

July 16, 2026

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 542760	National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Symbol: SWSOLAR
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Sub.: Investor presentation on the Unaudited Consolidated and Standalone Financial Results (“Unaudited Financial Results”) of Sterling and Wilson Renewable Energy Limited (“the Company”) for the quarter ended June 30, 2026

Ref.: *Regulation 30 read with Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”)*

Dear Sir/ Ma’am,

Pursuant to the SEBI Listing Regulations, please find enclosed herewith a copy of the Investor presentation on the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

Request you to take the same on records.

Yours faithfully,
For **Sterling and Wilson Renewable Energy Limited**

Jagannadha Rao Ch. V.
Company Secretary & Compliance Officer
Encl.: As above

The future of *solar energy* is

Bright



Disclaimer

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Certain statements made in this Presentation may not be based on historical information or facts and may be "forward-looking statements" by reason of context, including those relating to the Company's general business plans, planned projects and strategy, future financial condition and growth prospects, future developments in industry and competitive and regulatory environment. All forward-looking statements are based on judgments derived from the information available to the Company at this time. Forward-looking statements can be identified by terminology such as "potential," "opportunity," "expected," "will," "planned," "estimated", "continue", "on-going" or similar terms.

Forward looking statements are based on the current beliefs and expectations of the Company regarding future events, and are subject to various risks and uncertainties, many of which are difficult to predict. Actual results may differ materially from anticipated results due to factors beyond the Company's control. Such risks and uncertainties include, but are not limited to, challenges to intellectual property, competition from other products, adverse litigation or government action, and changes to laws and regulations applicable to our industry. This Presentation also contains certain financial and operational information relating to the Company that is based on management estimates. These estimates are based on management's past experience and subjective judgment, and the manner in which such estimates are determined may vary from that used for the preparation and presentation of similar information provided by other companies engaged in the sector in which our Company operates. Neither the Company nor its affiliates or advisors or representatives nor any of their respective affiliates or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements or management estimates are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this Presentation or the actual occurrence of the forecasted developments.. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions, regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.

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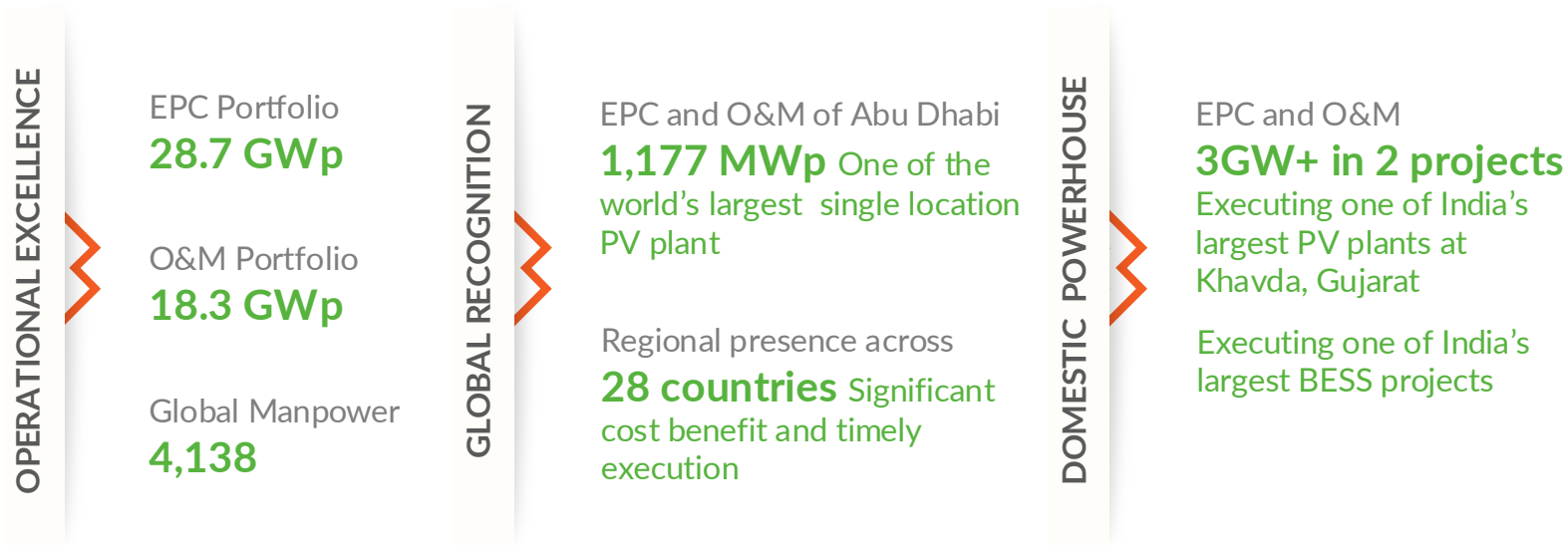
Beyond Business 22

About us

| WHO WE ARE

Leading Solar EPC and O&M Solutions Provider

We offer Design, Detailed Engineering, Procurement, Construction, Installation, Commissioning and Operations & Maintenance services under turnkey EPC and BoS (Balance of System) solutions for utility-scale, and floating solar power projects. We also offer solar plus storage solutions.



Market Leader 

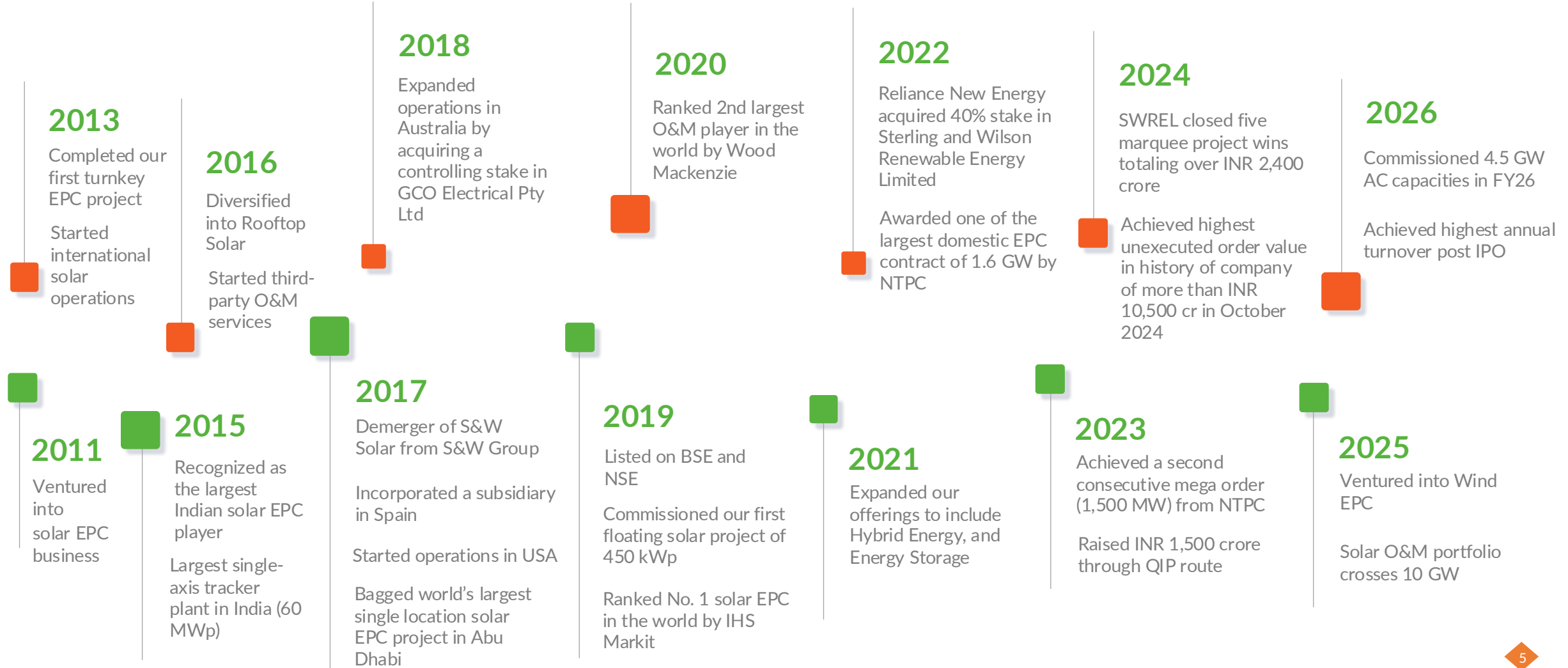
Leading Solar EPC solutions provider in the world

Leading Solar O&M player globally

Leading Solar EPC player in India

End-to-end **"concept to commission"** solar EPC

Journey



Accreditations

| AND AWARDS

Demonstrating Business Excellence and Industry Leadership



Recognised as one of the **Most Innovative Organisations 2026** by ET Edge – The Times Group



Winner of **ESG Impact Award 2026** at 3rd Edition of Net Zero Summit & Awards 2026



Received the **24th Annual Greentech Environment Award 2025** in the Environment Protection Category



Clean Power Generation Excellence Award received at the 12th Mumbai Climate Summit & Awards 2025



Recognized as a **Top Brand EPC 2025** by EUPD Research



Khavda RE Project awarded **Best FQA Lab Facility in RE Cluster** at All India QA Meet 2024 of NTPC Limited



The Economic Times Energy Leadership awarded SWREL EPC **Company of the Year 2023**



SWREL bagged **OHSSAI Occupational Health and Safety Award (GOLD)** in the Power Sector in the year 2023



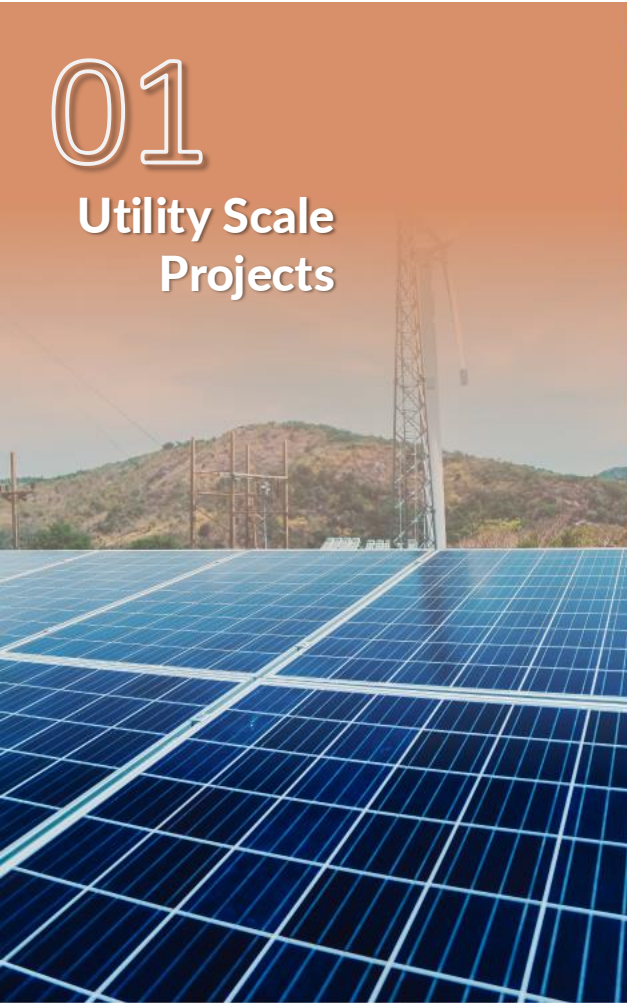
Awarded the **Leading EPC Company** by RenewX

Offerings

| SOLUTIONS AND SERVICES

01

Utility Scale
Projects



02

Hybrid & Energy
Storage



03

Floating Solar



04

Operation &
Maintenance
(O&M)



Turnkey EPC solutions for utility-scale projects

Sterling and Wilson Renewable Energy offers a range of turnkey and Balance of System (BoS) solutions for utility-scale, and floating solar power projects. The company also offers solar plus storage solutions, and Hybrid projects including Wind.

Our turnkey EPC solutions comprise design, engineering, procurement, construction, project management, testing, supply, installation and commissioning to operation and maintenance and connecting the solar power project to the grid.

All project design and execution services excluding the procurement of modules and components are offered as part of the BoS solutions.

Our Expertise

Utility Scale

- Rich experience with various module technologies
- Single-axis tracker string inverter
- Solar PV+ storage & Floating Solar
- Bifacial Module (Experience with Robotic Cleaning)



Utility Scale

Solar EPC

Fully Integrated Battery Energy Storage Solution

01

BATTERY MODULE + BMS

Long Term Supply Agreement with leading Battery Manufacturers

1. Analyzing the usage and load profile requirement of the BESS system.
2. Choosing the right Chemistry & Battery make.
3. Reaffirming the Degradation, Efficiency etc., from the suppliers

02

BATTERY RACKS & CONTAINER

In House Containers
Strong CFD and CAE Internal Design.
ISO certified Process

1. Selecting the type of racks and number of Modules per rack.
2. Container Design and CFD analysis for HVAC system.
3. Firefighting, Lighting, Electrical, DC panels, Control Cabinets within the container

03

PCS + MV STATION

Decade long MV side experience.
Strong Service Level Agreements

1. Choosing the optimum size of the PCS, MV Station to reduce the BESS footprint.
2. Asserting the optimum design temperature for the MV design.
3. Estimating the Power Factor requirements .

04

EMS & HYBRID CONTROLLER

Strong Partnerships with leading solutions providers

1. Studying the grid requirements.
2. Designing the functional requirements of the EMS/Hybrid Controller.
3. Designing a common Power Plant Controller for the Solar and BESS side.

05

INSTALLATION & COMMISSIONING

28.7 GWp of Installation & Commissioning experience in 28 countries.

1. Exploring all the possible ways to reduce the Installation and Commissioning Cost of BESS.
2. Utilizing the common subcontractors, tools & machineries to reduce the cost

06

OPERATIONS & MAINTENANCE

18.3 GWp of Solar O&M Experience

1. On Site & Off Site 24*7 monitoring services.
2. Long Term O&M Contract.
3. Support during the augmentation in future to reduce the initial capital cost

Floating Solar – Ushering in the next wave of sustainability

Floating solar plants have an advantage over ground-mounted solar plants owing to their negligible land requirement as these plants can be installed on reservoirs, industrial pools or even small lakes.

We offer turnkey EPC for floating solar PV plants. Our Services include:

- Anchoring & mooring installation
- Project management & planning
- Module/Equipment floating structure installation
- Maintenance manual & design book issuance
- Bathymetric study as per the terms & geotechnical assessment study



Floating Solar Solutions

Solar EPC

O&M – Maintaining relationships that last

Global Operations & Maintenance (O&M) portfolio, and strong expertise working with the leading equipment manufacturers and constructors. Over seven years experience in the O&M of solar power stations – meticulously caring for the useful life of assets, maximizing profitability, streamlining performance and availability, and minimizing consumption and operating costs

Centralized Monitoring System

- Single Platform to Monitor Solar, Wind, Storage & Hybrid
- Optimized O&M Cost Optimized frequency of plant maintenance & module cleaning
- Accessibility via Mobile App & Web
- Real-time & Predictive Analytics Optimal generation with analytics
- Artificial Intelligence & Machine learning

Our Expertise

- Drone Thermography
- IV Curve Diagnostic
- Mechanized and Robotic Cleaning
- Strong Analytics and Predictions
- In-house Cable Fault Locating System
- Computerized Maintenance Management System

Mobile Testing Facility

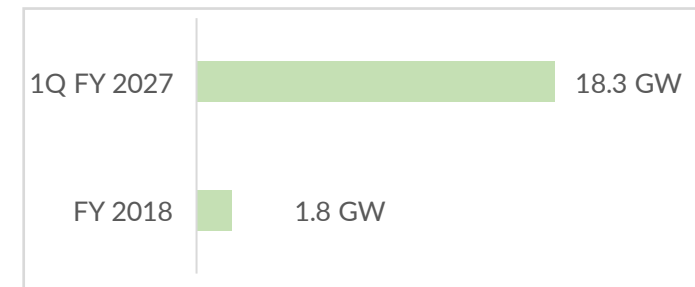
- On-site flash testing of PV modules (Sun Simulator/ Flash Tester A+A+A+ class, Best in class)
- On-site EL testing of PV modules (Electroluminescence Tester, On site EL tester, Best in class)
- On-site thermography of PV modules (Infrared Imaging, Best in class)
- On-site I-V array testing of strings / modules (Best in class)

O&M Manpower Strength

- 544+ in-house team with expertise in advanced technologies

Solar O&M Best Practices Mark

- ✓ Our processes meet the highest international standards
- ✓ We follow the best practices towards O&M of solar projects
- ✓ We practice standard exhaustive checklist provided by Solar Power Europe and scored more than the threshold level



O&M Portfolio has grown 10X in 9 years

* Total O&M capacity as of Jun 2026

O&M
Asset Management

On a Strong Footing

| TRACK RECORD

Strong Execution Record

Commissioned: 18.3 GW
Under-Construction: 10.4 GW

Annual Global Installation

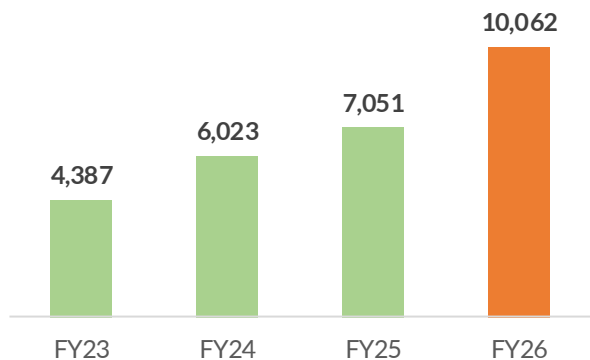
Strong Balance Sheet

June 26 Net worth: INR 709 cr
June 26 Net D/E: 0.9x
BBB+ (Credit Rating) *

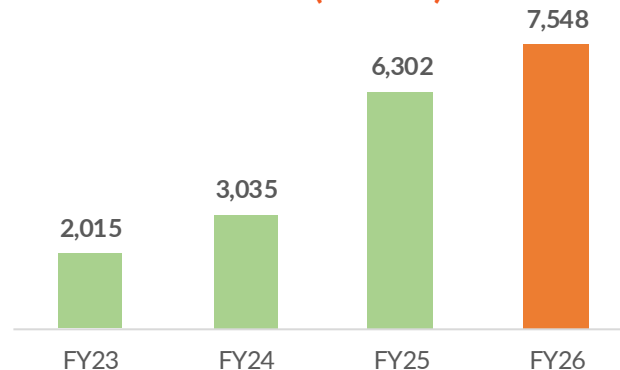
Core of Project Execution

Global Manpower Strength: 4,138
Over 50 projects under execution

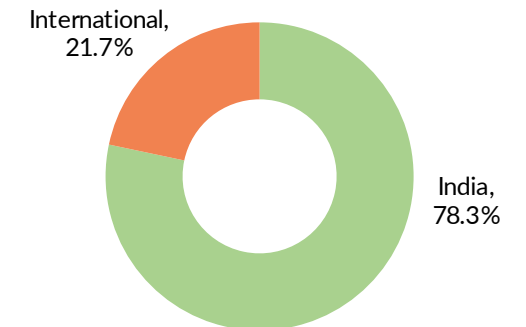
New Order Inflows (INR Cr)



Revenue (INR Cr)



India Focused Order Book *



* As of Mar 2026

Why Us

| WHAT DIFFERENTIATES US

Expeditious

Quick Decision Making
& well-defined internal
processes leading to
timely execution



Cost Effective

Leveraging the Low-Cost India Base
for global execution providing cost
competitive solutions



Global Presence

One of the only Global Pure-Play Solar
EPC players with a significant presence
and operational experience across
geographies

Experience

Strong Track Record of executing
complex & large-scale EPC projects
leading to high customer retention
and repeat business



Strong Relationships

A Bankable Player with strong
relationships with customers and
other key stakeholders

Talent Pool

Strong in-house Design and
Engineering team providing
customized solutions

Our Presence

| ACROSS THE GLOBE



Offices in
28 Countries



Projects in
20 Countries

As of June 30, 2026

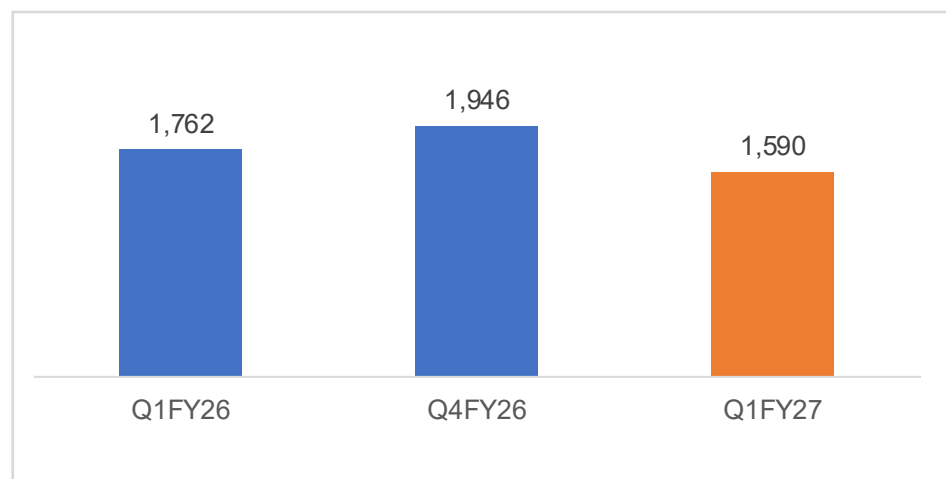
Financial Highlights | Q1 FY 2027



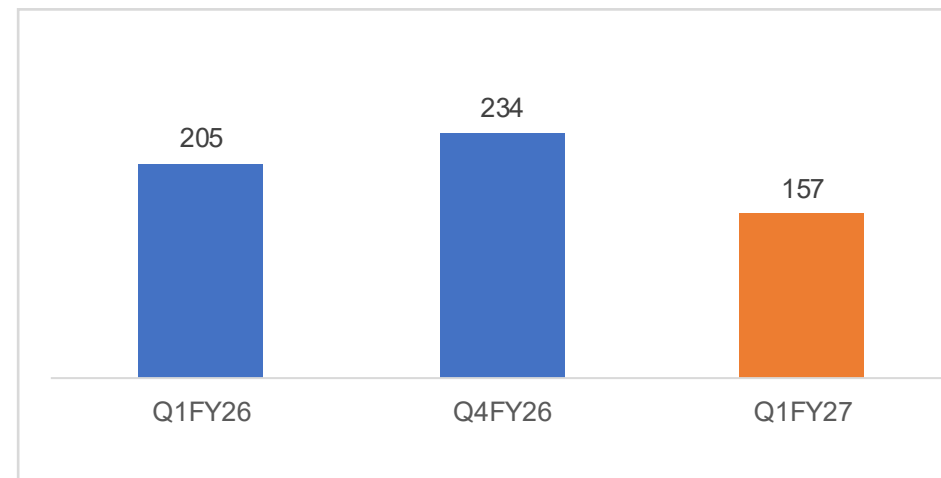
Financials

| KEY HIGHLIGHTS FOR Q1 FY27

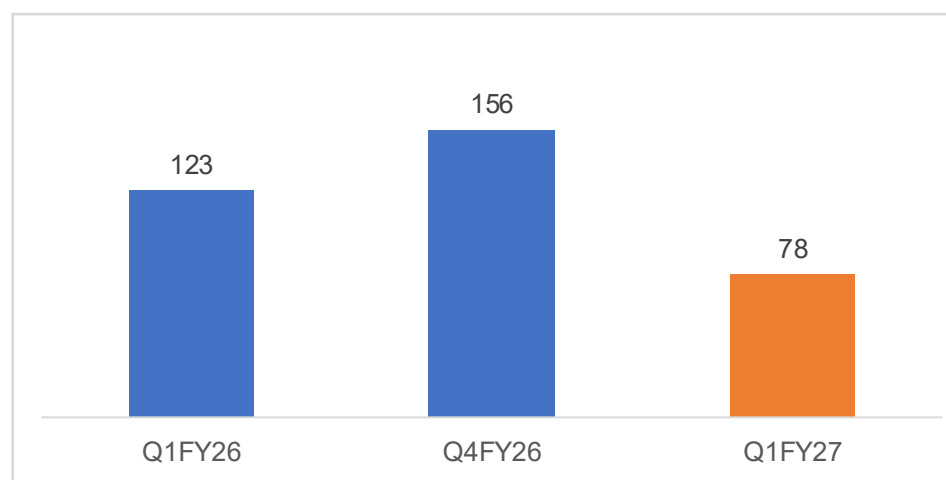
REVENUE (INR CR)



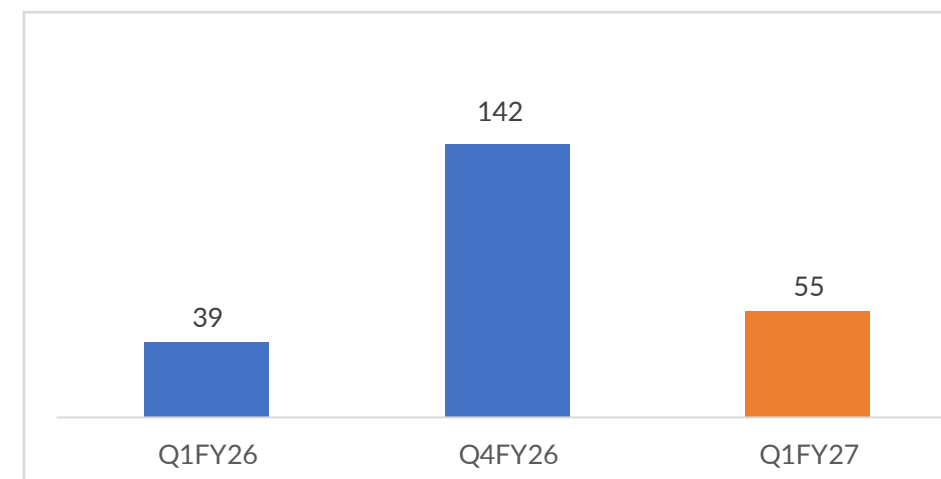
GROSS PROFIT (INR CR)



Operational EBITDA (INR CR)



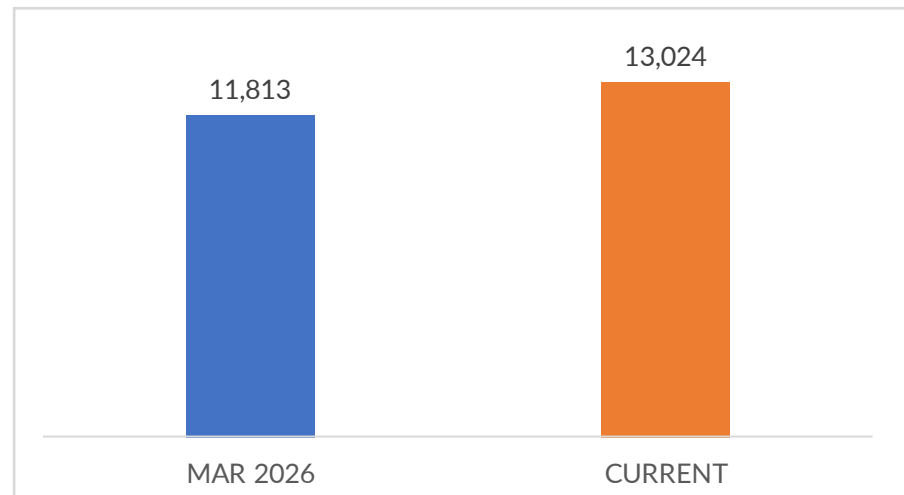
PAT (INR CR)



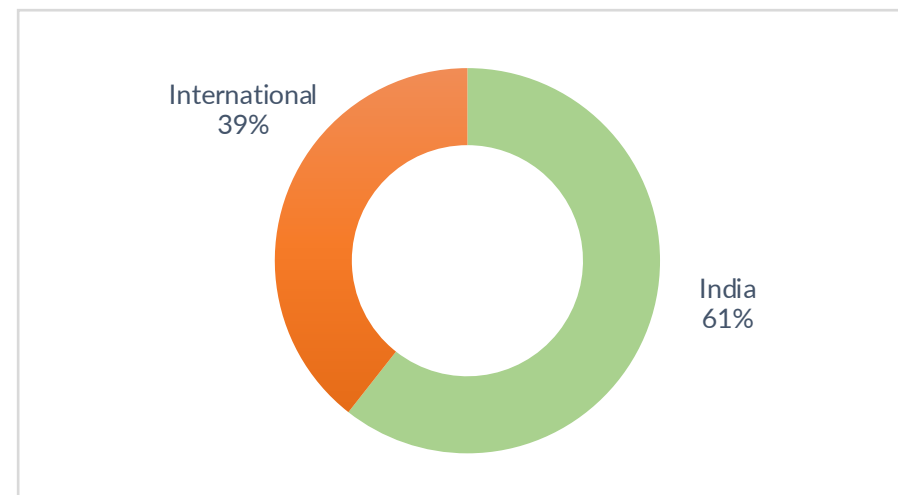
Financials

| KEY HIGHLIGHTS FOR Q4 FY26

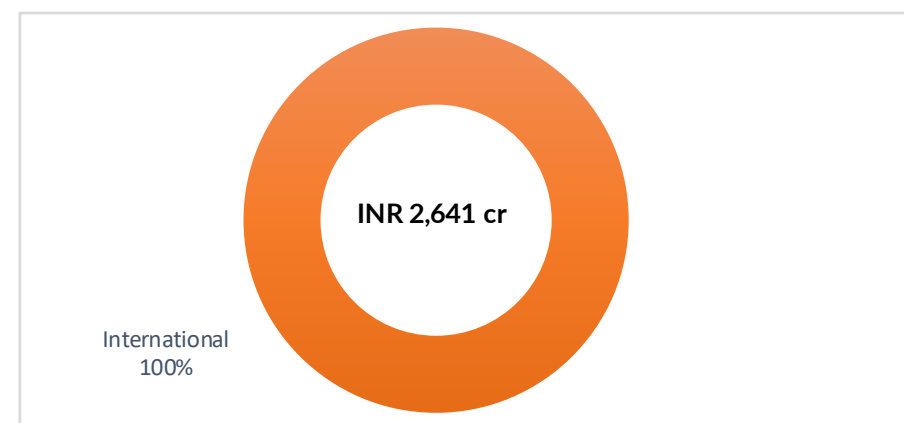
UNEXECUTED ORDER VALUE (UOV)



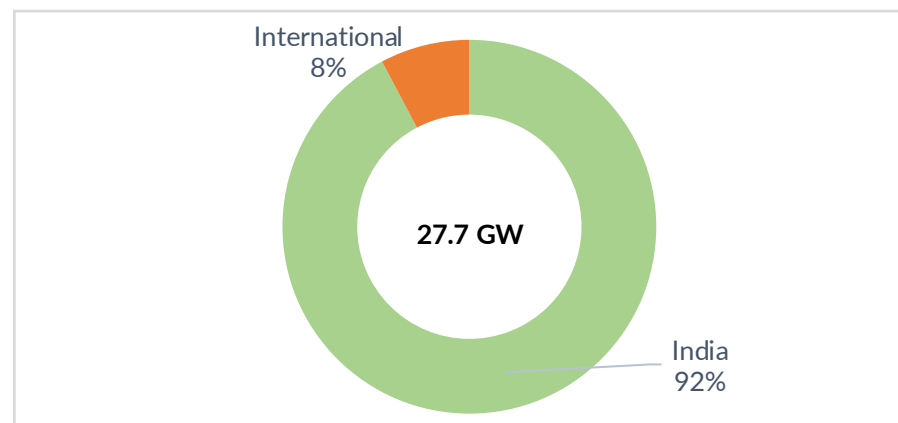
UOV BY REGION



ORDER INFLOW YTD

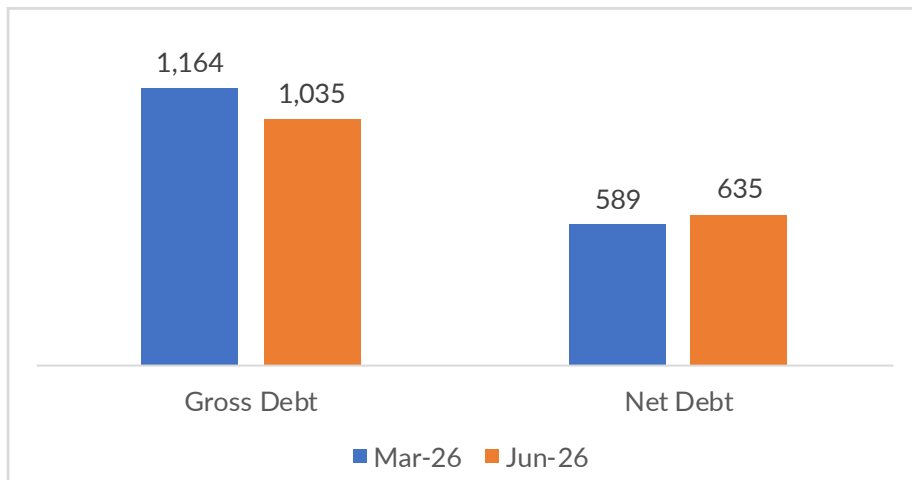


BID PIPELINE - FY27 (Ex-BESS)



Financials

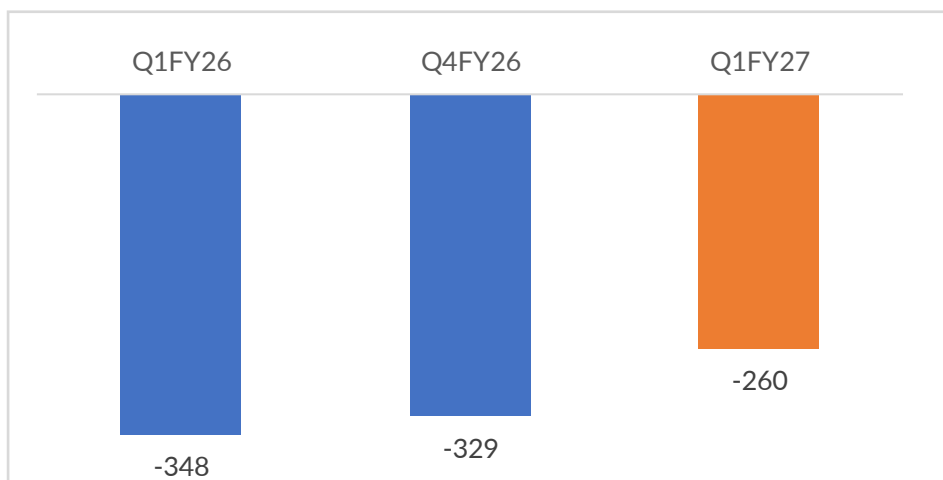
GROSS DEBT LEVELS RECEDE QoQ (INR CR)



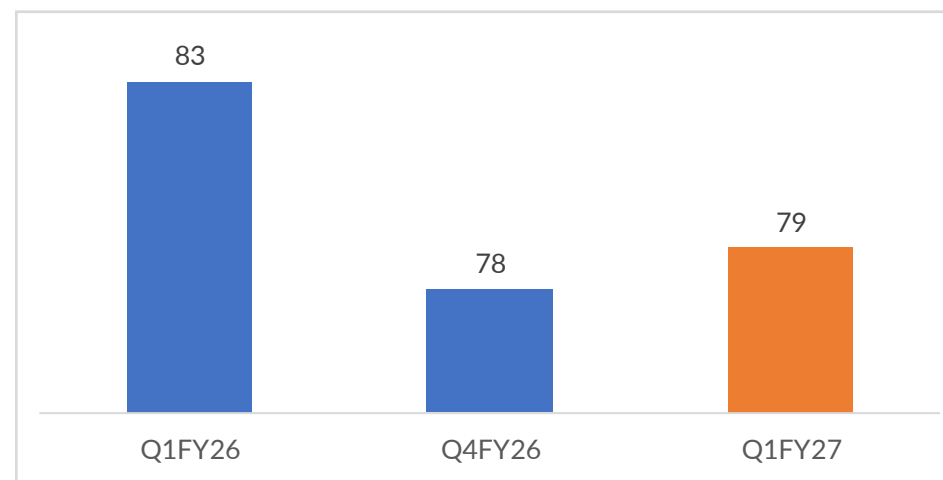
KEY DEVELOPMENTS IN 1Q FY27

- Bagged a marquee turnkey project (1 GW + 600 MWh BESS) in Egypt worth ~USD 560 million. The project is being executed through a 50-50 JV and SWREL share of the project value is ~USD 280 mn (~INR 2,641 crore)
- Record UOV of INR 13,024 crore as of Jun 2026
- O&M portfolio has grown to ~18.3 GW as of Jun 2026
- Debt levels remain stable and term debt continues to decrease with repayments

NET WORKING CAPITAL (INR CR)



RECURRING OVERHEADS STABLE (INR CR)

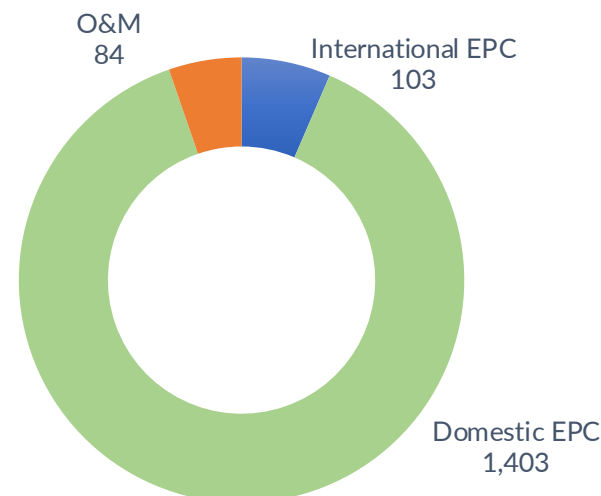


Financials

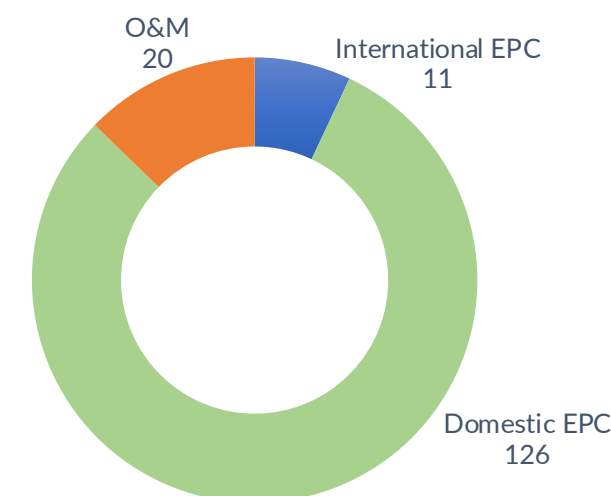
| CONSOLIDATED PROFIT & LOSS – Q1 FY27

INR Crore	Q1FY27	Q1FY26	Q4FY26	FY2026	FY2025
Revenue from Operations	1,590	1,762	1,946	7,548	6,302
Gross Profit	157	205	234	793	638
Gross Margin %	9.9%	11.7%	12.0%	10.5%	10.1%
EBITDA	96	102	186	481	276
EBITDA Margin %	6.0%	5.8%	9.6%	6.4%	4.4%
PBT	57	75	154	(270)	163
PBT Margin %	3.6%	4.2%	7.9%	NM	2.6%
PAT	53	39	142	(296)	86
PAT Margin	3.3%	2.2%	7.3%	NM	1.4%

REVENUE BY SEGMENT (INR CR)



GROSS PROFIT BY SEGMENT (INR CR)

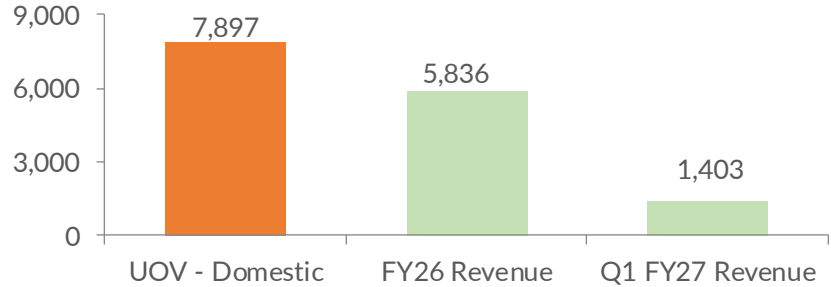


- Company has a record Unexecuted Order Value of INR 13,024 crore.
- Q1 FY27 Revenue of INR 1,590 crore was impacted by lower revenue recognition from EPC segment. There are six turnkey projects (3 in India and 3 in International) which are yet to commence execution and are part of the UOV. These are likely to skew higher revenue recognition towards 2HFY27
- Q1 FY27 O&M revenue has grown by ~40% YoY as the O&M portfolio continues to increase in size. We anticipate a significant improvement in O&M revenue / EBITDA contribution this fiscal due to the increased O&M portfolio size
- Q1 FY27 Gross margin of 9.9% versus FY26 Gross Margin of 10.5%. We expect Gross margins for EPC businesses to stabilize around 8-10% (depending on Turnkey/BOS), and O&M at ~20%
- Q1FY27 Reported PAT of INR 53 crore is up 36% YoY

Financials

| SEGMENT OUTLOOK

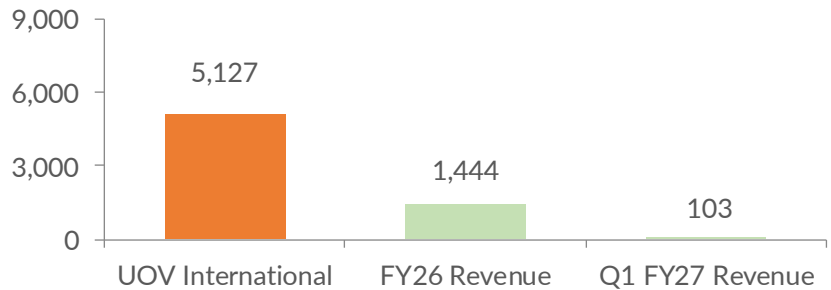
DOMESTIC - EPC



Domestic EPC has been the key growth engine, and outlook remains strong

1. Domestic UOV of ~INR 7,900 crore provides revenue and growth visibility
2. Pipeline for Domestic EPC and BESS continues to remain very strong
3. Gross margins anticipated at 8-10% depending on contract (turnkey/BOS)

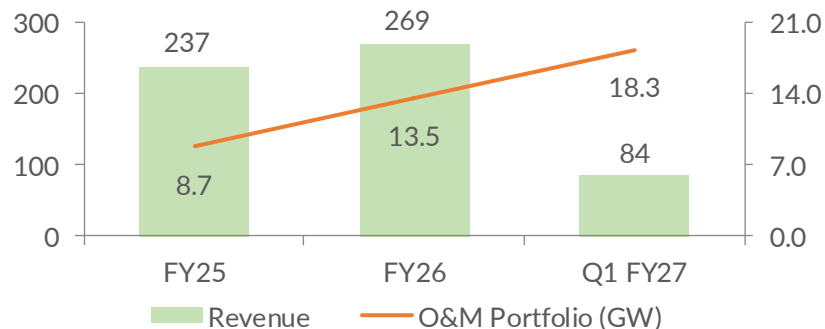
INTERNATIONAL EPC



International EPC is growing from a small base post Covid with high potential

1. Middle East and Africa has been a key market for us
2. Execution is yet to commence in 2 projects in South Africa which was won in FY26, and the Egypt order which was won in 1Q FY27

OPERATIONS & MAINTENANCE



O&M at a key inflection point

1. O&M Portfolio stands at 18.3 GW as of June 2026 compared to 13.5 GW in FY26. Further, increase in portfolio driven by organic growth (from own EPC), and third party acquisitions is anticipated to continue to increase top-line
2. Stable annuity business, streamlining operations to improve efficiency / margin

Financials

| CONSOLIDATED BALANCE SHEET – June 2026

INR Crore	Jun-26	Mar-26
Liabilities + Shareholders' Equity		
Shareholders Equity	709	651
Bank Borrowings	1,035	1,164
Other Liabilities	3,377	3,502
Total Liabilities + Shareholders' Equity	5,121	5,317
Assets		
Fixed assets (including right to use assets)	44	41
Cash & Bank balance (including fixed deposit)	400	575
Other assets	4,677	4,701
Total Assets	5,121	5,317

Breakdown of Net Working Capital (INR Crore)	Jun-26	Mar-26
Current Assets	2,926	2,976
Inventories	3	2
Receivables (including unbilled)	2,800	2,847
<i>Receivable days</i>	161	138
Advances to suppliers	123	127
Current Liabilities	3,186	3,305
Trade payables	2,461	2,501
<i>Payable days</i>	157	135
Advances from Customers	725	804
Net Working Capital	(260)	(329)

- Bank borrowings has decreased by ~INR 129 cr versus last quarter due to scheduled repayments done
- Net working capital continues to remain negative at INR 260 crore as of Jun 2026

Corporate

| SOCIAL RESPONSIBILITY

As a responsible organization, we strive to ensure the well being of all our stakeholders, by placing sustainability at the heart of everything we do.



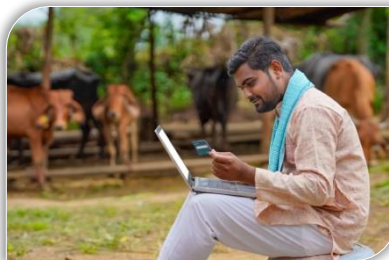
Our CSR Activities



Inclusive Learning Environment



Women Economic Empowerment



Digital Inclusion



Industry Ready Workforce



OUR PROCESSES SUPPORT

- Outreach
- Growth
- Encouragement
- Collaboration
- Engagement
- Communities
- Employees
- Regulators
- Vendor Partners
- Environment

STERLING & WILSON



For further information, please contact:

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