

Date: 15th February 2026

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai – 400 001
BSE Scrip Code: 544179

To,
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051
NSE Symbol: GODIGIT

Subject: Intimation of Analysts/Institutional Investors Meet Presentation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

In furtherance to our letter dated 5th February 2026 and pursuant to Regulation 30 and Para A of Part A of Schedule III read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Presentation for analysts' meeting scheduled on Monday, 16th February 2026.

This intimation can be accessed on the website of the Company at www.godigit.com/investor-relations.

We request you to kindly take the above intimation on record.

Thanking you,

Yours sincerely,

For **Go Digit General Insurance Limited**

Tejas Saraf
Company Secretary & Compliance Officer



Making insurance simple

Value Statements

Question the status quo

Be Transparent

Analyst/Investor Day - February 16th, 2026



Disclaimer:

This investor presentation may contain certain words or phrases in writing or otherwise which are not statements of historical facts and may be described as “forward-looking statements”. These forward-looking statements generally can be identified by words or phrases such as “aim”, “anticipate”, “are likely”, “believe”, “continue”, “can”, “shall”, “could”, “expect”, “estimate”, “intend”, “may”, “likely” “objective”, “plan”, “project”, “propose”, “seek to”, “will”, “will continue”, “will achieve”, “will likely”, “will pursue” or other words or phrases of similar import. Similarly, statements that describe our Company’s strategies, objectives, plans or goals, financial and operating projections are also forward-looking statements.

All forward-looking statements are subject to risks, uncertainties, expectations and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which our Company operates and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India and globally which have an impact on our business activities, investments, or the industry in which we operate, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations, taxes, changes in competition in the industry in which we operate and incidents of any natural calamities and/or acts of violence.

Forward-looking statements reflect the current views of our Company as of the period of these results and are not a guarantee of future performance. These statements are based on our management’s beliefs, assumptions, current plans, estimates and expectations, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. We undertake no obligation to update forward-looking statements to reflect events or circumstances after the date there.



Growth

From Market-Led to Choice-Led Growth - driven by deliberate capital and risk decisions

Capital

Allocated to ROE-positive opportunities

Risk

Segmented and priced using data

Channels

Scaled selectively, not uniformly

Products

Launched only where outcomes can be controlled

We decide where to grow, where to slow, and where to step back

Growth is a decision, not a by-product



Here's How the Day Fits Together

- Distribution → quality of inflow
- Commercial Lines → underwriting
- Motor Third Party claims → outcome discipline
- Technology → automating scale



Distribution

Distribution: Where Growth Discipline Starts

Distribution determines the quality of inflow

Poor inflow cannot be fixed downstream

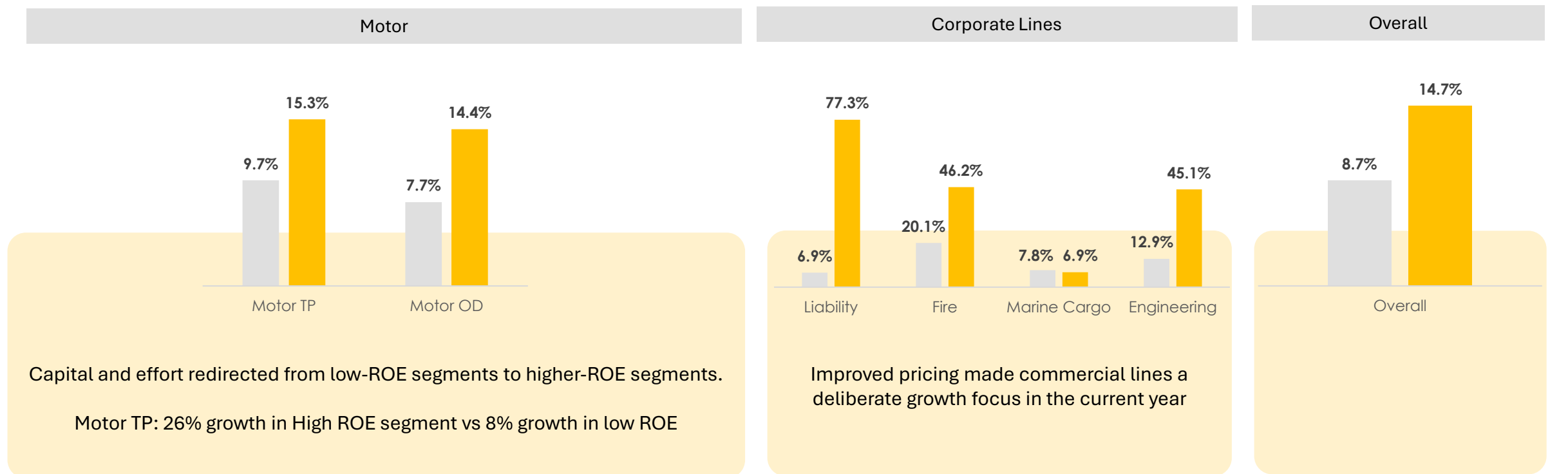
Scale without steering erodes ROE



Three Questions That Drive Every Distribution Decision

- Where do we deploy capital and effort?
- How do we protect ROE as scale increases?
- When do we slow or step back?

Distribution: Growth Follows ROE not Volumes



GDPI Growth % from April'25 to Dec'25

These outcomes reflect deliberate choices, not market drift

Digital & Direct - Growth

Business Steering

- Scaling D2C with clear profitability thresholds
- Pricing governed through segmentation and partner data
- Customer quality prioritised over first-sale volume
- New products launched selectively (e.g. Pay-As-You-Drive, SACPA)

4.7/5 ★★★★★

(255K + Customer Ratings)

f 4.9/5 | G 4.7/5 | P 4.8/5

Scale

~1.6x YoY growth (First 9M)
D2C at meaningful scale

Profitability

ROE remains healthy as
the channel scales

Direct Platform

Unit economics comparable to
other channels
Learnings scaled to partner D2C
platforms

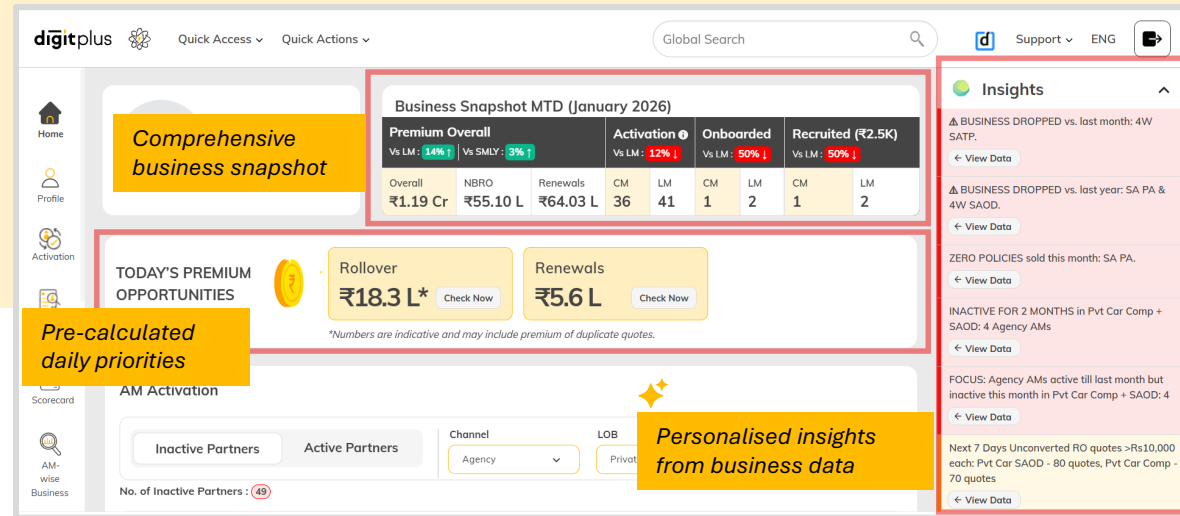
Customer Quality

High renewal ratios (>70%)
Stable persistency as scale
increases

Ojas - Advancing Execution and Early Signals

Single-source platform on Web & App for Sales Steering, driven by data intelligence and communication nudges

Automated Business Intelligence Dashboard Linked To Steering Goals



IMPACT

IMPROVED EFFICIENCY Eliminated manual report creation

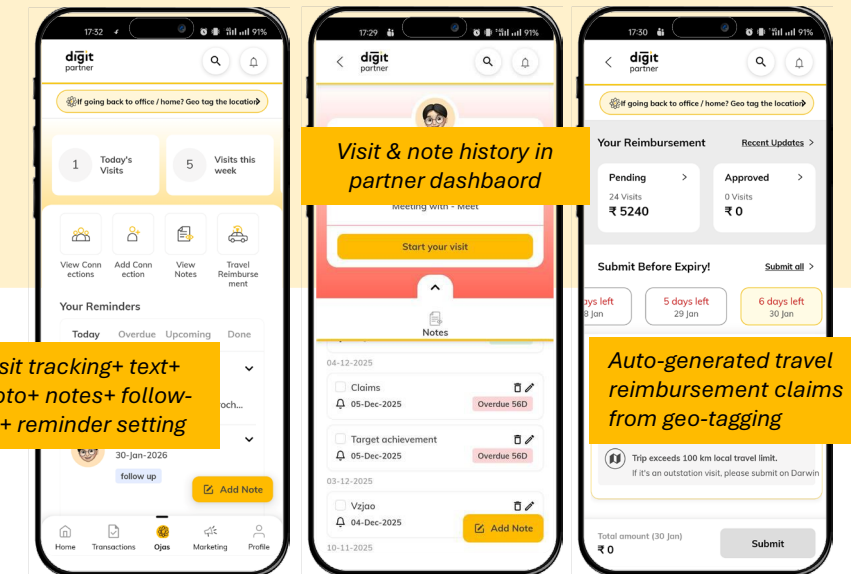
SMARTER WORK Insight-driven prioritisation



COMING SOON

- Single Partner's Dashboard
- Task Centre for real-time status
- Visit history with AI
- In-house AI assistant

Digital Assistant To Orchestrate Business Meetings



IMPACT

BETTER SERVICING Partner's feedback is never missed; reminders are set online

IMPROVED ON-GROUND DISCIPLINE 27% inc in physical partner visits.



COMING SOON

- Smart Beat Planning
- Voice Notes + AI-generated transcription



Commercial Lines



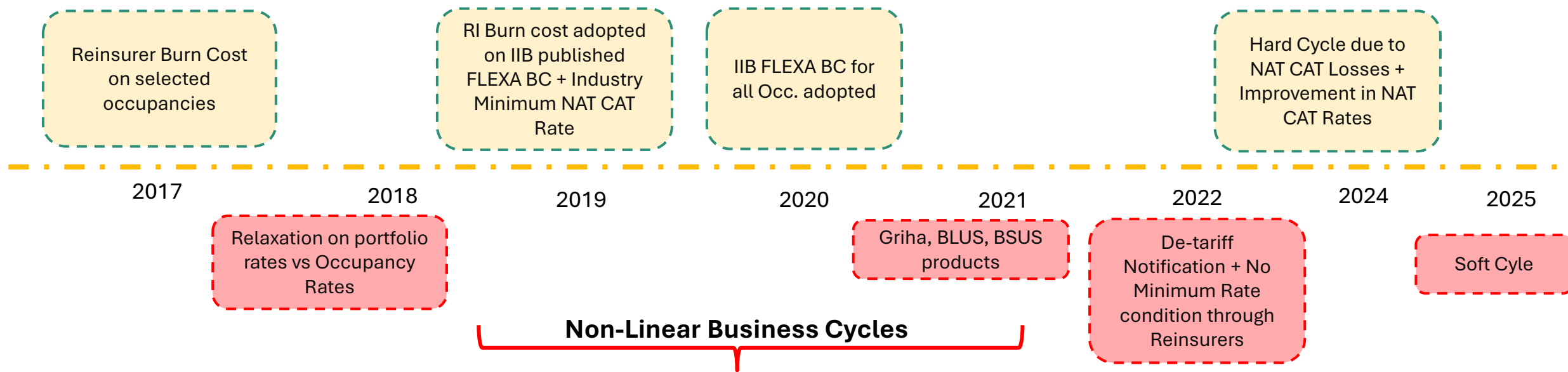
Commercial Lines Need a Different Mindset

Severity dominates frequency: One Large loss can erode years of profits and Capital

Commercial Lines is an outcome-managed growth engine

- Growth is cyclical and non-linear
- We grow horizontally when pricing and reinsurance economics are not favourable
- We accelerate into the market quickly when cycles turn in our favour with speed and confidence backed by our reinsurance partners and technological advantage

Why a different mindset – Market Cycles



Global Factors

Capital Supply from Reinsurers

Worldwide NAT CAT Losses

Compliance Factors like CBR Collateral, IIO regulations

Severity Risk is a Reality

Large Losses

| Single Loss Group (INR Crore) | Lead Insurer's Share | Loss Amount | Loss to Lead Insurer | Insurer GDP | Loss as a % of GWP of Lead Insurer |
|-------------------------------|----------------------|-------------|----------------------|-------------|------------------------------------|
| 250-500 | 85% | 300 | 255 | 864 | 30% |
| 500-1,000 | 40% | 900 | 360 | 2,075 | 17% |
| 1,000-2,000 | 40% | 1,400 | 560 | 1,903 | 29% |
| 2,000 + | 50% | 2,200 | 1,100 | 1,251 | 88% |

Single loss of above magnitude can erode entire profits from multiple underwriting years

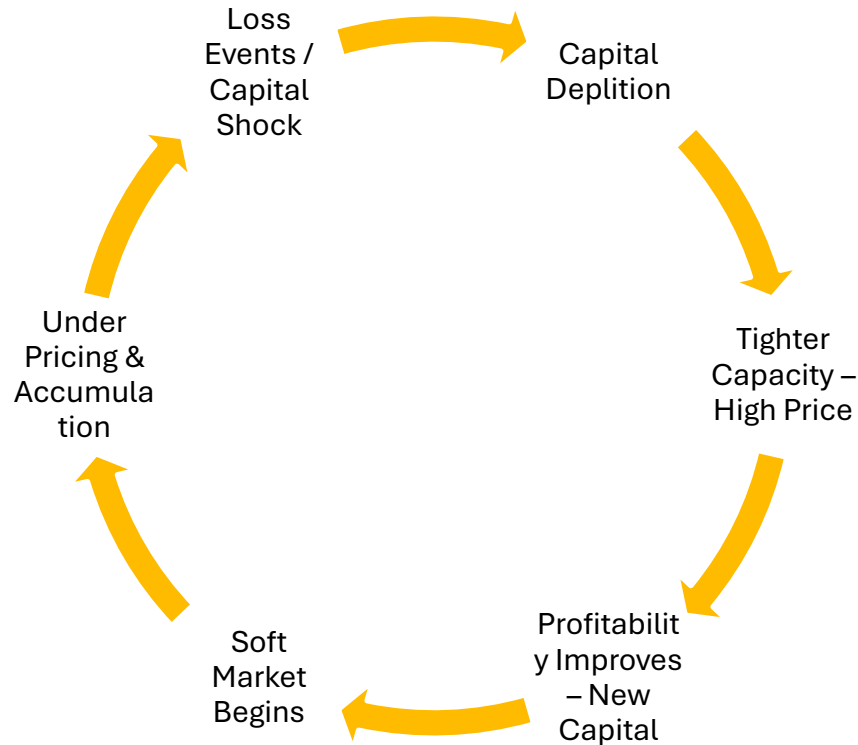
Major CAT Losses with Significant Impact on Industry

| Event Name (INR Crore) | Year | Economic Losses* | Insurer's Losses |
|------------------------|------|------------------|------------------|
| Cyclone Michaung | 2023 | 13,605 | 2,141 |
| Sikkim Floods | 2023 | 18,140 | 2,268 |
| North India Floods | 2023 | 17,006 | 1,234 |
| Cyclone Biparjoy | 2023 | 9,070 | 1,215 |
| Cyclone Tauktae | 2021 | 17,006 | 1,179 |
| Cyclone Amphan | 2020 | 1,26,980 | 1,088 |
| Cyclone Fani | 2019 | 13,605 | 1,361 |
| Kerala Floods | 2019 | 34,013 | 1,905 |
| Chennai Floods | 2015 | 17,006 | 2,893 |

Market Estimates*

Cyclone Michuang had lesser intensity than Amphan, however the impact for the Insured's losses has been almost double as compared to 10% of the economic losses caused by Cyclone Amphan

Outcome-Managed Growth Engine



Hard Market Strategy

Prepare to scale quickly when the market improves

Manage growth through segments which are profitable and optimise capital by **Exiting geographies or risks** which are underperforming

Soft Market Strategy

Horizontal expansion in Geographies, Occupancies, Partners and explore new opportunities

Expand in favorable pockets where rate adequacy is proven

Prioritize high-quality risks and preferred partners

Overall be a market observant and Time your next move

With disciplined cycle management, commercial lines becomes a strong volatility stabilizer for the portfolio

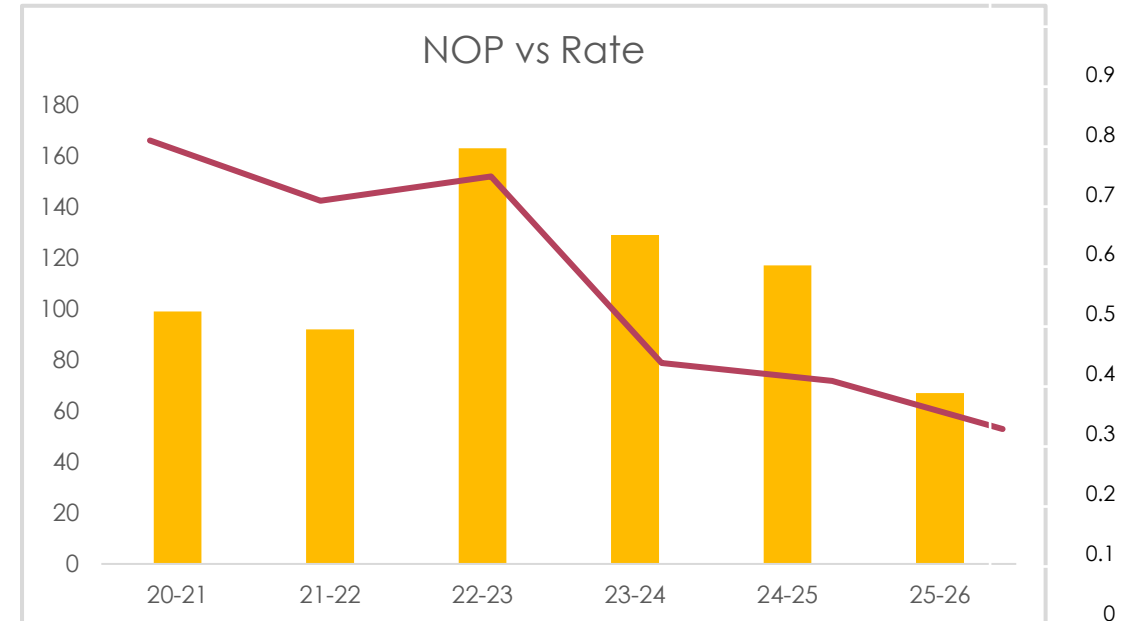
Operational Roads: Market Cycle & Company's Approach

Operational Roads

We were a prominent player in the segment up to FY22–23 during the hard market phase. However, increasing rate competition affected our growth trajectory, prompting us to adopt a cautious 'wait-and-watch' approach until market conditions improve.

Roads Where to Focus

Based on our current analysis, we now participate only in road projects that pass our internal NAT CAT assessment and are operated and/or maintained by NHAI or the respective Expressway Authority.





Motor Third Party Claims Management

Motor TP Claims

Engineering Outcomes

Through Discipline

- Largest and hardest claims book to manage
- Court-driven injury/death awards with long timelines
- Frequent wage revisions and evolving judgments
- High exposure to exaggeration and fraud
- Outcomes vary widely without active management



Holistic Approach to Handling Motor TP Claims

- Every TP Claim is actively steered
- Claim decisions are shaped by facts and evidences, not petitions
- Unified field intelligence, fraud controls and legal strategy
- Focus on controlling outcomes, not just handling litigation

Motor TP Claim

Pre decision checklist

- ✓ Is the accident event itself genuine?
- ✓ Was our insured/Vehicle actually present and involved?
- ✓ Do physical, digital, and human evidence align consistently?
- ✓ Can the claim be prevented before filing?
- ✓ If filed, is the claim defensible?
- ✓ If liability is clear, can we settle early?

Prevent

Immediate Action led to no TP
Litigation against Company

- Head on Collision, 3 fatalities
- FIR against Insured Vehicle
- Advance signal, OD reported, early field action
- Similar class of vehicle could lead to misattribution of liability

Evidence & checklist mapping

- Digital evidence
- Physical evidence
- Human intelligence

Checklist impact:

✗ Evidence Consistency

Contributory negligence emerged through Digital Evidence, Police filed the Chargesheet against uninsured TP vehicle

This case demonstrates - Evidence over Assumption

- Digital Evidence clarified liability beyond first impression
- Contributory negligence surfaced through structured framework
- System driven process ensured favorable outcome

Defend

- High-stake TP fatal claim
- Looked compliant on paper
- Early red flags triggered deeper review

Evidence & checklist mapping

- Digital evidence
- Physical evidence
- Human intelligence

Checklist impact:

✗ Accident genuineness ✗ Insured/ Driver presence

What this case demonstrates - System Over Heroics

- Early intervention matters
- Multiple evidence sources converge
- This framework applies universally across all location, irrespective of size

Early Settlement

Where Liability is Clear

A pilot tragically lost his life after being hit by an insured truck. Company had settled the claim of **₹3.5 crore** within two months

Fairness is also an Outcome

- Liability established early
- No benefit in prolonged litigation
- Proactive settlement before court award

Why Early Settlement

- Faster closure for genuine claimants
- Lower legal uncertainty
- Reduce long tail exposure – Prevent interest built-up
- Full & Final resolution without waiting for awards



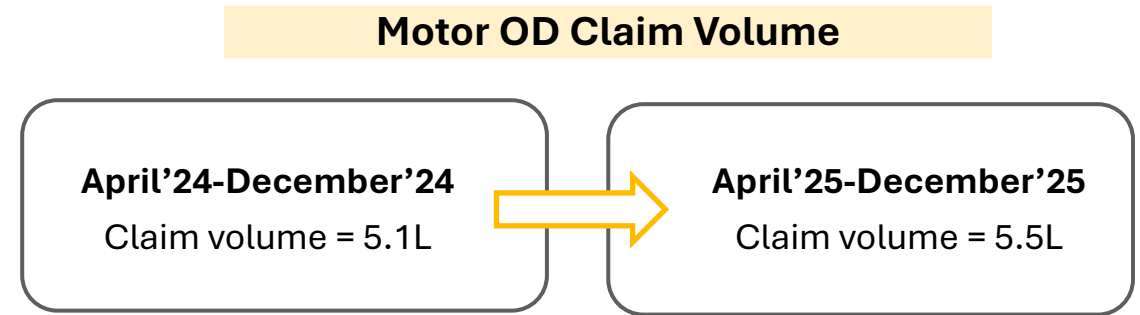
Technology as an Enabler and Differentiator

Scaling claims without compromising quality

Why Technology Matters as Volume Rises

Business focus on Motor Own Damage (OD)
means rising claims volume

When you scale manually: every new hire is a consistency risk, every resignation is knowledge loss, and every claim added is a cost added - there's no operating leverage



Philosophy - “Scale our minds and not headcount”

Scaling breaks Human Heavy Contact

- Claims are predominantly registered on App / Phone
- Limited concurrency — one agent, one call at a time
- Inconsistent registration outcomes across agents
- Talent availability & regional language constraints

| Particulars | Dec' 24 | Dec' 25 |
|-----------------------------|---------|---------|
| Call count for follow up | 27.2k | 31.2k |
| Call count for registration | 19.2k | 13.6k |



Converting Scaling to a Repeatable Process

- Agentic AI-based claims registration — currently in beta
- Consistent, cognition-based capture of claim information — no variation across interactions
- Knowledge base-driven responses to garage and customer queries
- Multi-language: Hindi live, expanding to major Indian languages

Motor Own Damage Claims – Scaling Challenge

| Physical Survey % | | |
|-------------------|--------|--------|
| Month | Dec'24 | Dec'25 |
| Physical Survey % | 30% | 43% |

| Vehicle Repair Order sent under 8 hrs | | |
|---------------------------------------|--------|--------|
| Month | Dec'24 | Dec'25 |
| VRO Ach % | 51% | 57% |

| Attrition | | |
|-------------|------------|------------|
| Month | Dec'24 YTD | Dec'25 YTD |
| Attrition % | 15.09% | 15.07% |

- People churn — knowledge leaves with every resignation and Training every new hire
- Conversations owned by individual assessors (mobile phone) — no continuity on reassignment
- Inconsistent communication and assessment outcomes

Motor Own Damage Claims – Scaling Challenge #2

When quality depends on the individual

Every admissibility check is only as good as who's on shift — and when they leave, the competency leaves with them

When the process is multi-stage

Every handoff loses context, every parts negotiation is unstructured, every repair-vs-replace call is a judgment call - there's no consistency

When you show data and expect interpretation

A veteran connects the dots in seconds; a new hire misses it entirely — that's leakage hiding in plain sight



From Data to Insights

- From showing data to surfacing insights - the system tells you what to look at
- Survey + Assessment merged into a single system-controlled workflow
- Prices and repair/replace decisions jointly agreed within the system - no offline negotiation

Directional Metrics: Higher throughput with better control and stable service velocity

| Time Motion Studies | | |
|---------------------|--------|--------|
| Month | Dec'24 | Dec'25 |
| TMS in mins | 22.8 | 17.6 |

| Cycles | | |
|-------------|--------|--------|
| Month | Dec'24 | Dec'25 |
| Cycle count | 1.89 | 1.73 |

| End – End TAT | | |
|---------------|--------|--------|
| Month | Dec'24 | Dec'25 |
| E2E TAT | 17.8 | 16.8 |

| Claim Growth | | |
|--------------|--------|---------|
| Month | Dec'24 | Dec' 25 |
| Claim Count | 64.4k | 75.7k |

| Customer NPS Score | | |
|--------------------|--------|---------|
| Month | Dec'24 | Dec' 25 |
| NPS Score | 95.6% | 97.3% |

| Productivity | | |
|-----------------------------|--------|---------|
| Month | Dec'24 | Dec' 25 |
| Claims per person per month | 133 | 148 |

Volume absorbed smoothly; Rules consistently applied



Thank You