LAPL Automotive Limited

CIN: U34300MH2004PLC149728

Registered Office: Plot No. 90, Sector No. 05, Auric City, Shendra Industrial Area, Chikalthana Industrial Area, Chhatrapati Sambhajinagar (Aurangabad), Maharashtra, India, 431006 **Website:** https://www.laplautomotive.com/

Contact: 9225364622 **Email:** group.cs@laplautomotive.com

To,
Department of Corporate Services
Bombay Stock Exchange Limited
25th Floor, P. J. Tower, Dalal Street,
Fort, Mumbai- 400 001.

Date: November 17, 2026

Dear Sir/Madam,

Subject: Investor Presentation on Unaudited Financial Results of the Company for the half year ended September 30, 2026.

Script Code: 544863

With reference to the afore-mentioned subject and Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find Investor Presentation on Unaudited Financial Results of the Company for the half year ended September 30, 2026.

This Investor Presentation is also being uploaded on the Company's website: https://www.laplautomotive.com/documents/Corporate%20Announcement/LAPL%20Automotive%20Limited%20-%20Investor%20Presentation.pdf

You are requested to kindly take the same on record and disseminate it.

Thanking you,

FOR, LAPL AUTOMOTIVE LIMITED

Neeraj Satyaprakash Goyal
Digitally signed by Neeraj Satyaprakash Goyal
Date: 2026.11.17 19:10:38 +05'30'

NEERAJ SATYAPRAKASH GOYAL
MANAGING DIRECTOR
DIN: 00871808

Date: November 17, 2026
Place: Chhatrapati Sambhajinagar

LAPL AUTOMOTIVE LIMITED

INTEGRATED MANUFACTURER OF AUTOMOTIVE
LIGHTING, MOTORS, MIRRORS & COMPONENTS

H1 FY27 INVESTOR PRESENTATION



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

H1 FY27 HIGHLIGHTS



MANAGEMENT COMMENTARY –H1 FY27 PERFORMANCE



Neeraj Satyaprakash Goyal
Chairman and Managing Director

"H1 FY27 has been a landmark half for LAPL. During the half, we added new customers and started fresh supply programmes, and we kept investing in capacity and capabilities for the future. Our listing on the BSE SME Platform in August 2026 marks our move into the next phase of growth.

Over the past two decades, LAPL has grown from a single automotive lighting unit into an integrated manufacturer of lighting systems, motors, mirrors and components, serving OEMs across passenger vehicles, commercial vehicles, two-wheelers and electric mobility. During the half, we added a leading global automotive component manufacturer to our customer base, commenced supplies for Samarth E-Mobility's AMORE brand vehicle and received three new vendor codes from leading automotive companies.

With construction of our fourth manufacturing facility underway and a growing EV-ready portfolio, we intend to strengthen our manufacturing capabilities, expand our product range, deepen our market presence and evolve from a component supplier to a long-term OEM development partner."

H1 FY27 – Profit & Loss Statement

Particulars (*In ₹ Lakhs*)	H1 FY27	H1 FY26
INCOME		
Revenue from Operations	4364.43	4193.82
Other Income	23.89	0.00
Total Revenue	**4388.32**	**4193.82**
EXPENSES		
Cost of Materials Consumed	3083.09	2920.27
Employee Benefits Expenses	223.03	197.00
Operating and Selling Expenses	449.43	435.29
Total Expenses	3755.55	3552.56
EBITDA	**632.77**	**641.26**
Depreciation and Amortisation	160.85	123.13
Finance Expenses	76.04	62.14
Profit Before Tax	**395.88**	**455.99**
Tax Expense	99.06	124.24
PAT	**296.82**	**331.75**

H1 FY27 Business Highlights

IPO Listing Milestone 01

- Listed on the BSE SME Platform on August 13, 2026, marking the Company's move into its next phase of growth
- Raised ₹32.40 Cr through the IPO at ₹94 per share; the issue was subscribed 241.38 times
- Shares listed at ₹135, a 43.6% premium to the issue price

Capacity Expansion – Unit IV 02

- Started building the fourth manufacturing facility after the Bhumi Pujan on August 19, 2026
- Located at Chhatrapati Sambhajinagar, Maharashtra, alongside the Company's three existing units
- Will add capacity and increase in-house manufacturing and testing of lighting systems, electrical accessories and electronic components

New Customer Additions 03

- Received 3 new vendor codes from leading automotive companies, making the Company an approved supplier eligible to bid for their upcoming orders and development programmes
- Added a leading global automotive component manufacturer, with operations across multiple countries, as a customer
- **Oben Electric:** Received a development order for rear-view mirrors (RVMs) for its electric two-wheelers, adding a new OEM customer to the Mirror Division
- **SAMARTH E-MOBILITY:** Started supplying mirrors, rear reflectors, USB chargers and universal blinkers for its newly launched AMORE brand vehicle

Deepening OEM Engagements 04

- **BGAUSS:** This existing customer, ranked 7th among India's top 10 electric two-wheeler OEMs in FY2026, has added RVMs as a new product sourced from the Company; production starts October 2026
- **EULER:** Adapting the Company's headlamp for an upcoming EULER vehicle model, which will support the customer's next vehicle launch

Product Portfolio Expansion 05

- **New Bus Mirror:** Wide-angle, distortion-free mirror for city, school and staff buses, intercity coaches and commercial fleets
- **Rear Reflector (RR):** High-reflectivity, weather-resistant reflector for three-wheelers, four-wheelers, commercial vehicles and buses
- **Splendor Rotor:** Precision-fit rotor for Hero Splendor series two-wheelers

Market Presence & EV Focus 06

- Participated in ACMA Automechanika 2026, New Delhi, a leading auto components trade show, strengthening the Company's presence in the replacement-parts (aftermarket) segment
- The Company's LED lighting works on both conventional (ICE) and electric vehicles, and it already serves EV customers in commercial vehicles and two-wheelers
- Increasing focus on LED and projector lighting, BLDC motors and high-efficiency motors

ABOUT US



Founded in **2004**, the Company was established by **Mr. Neeraj Satyaprakash Goyal** through the acquisition of an automotive lighting manufacturing facility from **Lumax Auto Private Limited** in **Chhatrapati Sambhajinagar (Aurangabad), Maharashtra**. This acquisition of manufacturing unit of Lumax Auto Private Limited marked the Company's entry into the automotive components manufacturing sector.

Headquartered in Chhatrapati Sambhajinagar (Aurangabad)**, Maharashtra**, the Company operates **three manufacturing facilities** with over **37 years of promoter experience** in the automotive industry.

The Company is an **integrated automotive components manufacturer** operating across **ODM (Original Design Manufacturing)** and **OBM (Original Brand Manufacturing)** models, offering a diversified product portfolio spanning **automotive lighting systems, motors, mirrors, plastic moulded components, and accessories**. The Company caters to **automobile OEMs** across **passenger vehicles, commercial vehicles, two-wheelers, and electric mobility segments**, supported by **IATF 16949:2016 certified** processes, with select products certified by recognised agencies such as ARAI, ICAT, CIRT and VRDE in-house design, and testing capabilities.

KEY HIGHLIGHTS

3
Manufacturing Units located in Chhatrapati Sambhajinagar (Aurangabad), Maharashtra

Business model
Original Design Manufacturer (ODM)
Original Brand Manufacturer (OBM)

81.24%
Average capacity Utilisation (FY26)

IATF 16949:2016
certified

CIRT, ICAT, VRDEA
and ARAI certified

Presence across
Maharashtra, Madhya Pradesh, Gujarat and other states.

Expanding into EVs
with LED lighting solutions designed for both ICE and electric vehicle platforms

PROMOTERS

Mr. Neeraj Satyaprakash Goyal
(37+ years of experience)

Mrs. Anita Neeraj Goyal
(22+ years of experience)

Mr. Shubham Neeraj Goyal
(5+ years of experience)

9.25%
PAT Margin (FY26)

16.75%
EBITDA Margin (FY26)

₹93.25 Cr
Revenue from Operations (FY26)

0.83x
Debt to Equity Ratio (FY26)

JOURNEY

2004
Incorporation as a Private Limited company

2005
Procurement of C-241 Waluj unit from Lumax Auto Private Limited

2012
Setting up of Manufacturing unit at Plot No. L-18/15, MIDC Waluj

2017
Inaugurated Motor Division and Assembling unit Segment in unit C-241

2021
Setting up of Manufacturing unit at Plot No. 90-1 & 2, Sector No.5, Auric City Shendra

2024
Obtained on lease Plot No. 68/1, Sector No. 5, AURIC City, Shendra, Aurangabad, Maharashtra, for setting up a new manufacturing facility.

2026
Listed on the BSE SME Platform on August 13, 2026.

BUSINESS VERTICALS

MANUFACTURING

LIGHTING



STARTER MOTORS, ROTORS



WIPER MOTOR, STATORS, FANS, AND MIRRORS



HOODS & OTHER ACCESSORIES, etc.



SERVICES



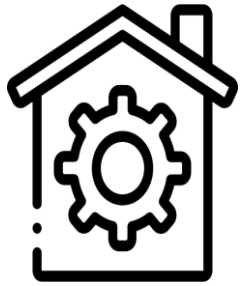
DESIGNING



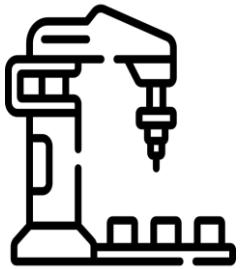
PROTOTYPING



TOOLING



HOMOLOGATION



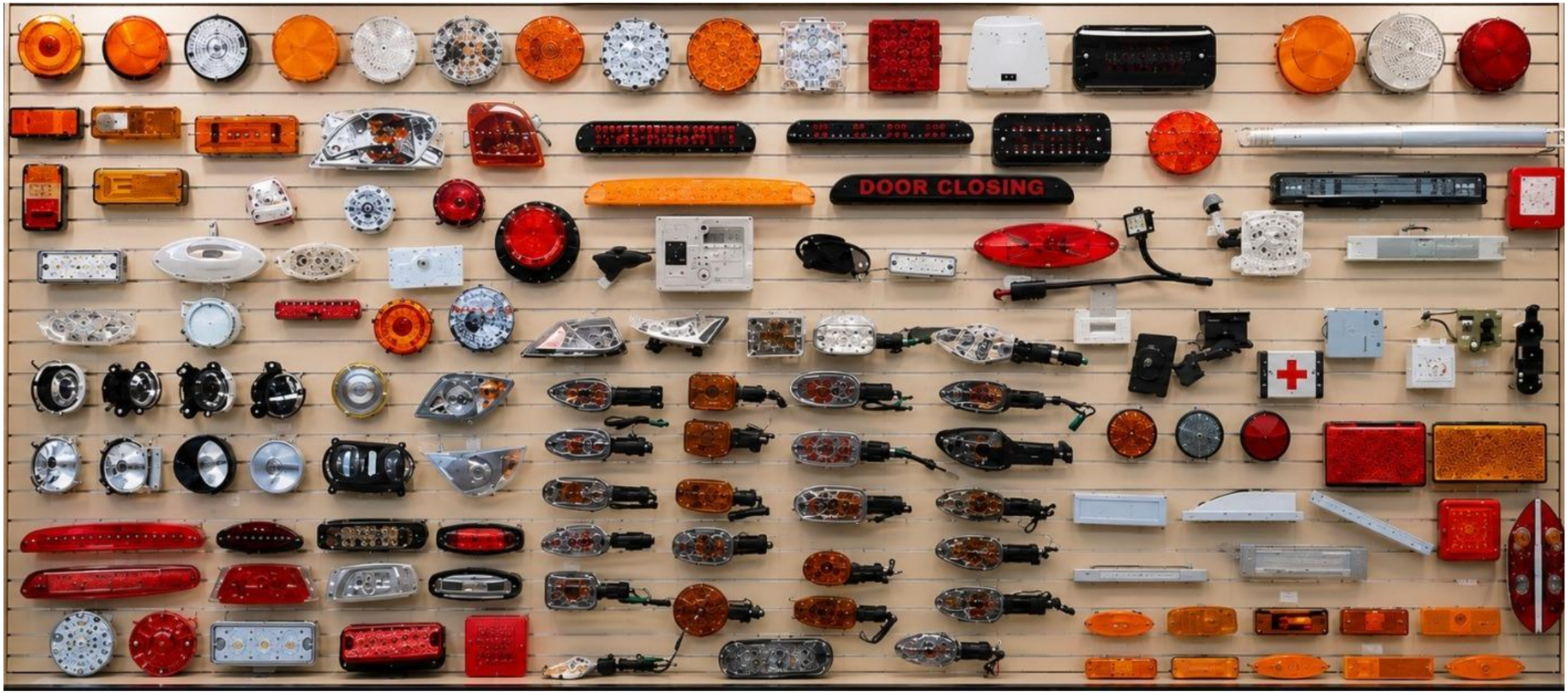
ASSEMBLY



PAINTING & METALIZING

PRODUCT PORTFOLIO

LIGHTING DIVISION



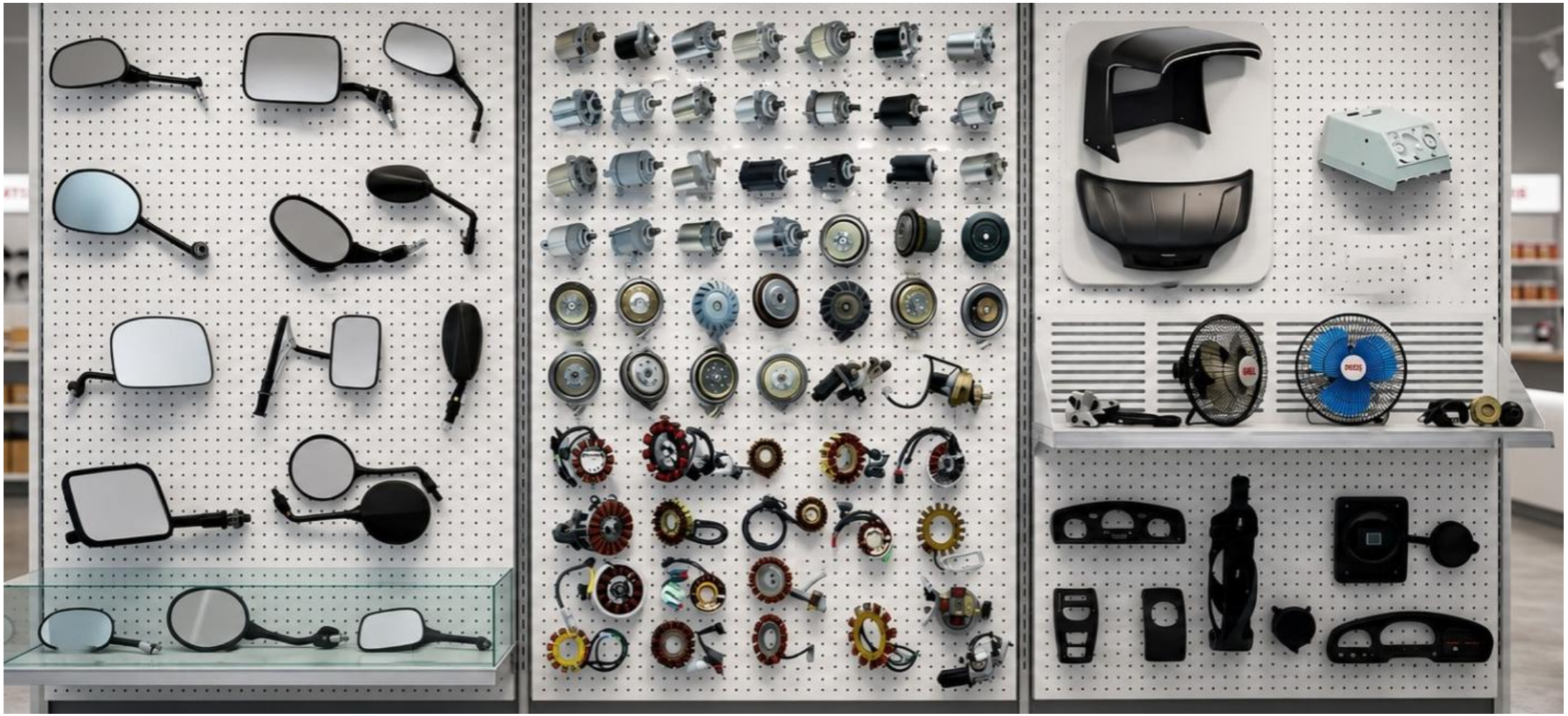
PRODUCT PORTFOLIO

LAPL AUTO PARTS

MIRROR DIVISION

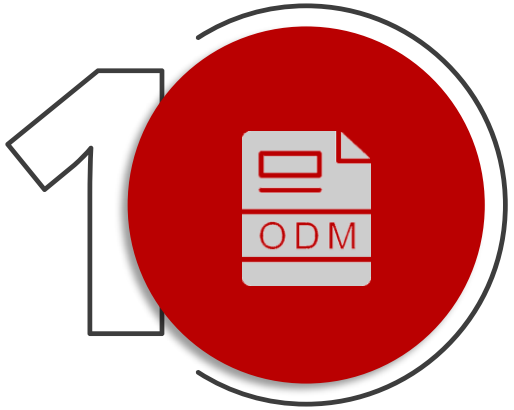
MOTOR DIVISION

HOODS & OTHER ACCESSORIES DIVISION



BUSINESS MODEL & REVENUE STREAM

Dual-model automotive component manufacturer



ODM VERTICAL | 77.94%

(FY26)

Design & manufacture for OEM customers who market under their own brand. 3 units in Chhatrapati Sambhajinagar (Aurangabad), Maharashtra.



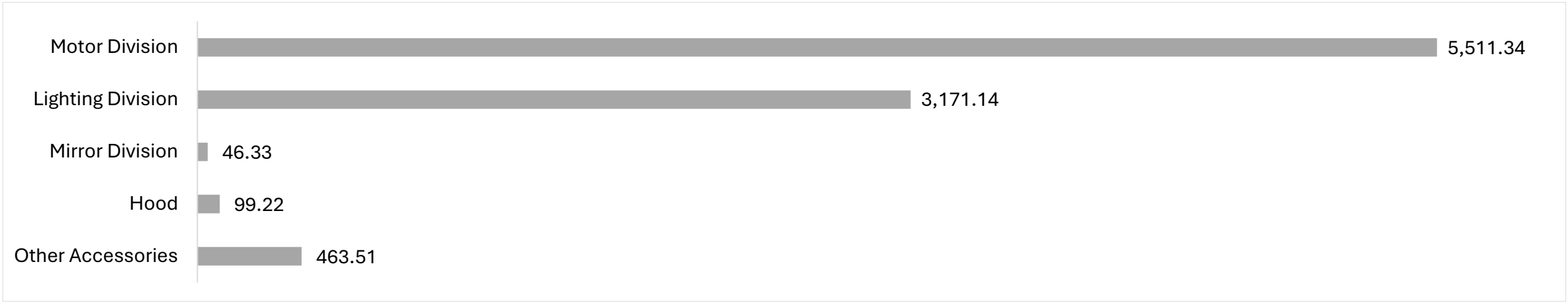
OBM VERTICAL | 22.06%

(FY26)

Proprietary brand "LAPL" - end-to-end control over design, manufacturing, branding & sales.

Revenue by Product Segment (FY26)

(In ₹ Lakhs)



LOCATIONAL PRESENCE



Unit-I
MIDC Waluj, Aurangabad

Current Usage: For Mirror Assembling, Storage and warehousing purposes.



Unit-II
MIDC Waluj, Aurangabad

Current Usage: For Manufacturing of Lighting



Unit-III
Shendra, Aurangabad

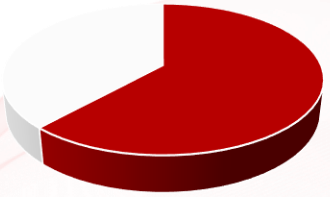
Registered Office

Current Usage: Manufacturing of starter motors, wiper motors, BLDC fans, and rotor assemblies etc.

Capacity Utilization (FY26) (In MVA)

Mirror Division		Lighting Division		Motor Division	
Installed Capacity	Actual Production	Installed Capacity	Actual Production	Installed Capacity	Actual Production
6,000	3,707	2,25,000	2,05,322	1,50,000	1,36,058

Mirror Division



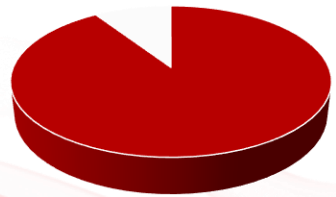
61.78%

Lighting Division



91.25%

Motor Division



90.70%

Recent Highlights

Commencement of Unit IV Construction

August 19, 2026

- Completed the Bhumi Pujan on August 19, 2026.
- Commenced construction of the fourth manufacturing facility.
- Located at Chhatrapati Sambhajinagar, Maharashtra.
- Aimed at strengthening manufacturing, testing and in-house production capabilities.

Three New Vendor Codes Received

August 2026

- Received three new vendor codes from leading automotive companies.
- Enables participation in upcoming RFQs and development programmes.
- Opens access to potential sourcing opportunities.
- Strengthens OEM engagement and the future business pipeline.

ACMA Automechanika 2026 – NEW DELHI

Strengthened After market presence



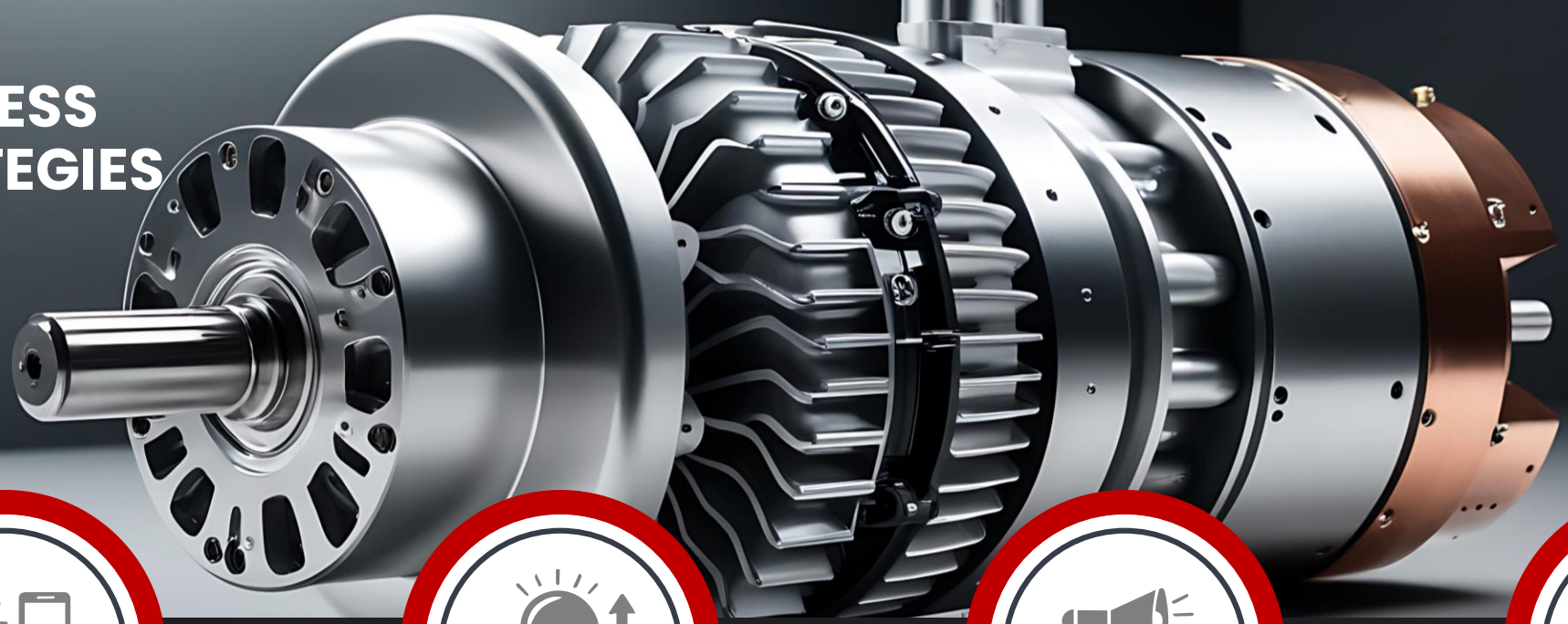




Production collaboration, long-term ties, and events ensure trust and visibility.

Marketing fuels product innovation via market trends and feedback.

BUSINESS STRATEGIES



Platform-Based OEM Engagement

- Early-stage co-development with OEMs
- Integrated component solutions
- Faster validation and PPAP readiness
- Stronger long-term revenue visibility

Strengthen EV Market Presence

- Deepen EV OEM engagement
- Develop next-gen LED solutions
- Drive sustainable growth

Expand Technology-Led Portfolio

- Shift from conventional components to value-added, technology-driven products
- Increase focus on LED and projector lighting systems, BLDC and high-efficiency motors.
- Improve differentiation, margins and revenue mix

Integrated Supply Chain Strategy

- Secure supply of key components
- Improve quality, lead times and efficiency
- Support operational continuity and scalable growth

From component supplier to long-term OEM development partner.

BUSINESS STRATEGIES



Strategic Partnerships & Technology Alliances

- Expand distributor and spare-parts network
- Standardize packaging, cataloguing and traceability
- Build recurring, higher-margin revenue
- Reduce dependence on OEM cycles

Capacity Expansion and Backward Integration

- Build a new manufacturing facility using ₹1,956 lakh
- Increase automation and in-house production
- Improve margins, quality and lead times
- Reduce outsourcing and supply-chain risks

Customer Diversification

- Expand across segments and geographies
- Target EV, export OEMs and aftermarket channels
- Reduce concentration risk and improve revenue resilience

Strategic Partnerships and Technology Alliances

- Partner with global component manufacturers
- Access advanced design and technology
- Accelerate product qualification
- Enter new OEM ecosystems

Focused on technology leadership, OEM integration, and scalable operations.

COMPETITIVE STRENGTHS

Integrated ODM & OBM business model providing diversified revenue streams and flexibility.

Well Positioned for EV Growth: Platform-agnostic LED lighting solutions for ICE and EV platforms, supported by expanding EV OEM engagement and a next-generation product portfolio.

Diversified product portfolio across lighting, mirrors, motors, and plastic moulded components.

Strong in-house design, engineering, and manufacturing capabilities enabling end-to-end solutions.

Three strategically located manufacturing facilities in Chhatrapati Sambhajinagar (Aurangabad), Maharashtra, providing proximity to major automotive hubs.

Focus on quality and customer-specific solutions supported by IATF 16949:2016 certified processes.

Scalable Operations: Flexible manufacturing enables efficient production ramp-up and adaptation to evolving demand and technology.

Stable customer base with long-standing relationships supporting repeat business.

Experienced promoter-led management team, led by Mr. Neeraj Satyaprakash Goyal, with over **37 years of experience** in the automotive industry.

Established brand recognition under "LAPL" enhancing market presence and margin potential.

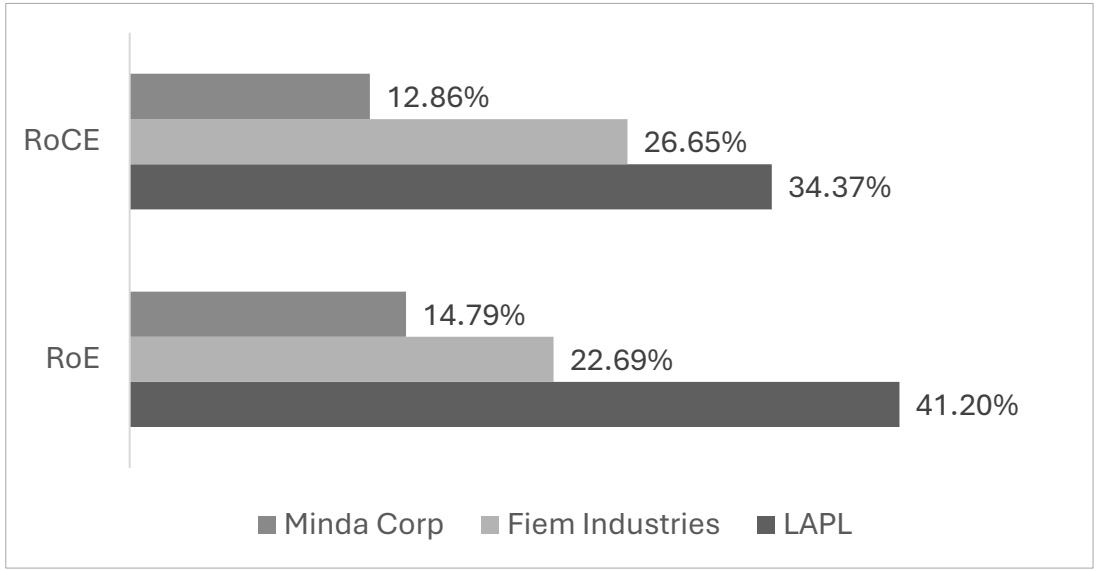
WELL POSITIONED FOR THE NEXT PHASE OF GROWTH

STRUCTURAL MARGIN INFLECTION

EBITDA Margin → **8.81%** (FY24) → **16.75%** (FY26)

PAT Margin → **3.58%** (FY24) → **9.25%** (FY26)

CAPITAL EFFICIENCY (FY26)



EV EXPOSURE

Platform-agnostic **LED lighting** solutions with a growing portfolio of technology-driven products (LED, projector lighting, BLDC & high-efficiency motors), enabling seamless integration across **ICE and EV platforms,** with EV-segment customers already secured across commercial and two-wheeler platforms.

OBM BRAND AS A LONG-TERM GROWTH LEVER

The **"LAPL"** brand supports higher margins, reduces customer concentration, and builds long-term brand value beyond OEM relationships.

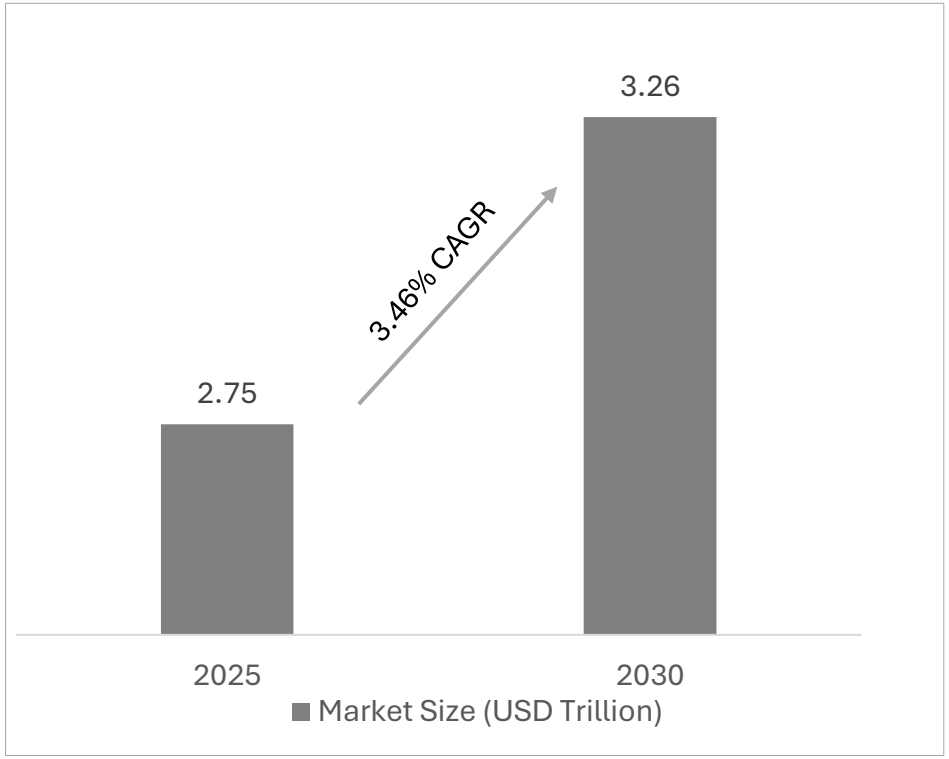
Certifications
CIRT, ICAT, ARAI, VRDEA

GLOBAL AUTOMOTIVE INDUSTRY OVERVIEW

The global automotive market reached **USD 2.75 trillion in 2025** and is projected to grow to **USD 3.26 trillion by 2030**, reflecting a **CAGR of 3.46%**. Industry growth is being supported by tightening emission regulations, increasing electrification, connected vehicle technologies, digital cockpit adoption, and rising investments in battery manufacturing, semiconductor supply chains, and advanced driver-assistance systems (ADAS). Automotive manufacturers are increasingly focusing on software-enabled platforms, EV ecosystems, and supply-chain localization to support long-term growth and operational resilience.



Global Automotive Market Growth



(Source: https://www.mordorintelligence.com/industry-reports/global-automotive-market)

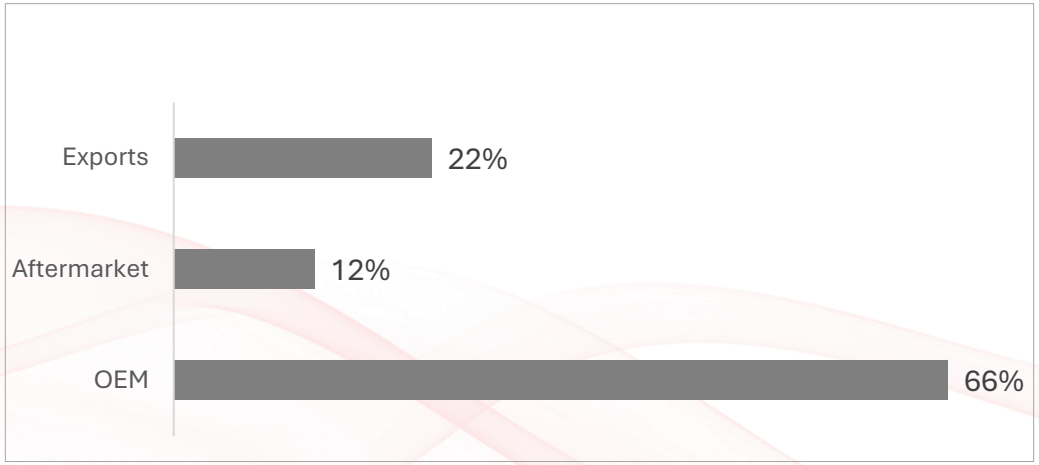
INDIAN AUTO COMPONENTS INDUSTRY

India's auto component industry has emerged as a key pillar of the country's manufacturing ecosystem, supported by strong domestic automobile demand, rising exports, favourable government policies, and increasing electrification. The industry recorded a turnover of **₹6,73,000 crore (US$ 78.74 billion) in FY25**, registering a **14% CAGR between FY20 and FY25**. The sector contributed **2.3% of India's GDP in FY25** and is expected to benefit from growing OEM demand, EV penetration, and production-linked incentive schemes.

Indian Auto Components Industry Snapshot (FY25)

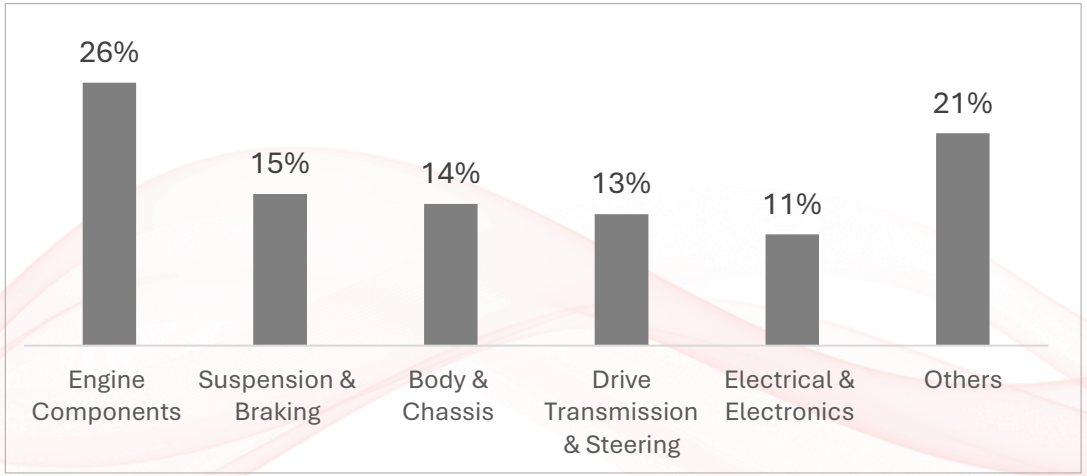
Metric	FY25
Industry Turnover	₹6.73 Lakh Cr
CAGR (FY20–FY25)	14%
GDP Contribution	2.3%
Exports	₹1.96 Lakh Cr
Direct Employment	1.5 Mn+

Auto Component Industry

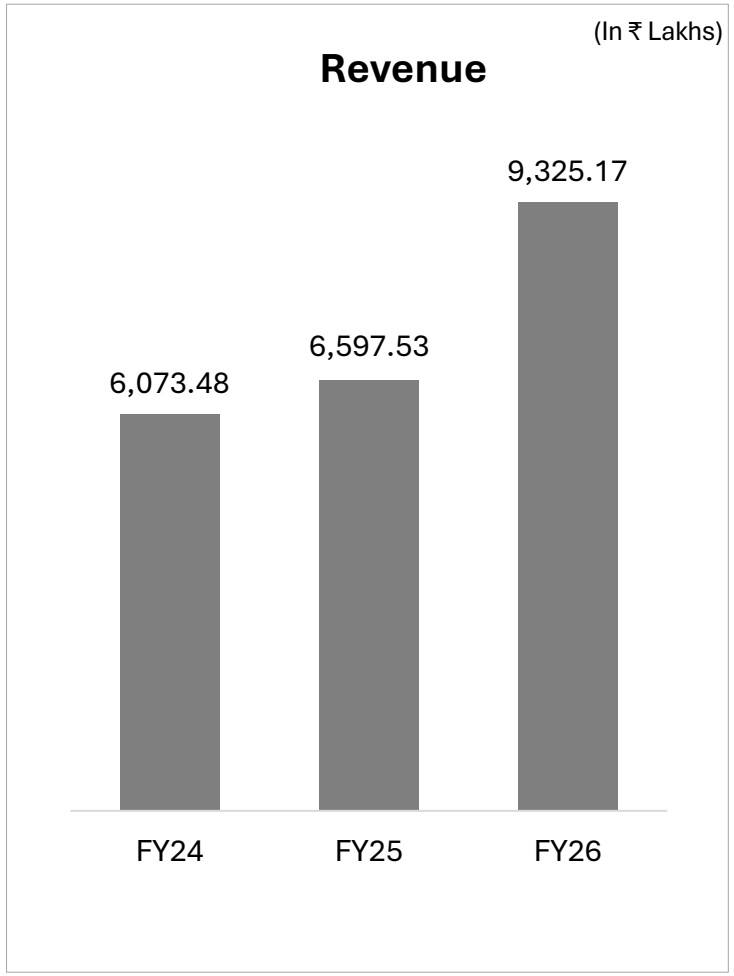


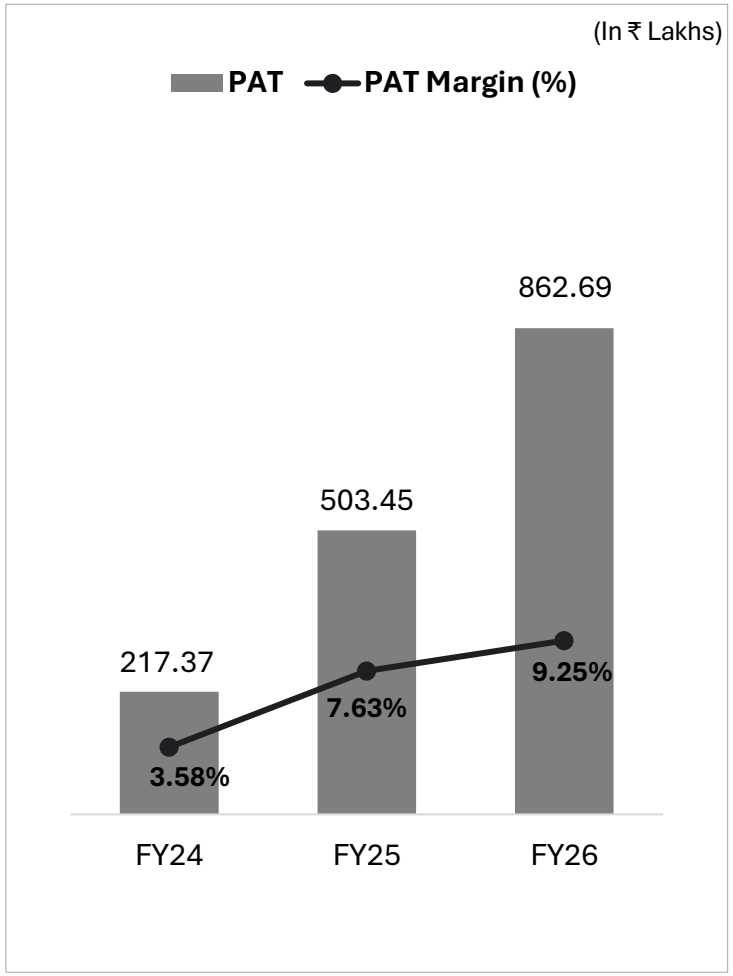
(Source: https://www.ibef.org/industry/autocomponents-india)

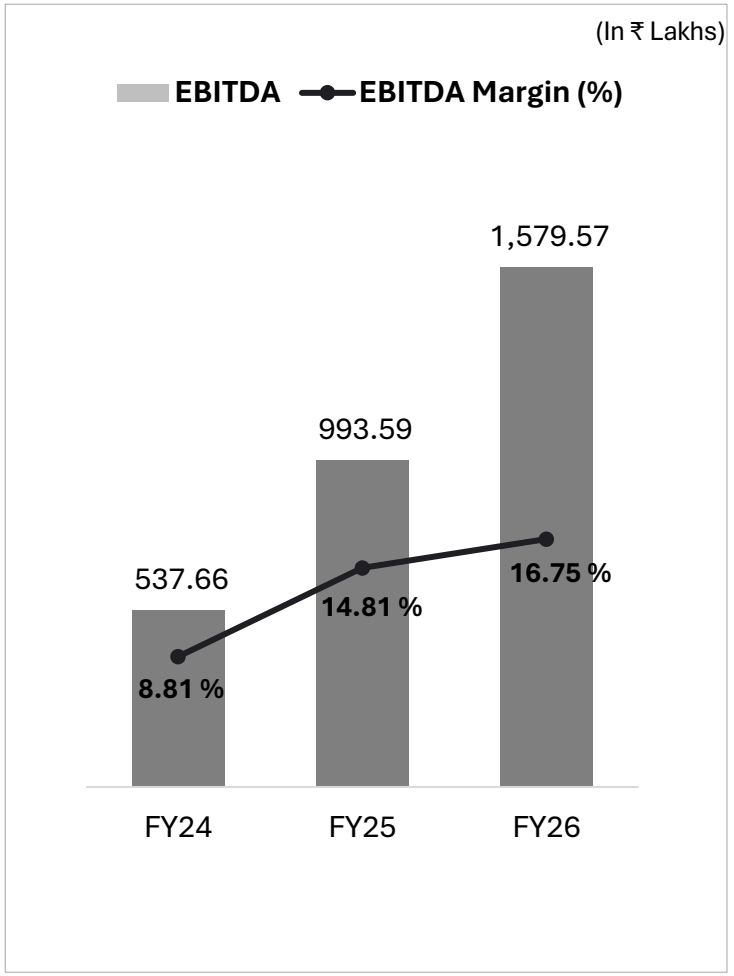
Major Product Segments



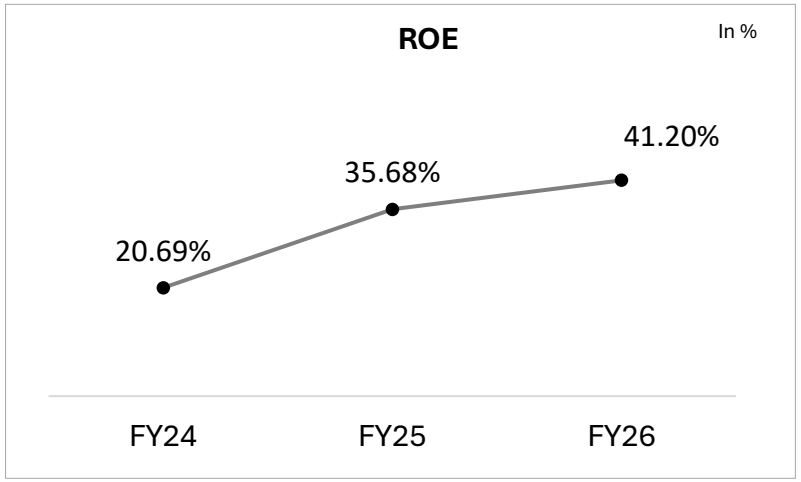
KEY FINANCIAL HIGHLIGHTS & RATIOS

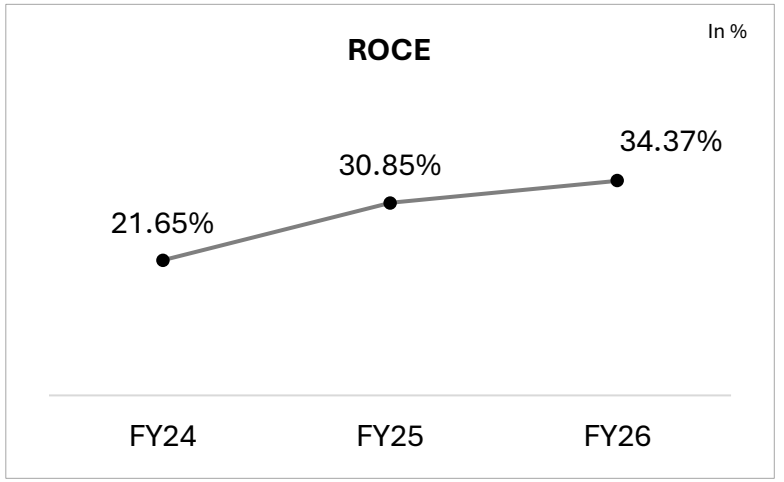


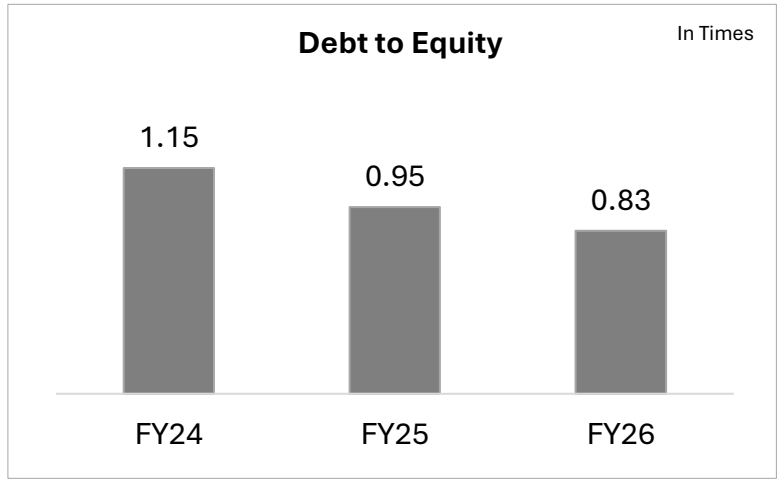


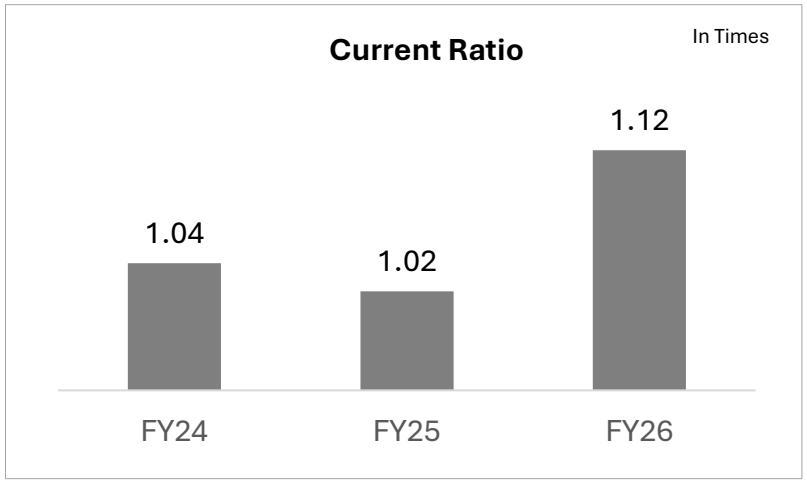


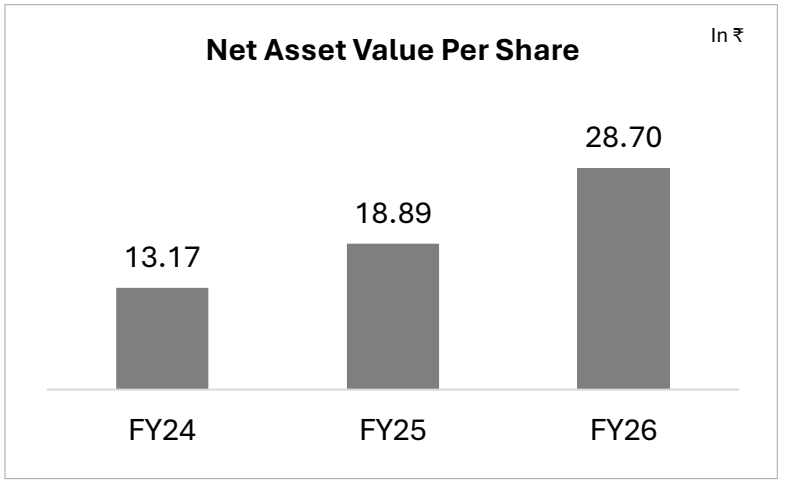
KEY FINANCIAL HIGHLIGHTS & RATIOS

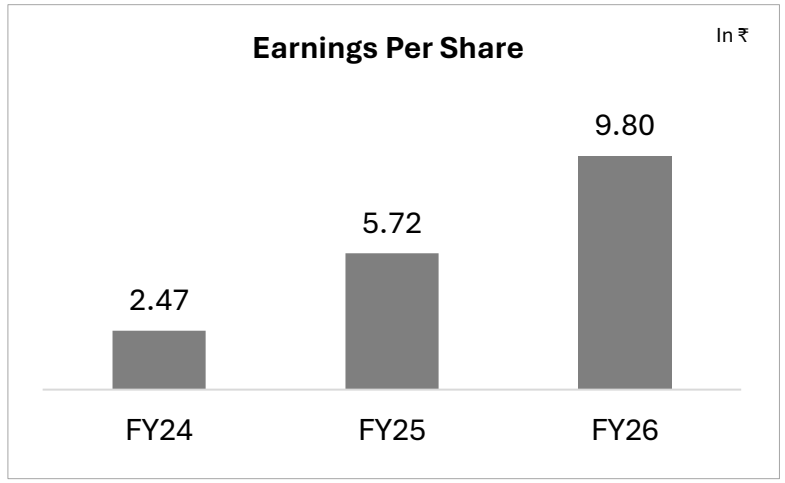












PROFIT & LOSS STATEMENT

(In ₹ Lakhs)

Particulars	FY26	FY25	FY24
Revenue from Operations	9,325.17	6,597.53	6,073.48
Total Income	**9,431.54**	**6,707.28**	**6,103.39**
Total Operating Expenses	7,851.97	5,713.69	5,565.73
EBITDA	**1,579.57**	**993.59**	**537.66**
Interest costs	158.77	133.53	87.36
Depreciation and amortisation expenses	252.85	173.05	138.09
Profit Before Taxes	**1,167.95**	**687.01**	**312.21**
Profit After Taxes	**862.69**	**503.45**	**217.37**

BALANCE SHEET

(In ₹ Lakhs)

Equities & Liabilities	FY26	FY25	FY24
Equity	880.00	880.00	320.00
Reserves & Surplus	1,645.28	782.59	839.14
Net Worth	**2,525.28**	**1,662.59**	**1,159.14**
Non-Current Liabilities			
Long-term Borrowings	357.01	515.70	571.06
Deferred Tax Liabilities (Net)	9.79	6.33	-
Long-term Provisions	0.58	0.87	3.27
Total Non-Current Liabilities	**367.38**	**522.90**	**574.33**
Current Liabilities			
Short Term Borrowings	1,741.93	1,063.12	765.50
Trade Payables	1,257.24	791.63	578.43
Other Current Liabilities	361.83	312.88	165.49
Short Term Provisions	14.09	81.07	36.37
Total Current Liabilities	**3,375.09**	**2,248.70**	**1,545.73**
Total Equities & Liabilities	**6,267.75**	**4,434.19**	**3,279.26**

Assets	FY26	FY25	FY24
Non-Current Assets			
Property, plant and equipment	2,260.95	2,035.65	982.71
Intangible assets	37.80	27.27	12.12
Capital Work-in-Progress	91.57	56.64	644.80
Deferred Tax Assets (Net)	-	-	1.93
Long-term Loans & Advances	37.88	-	6.86
Other Non-Current Assets	69.63	10.05	27.30
Total Non-Current Assets	**2,497.83**	**2,129.61**	**1,675.72**
Current Assets			
Inventories	1,574.16	1,024.32	610.36
Trade Receivables	1,943.33	1,103.95	694.01
Cash & Bank Balance	19.27	9.12	246.97
Short term loan and advances	113.54	95.02	46.48
Other Current Assets	119.62	72.17	5.72
Total Current Assets	**3,769.92**	**2,304.58**	**1,603.54**
Total Assets	**6,267.75**	**4,434.19**	**3,279.26**

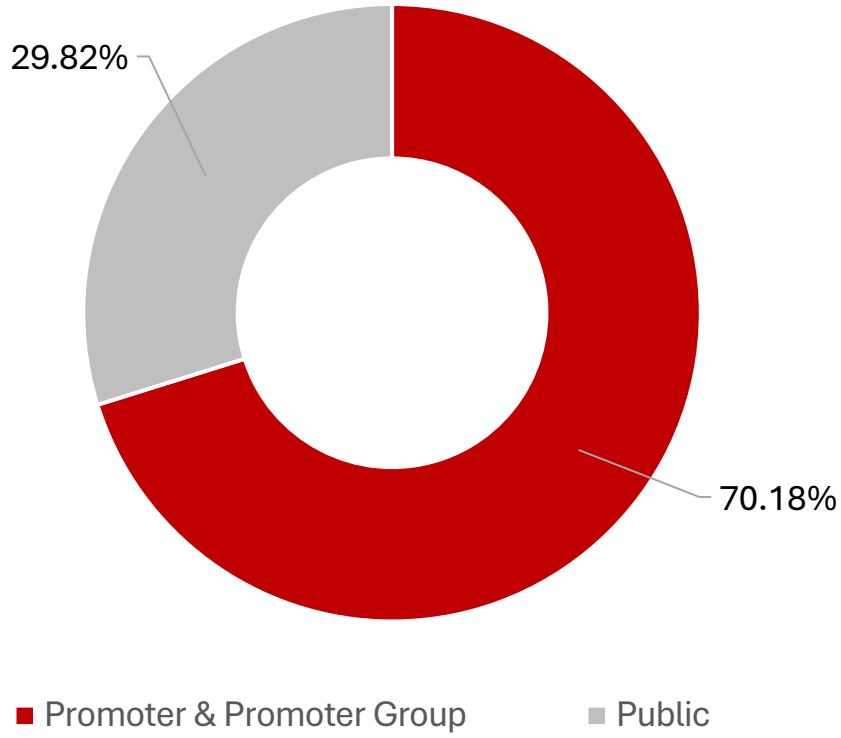
Stock Data

As on 13/11/2026

BSE : LAPL | BSE: INE0X9I01023	
Share Price (₹)	102.00
Market Capitalization (₹ Cr)	127.87
No. of Shares	1,25,36,218
Face Value (₹)	10.00
52 week High-Low (₹)	139.00 – 97.60

As on 30/09/2026

Shareholding Pattern



Leadership Team



Neeraj Satyaprakash Goyal
Chairman and Managing Director

Education: Bachelor of Commerce, University of Delhi

Experience: Over 37 years in the automotive and electrical industry

Prior Experience: Plant Head at Brytax Auto Industries Limited (1988–2004)

Key Responsibilities: Overall business growth, plant operations, production planning, quality control, and process efficiency initiatives



Shubham Neeraj Goyal
Executive Director

Education: Bachelor of Business Administration (Logistics & Supply Chain Management), Symbiosis Skills and Professional University

Experience: Over 5 years in the automotive manufacturing and engineering industry Association with Company: Since 2023

Key Responsibilities: Strategic decision-making, resource allocation, and strengthening customer relationships

LAPL AUTOMOTIVE LIMITED

THANK YOU



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IR & PR Partner

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