359

Disclaimer:

Some of the statements in this communication may be "forward looking statements" within the meaning of applicable laws and regulations. These forward-looking statements are based on currently available information, current assumptions and expectations and projections about future trends, which are inherently subject to risks and uncertainties that may cause actual results to differ substantially from those expressed or implied in those statements. Such risks and uncertainties include, but are not limited to, general industry and market conditions, changes in industry structure, changes in Indian and international political and economic environment, domestic and global demand and supply conditions, changes in tax regimes, government regulations, import duties, exchange rate fluctuations, corporate actions including acquisitions, litigation or regulatory proceedings and labour relations. Investors are advised to exercise caution and not place undue reliance on any forward-looking statements. The Company does not undertake to update, amend, or revise any forward-looking statement, whether as a result of any new information, subsequent development, future events or otherwise.