



## K.V. TOYS INDIA LIMITED

CIN: L32409MH2023PLC400074

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Date: 17<sup>th</sup> April 2026

To,  
The Manager – Listing Department  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai – 400 001.

BSE Scrip code: 544641

Subject: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Performance Update.

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”), we wish to inform you that the Company is providing a Performance Update.

The key highlights of the Company’s performance is enclosed herewith.

Thanking you,  
Yours faithfully,  
For K V Toys India Limited

Karan Narang  
Managing Director  
DIN: 07098277  
Enclosure: a/a



## K V Toys India Limited Announces Q4 FY26 & FY26 Performance Update

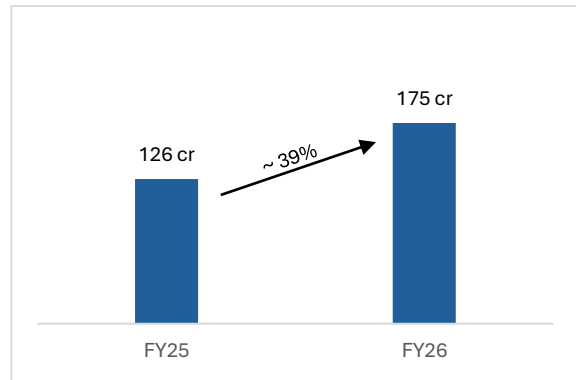
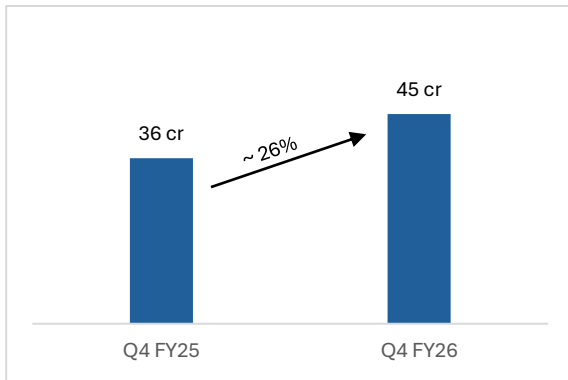
Q4 FY26 Revenue up 26.77% | FY26 Revenue up 38.59% YoY

### *Strong Growth Driven by Distribution Expansion and Product Diversification*

K V Toys India Limited reported strong growth momentum in FY26, supported by expansion across product categories, increasing distribution reach, and continued traction in core toy segments. The Company continues to transition towards a brand-led and gradually integrated manufacturing model, aligned with the domestic manufacturing opportunity.

#### Revenue Growth Highlight

(Amount in ₹ Cr)



#### Operational Highlights FY26

Total SKUs: **700+** across **8+** categories

Largest segment: **Vehicles (~26% of revenue mix)**

Distribution strength:

- **1,400+ wholesalers** (active)
- **20+ modern retail chains**
- Presence in **25+ states** and union territories

Customer metrics:

- **~72% repeat customer rate**
- Increase in reach : 380+ wholesalers
- Top 10 customers contribution: **~54% of revenue**

Infrastructure:

- **1,00,000+ sq. ft. facility**
- **13 OEM partners**

## Strategic Developments

- **Backward integration (55% stake in Indo Manufacturers LLP)**  
→ Manufacturing expected from Q1 FY27
- **Soft toys entry (27% stake in Just Bear)**  
→ Expansion into high-growth plush category
- **Stationery diversification (65% stake in Crayonix)**  
→ Entry into impulse & gifting stationery

## Outlook

### Next Phase of Growth: Scaling Distribution and Moving Towards Integration

The Company expects continued growth supported by strong demand across categories and expanding distribution reach.

#### Growth will be driven by:

- Expansion into new product segments such as STEM Toys, soft toys and stationery
- Deeper penetration across retail and e-commerce channels

#### Margins are expected to improve through:

- Gradual backward integration into manufacturing
- Better sourcing efficiencies
- Operating leverage from higher scale
- Brand development

### Disclaimer:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties, including but not limited like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those expressed or implied in the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

**Note:** The figure mentioned are management estimates and are subject to final audit adjustments.

### **For Further Information Please Contact Corporate Communication Advisor:**



#### **For further information, please contact:**

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